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FISHING INDUSTRY

The [Business & Industry Guides](#) are a series produced by the [ICAEW Library & Information Service](#) which aim to provide a package of information on a range of business and industry sectors for members, students, staff and other entitled users.

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Background

ICAEW Library & Information Service

The collection of the Library & Information Service (LIS) covers a wide range of subjects and includes some books and journal articles on the fishing and aquaculture industries. In addition, the LIS has access to a number of electronic databases that may provide further information on aspects of the industry, such as taxation. If you would like assistance in identifying the materials you need, please call the enquiry team on +44 (0)20 7920 8620 or by email at library@icaew.com.

 [View a list of articles and books in our collection on the fishing industry.](#)

You can find more books and articles by searching [LibCat](#), our online catalogue. For details of how to obtain articles, reports and extracts by post, fax or email please see our [Document Supply Service](#).

Business guides

Business Focus

CCH.Croner publishes Business Focus which includes a range of guides to key trades, including fishmongers. Each guide includes information on the nature of the trade, performance indicators (eg profit margins), factors affecting trade, accountancy and taxation matters specific to the trade, legislation and regulation and investigation matters. For further details of these guides please contact the Library & Information Service.

Business Economic Notes

HMRC has published a series of [Business Economic Notes](#), which are guides issued to Tax Inspectors to 'assist them in examining accounts'. The guides provide a 'general background to the trade, with some explanation of its most important features'. The series includes a Business Economic Note, originally published in June 1997, on [independent fishmongers](#).

Bizguides

The Alliance & Leicester has produced a business information portal that includes a series of [Bizguides](#) for a wide range of industry sectors, including fishmongers. Each guide provides sector specific information and tips on buying an existing business, market research, sector trends, what to sell and services offered.

UK Trade & Investment

UK Trade & Investment has published a range of [guides](#) on many UK industries including the [agriculture, horticulture and fisheries](#) sector. The guide includes a sector overview, success stories, FAQs, events, useful websites, news and key contacts. Free registration entitles users to email alerts and more detailed information.

Market research

Some free information is available from the following market research specialists ranging from industry news to executive summaries of the reports.

- [Euromonitor](#) – a full listing of reference products and research reports for fishing industry from Euromonitor, with a range of global, country and company level reports. Each report provides a contents listing and a useful executive summary reporting on the key trends in each country report.
- [Key Note](#) – a full listing of reports covering the fish and fish products sector within the food and catering industry is available with the option to view the executive summary and a table of contents for each report.
- [Mintel](#) – publisher of a series of reports covering the fish and seafood industry. The website includes a short summary and the option to view a contents listing for each report.
- [SnapData](#) – listing of reports on the fish, canned fish and frozen meat and fish products sectors with the option to view a contents listing for each report.

Industry news

Need to find the latest news on this industry sector? The Library & Information Service can carry out industry news searches using a range of trade titles and general business sources through the Factiva database. To discuss your requirements and the charges for this service please contact the enquiry team on +44 (0)20 7920 8620 or library@icaew.com.

Statistics

Marine and Fisheries Agency (MFA)

The [MFA](#) compiles a range of [statistics](#), including monthly catch and landing figures.

Its [UK Sea Fisheries Statistics](#) provides a comprehensive annual report on statistics from the present back to 1995. The reports include an overview and structure of the industry in the UK, Europe and Worldwide; data on catches and landings; main stocks and their level of exploitation. A further [historical archive](#) provides annual reports for the industry from 1866 to 1994.

National Statistics

The [Annual Business Inquiry](#) (formerly known as Business Monitor) from the Office for National Statistics produces industry statistics for the last available 8 years. The variables available include:

- total turnover;
- approximate gross value added at basic prices;
- total purchases of goods, materials and services;
- total employment – average during the year;
- total employment costs;
- total net capital expenditure;
- total net capital expenditure – acquisitions;

- total net capital expenditure – disposals;
- total stocks and work in progress – value at end of year;
- total stocks and work in progress – value at beginning of year;
- total stocks and work in progress – increase during year.

An explanation of the variables and how they are calculated is available on the Office for National Statistics website from the [available variables](#) page.

Sets of data are available for:

- Fishing (03.1) – see [Section A: Agriculture, forestry and fishing](#)
- Aquaculture (03.2) – see [Section A: Agriculture, forestry and fishing](#)

ABI datasets may be viewed with all variables in an Excel spreadsheet.

Scottish Sea Fisheries

The Scottish Government provides annual [Scottish sea fisheries statistics](#), running from 1965. Information includes data on vessels, employment and landings.

Employment

Average employment costs within this sector are available from Table 14 of the Office for National Statistics publication [Annual Survey of Hours and Earnings \(ASHE\)](#). This includes average employment costs for:

- fishing and agriculture related occupations; and
- fishmongers, poultry dressers.

Average employment costs are provided for full-time employees, part-time employees and all employees.

Legislation

[Business Link](#) is managed by HMRC and provides practical advice for businesses. Part of its service covers guidance on the main legislation applicable to various sectors, including fishing and fish farming.

Key players, ratios and trends

The [ICAEW Library & Information Service](#) can produce reports on the fishing sector using selected information from the FAME company database. Reports are available for:

- Fishing – UK SIC (2003) Code 0501
- Fish farming – UK SIC (2003) Code 0502 [uses estimates]
- Fish wholesale – UK SIC (2003) Code 5138
- Fish retail – UK SIC (2003) Code 5223 [uses estimates]

Summaries of the three types of report we can produce are given below.

The LIS also operates a bespoke reports service with results tailored to your specifications. If you would like a bespoke report please contact the LIS Enquiry Team to discuss your requirements.

Key players report

Our key players report looks at the top 100 companies (by turnover) in any one of the segments within this sector over three years. The reports provide data on 11 comparative fields including:

- turnover;

- profit margins;
- returns on shareholder funds;
- liquidity ratios;
- number of employees.

Our reports enable easy comparison of the top companies in this sector against each other and against the sector median, average and standard deviation in each of the 11 fields.

Further information, a sample report, pricing details and an online order form are available on our [Industry Sector Reports](#) page.

Mailing list

A separate mailing list report is also available with address and contact details for the top 100 companies in any of the segments within this sector.

Further information, pricing details and an online order form are available on our [Industry Sector Reports](#) page.

Market reports

Our market reports look at the aggregated data for the top 100 companies (by turnover) for any of the segments within this sector across all the fields usually found in a company report. The reports include data for the last 10 years and enables easy comparison of trends for the whole sector. The market reports include sections on:

- profit and loss account;
- balance sheet;
- cash flow statement;
- financial ratios;
- financial trends and changes;
- profitability ratios;
- profitability trends and changes.

Further information, a sample report, pricing details and an online order form are available on our [Industry Sector Reports](#) page.

Benchmarking reports

The Library & Information Service offers a [Benchmarking Reports Service](#) that can be used to inform your own business strategy, or help you identify value-added services to offer to your clients.

Contact the enquiry team directly with your own specific requirements for a tailored report.

Value added

The focus of valued added (VA) is on wealth created by the company – how much wealth is created, how efficiently it is created, whether wealth is increased year by year and how it is used. The Department for Business, Innovation and Skills's [Value Added Scoreboard](#) 'highlights the importance of the largest countries, sectors and companies VA in the UK and Europe'.

VA can be used in a variety of ways depending upon the industry sector the company is based in. Generally VA is used 'to reward the stakeholders and to sustain and develop the business'.

A company that is too small to be included in the scoreboard can calculate its own VA using its accounts and the [Value Added Calculator](#). It can then benchmark itself against competitors from the UK or Europe that are included in the scoreboard using the [Online Database](#) which 'ranks the top 800 UK and top 600 European companies by Value Added within industry sector'.

Trade bodies

The websites of trade bodies in this sector are a useful source of industry overviews, key publications (including trade journals and yearbooks) and statistics.

- [Anglo North Irish Fish Producers' Organisation \(ANIFPO\)](#)
- [British Marine Federation](#)
- [British Marine Finfish Association \(BMFA\)](#)
- [National Federation of Fishermen's Organisations \(NFFO\)](#)
- [National Federation of Fishermongers](#)
- [Seafish](#)
- [Society of Maritime Industries](#)

Trade journals and publications

Trade journals and publications are another useful source of trade news and statistics.

- [Fish Farmer](#)
- [Fish Update](#)
- [International Aquafeed](#)
- [Intrafish](#)

Contact the LIS Enquiry Team

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Every effort has been made to ensure that the information given in this Business & Industry Guide is correct. However, the content of sites changes frequently and members should satisfy themselves that the information they contain is suitable for the purposes they wish to use it for. We would be grateful to receive notification of any links that do not work at the library email address above.

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