



## Exporting – help from Council of British Chambers of Commerce in Europe

# Council of British Chambers of Commerce in Europe

COBCOE represents a core membership of 41 British Chambers of Commerce and over 8,000 businesses across Europe.

Through the founding of the global British business network, British Business Worldwide, and our affiliate membership and partnership scheme, we link our members and their business members to a further 50 partner Chambers of Commerce and other like-minded business organisations across the world, including in the UK, a global network of British business organisations available to members.

We work closely with our chambers and partners to advance international trade and business with the UK and across borders. We are considered to be an effective voice for business with access to key political and business decision makers in London, Brussels and other parts of Europe.

Through the COBCOE network we are well-placed to provide you with good contacts, access to expertise, invaluable information and trade development assistance and effective support services.

We have been helping exporters and investors to navigate the many and varied market opportunities across Europe with the hands-on assistance of our member Chambers of Commerce, our partners and affiliates. Enquiries have been varied and wide reaching, often spanning multi-market and multi-sector requirements.

The online research enquiry service from COBCOE is a free registration service available to companies that are either considering a market for the first time or ready to come back for more in-depth research and due diligence. COBCOE, in association with its members and other stakeholders, is able to provide a bespoke market research and support service for companies across Europe including the UK. If you are looking for more extensive assistance with market penetration please get in touch; we have a good network of expertise and can help.

Our First Call programme is a unique initiative that provides, via the COBCOE chamber network in Continental Europe, up to one hour's initial advice from local professionals and experts free of charge, to help exporters and investors understand the detailed issues they need to deal with when doing business in a target market in Europe.

To learn more about the full complement of services please visit us at [www.cobcoe.eu/make-europe-work/](http://www.cobcoe.eu/make-europe-work/) or contact COBCOE's Chief Executive, Anne-Marie Martin at [anne-marie.martin@cobcoe.eu](mailto:anne-marie.martin@cobcoe.eu), +44 (0)20 8316 5951.

## ICAEW services

### Business Advice Service

Being aware of and understanding the necessary aspects of international trade are critical to a successful business looking to export.

ICAEW's Business Advice Service offers a free, straightforward discussion with an ICAEW Chartered Accountant. There's no obligation after your first free session, just practical thinking to help your business succeed. To find your local ICAEW firm, visit [businessadviceservice.com](https://businessadviceservice.com)

For further information:

[businessadviceservice.com](https://businessadviceservice.com)

E [bas@icaew.com](mailto:bas@icaew.com)

T +44 (0)20 7920 3561

### ICAEW Library & Information Service

Our Library & Information Service provides access to a range of information on over 180 countries, including guides to doing business and information on the tax climate in each jurisdiction. The country guides can be found at [icaew.com/countryresources](https://icaew.com/countryresources)

There is also a range of useful information on importing and exporting at [icaew.com/import-export](https://icaew.com/import-export)

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