



Exporting – information on brokers and insurance companies

Information on brokers and insurance companies

Trade credit insurance brokers

Trade credit insurance brokers specialise in advising businesses on international risk mitigation, a part of which may involve the purchase of insurance.

Through their knowledge of the market they can obtain the most appropriate cover at the optimal price, receiving brokerage or charging a fee for their services. Insurance brokers are an intermediary acting on behalf of a client.

In the UK, insurance brokers are regulated by the Financial Conduct Authority (FCA).

The British Insurance Brokers' Association (BIBA) recognises the following list of brokers as expert in trade credit insurance. The BIBA can also supply names of other small brokers who may be more appropriate for more specific needs.

Aon Limited	LFE Insurance Services Ltd
Aon Risk Services (NI) Ltd	LDPA Credit Insurance
Antur Insurance	LLTPS Brokers
Arthur J Gallagher (UK) Ltd	Marsh Limited
Bluefin	Newstead International
Berry Palmer & Lyle Ltd	Perkins Slade Ltd
Bridge Insurance Brokers Ltd	R K Harrison
Cooper Darwin Credit Insurance Consultants	Thomas Carroll (Brokers) Ltd
Credit & Business Finance Group LLP	T L Dallas Group
Credit Risk Solutions Ltd	T L Risk Solutions Ltd
Financial and Credit Insurance Services	The John Reynolds Group Limited
Gallagher Heath	Underwood Insurance Services
JLT Speciality Limited	Willis Limited

You can also buy trade credit insurance directly through the larger trade credit insurers. These are listed below.

Atradius Credit Insurance NV

3 Harbour Drive
Capital Waterside
Cardiff CF10 4WZ

HCC International

Walsingham House
35 Seething Lane
London EC3N 4AH

AIG Europe Ltd

The AIG Building
58 Fenchurch Street
London EC3M 4AB

Markel

The Markel Building
49 Leadenhall Street
London EC3A 2EA

Coface UK

80 St Albans Road
Watford
Hertfordshire WD17 1RP

QBE Insurance (Europe) Ltd

Plantation Place
30 Fenchurch Street
London EC3M 3BD

Euler Hermes UK

1 Canada Square
London E14 5DX

Zurich Credit

3 Minster Court
Mincing Lane
London EC3R 7DD

ICAEW services

Business Advice Service

Being aware of and understanding the necessary aspects of international trade are critical to a successful business looking to export.

ICAEW's Business Advice Service offers a free, straightforward discussion with an ICAEW Chartered Accountant. There's no obligation after your first free session, just practical thinking to help your business succeed. To find your local ICAEW firm, visit businessadviceservice.com

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