

Keynote address: How FDs can navigate through turbulent times

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WHOLESALE BANKING & MARKETS

ECONOMIC OUTLOOK

GROWTH IN UNCERTAIN TIMES

PRESENTED BY

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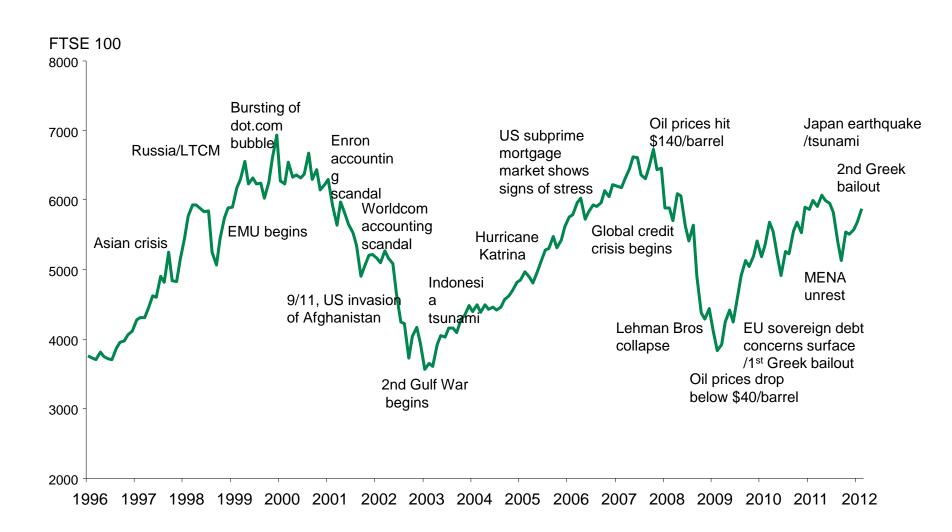
MAY 2012





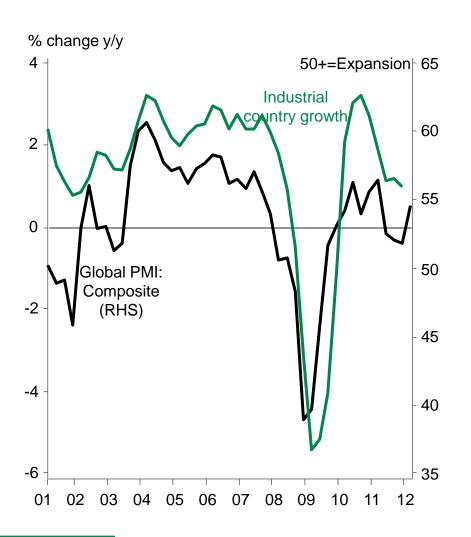
FAR FROM BEING ABNORMAL, SHOCKS ARE THE 'NORM'

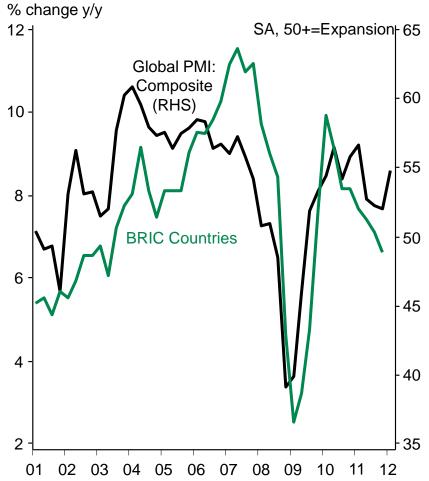




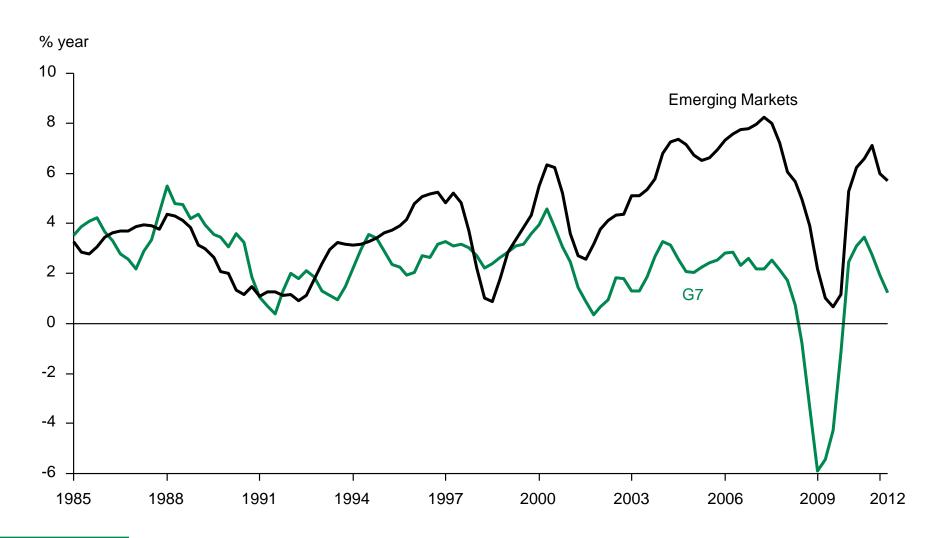


BUT EMERGING COUNTRIES OUTPACE DEVELOPED ONES

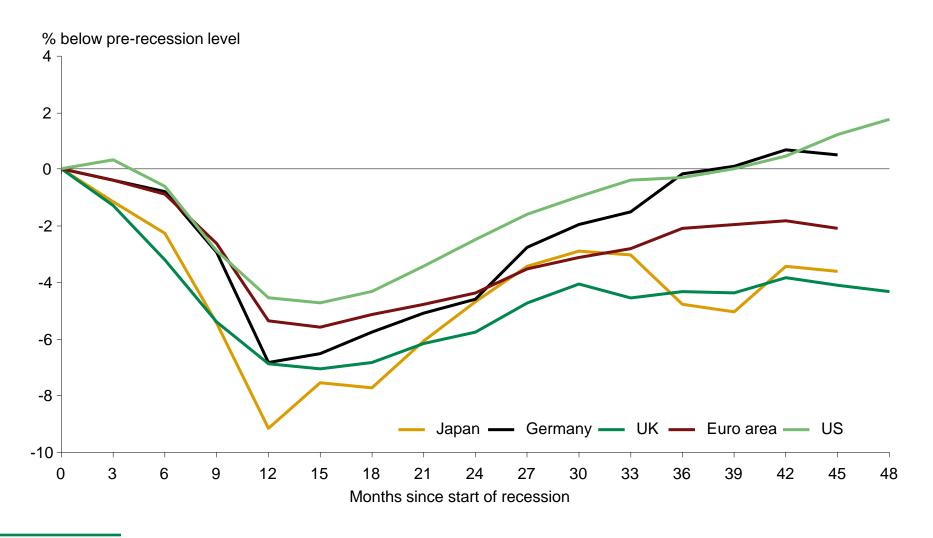














FOUR KEY SHORT TERM RISKS

- European debt crisis lingering effect of global financial crisis
- Ongoing fiscal restraint
- Tighter credit conditions
- Higher oil and commodity prices?

FIVE LONGER-TERM ISSUES

- Growth of developing Asia
- Ageing populations
- Growing income/wealth inequality
- Growth shift from developed to developing countries
- Heightened geopolitical tensions?



GLOBAL RISKS:

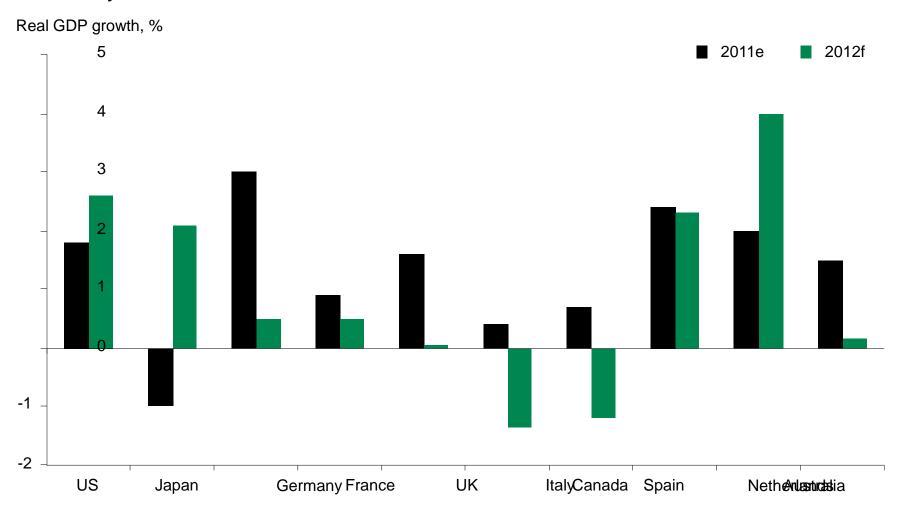
THE EUROPEAN

CHALLENGE

GROWTH PROSPECTS FOR EUROPEAN COUNTRIES ARE PARTICULARLY POOR...



11 out of 17 euro zone economies are either in recession or experienced one quarter where GDP has dropped in the last year – IMF has revised down its Eurozone GDP forecast to -0.3% for 2012



...SO EURO TENSIONS REMAIN HIGH

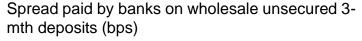


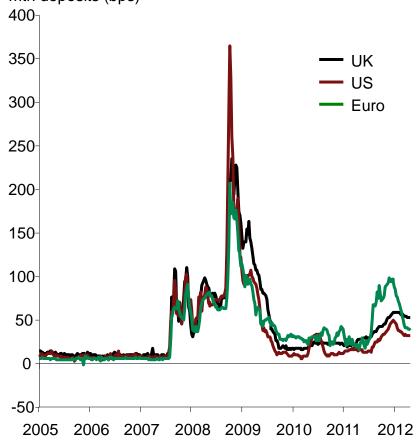
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EURO AREA PERIPHERAL BOND SPREADS REMAIN ELEVATED

bps spread over German Bunds 1400 France — Italy 1200-— Spain Ireland 1000 Portugal 800 600 400 200 Jan 09 Jan 10 Jan 11 Jan 12

WHOLESALE FUNDING COSTS HAVE EASED, BUT STILL HIGH

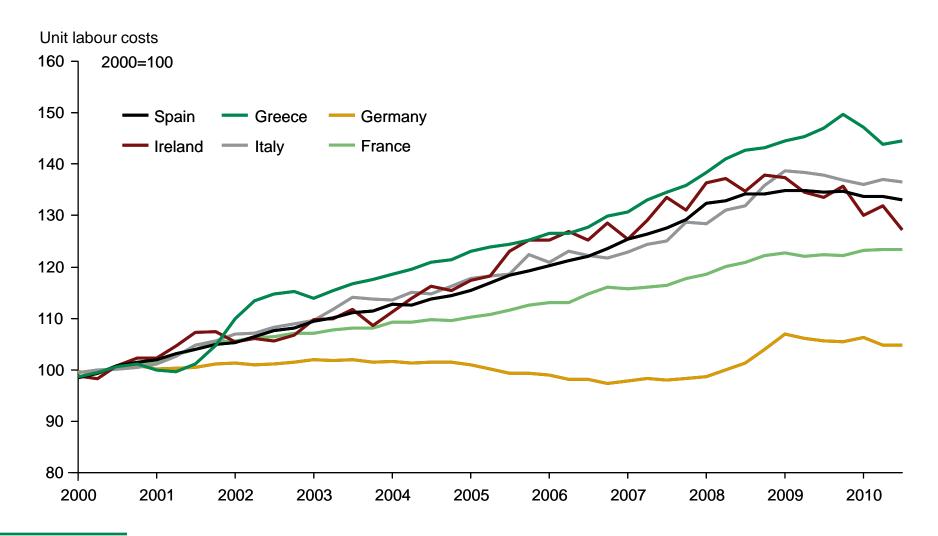




Source: Bloomberg

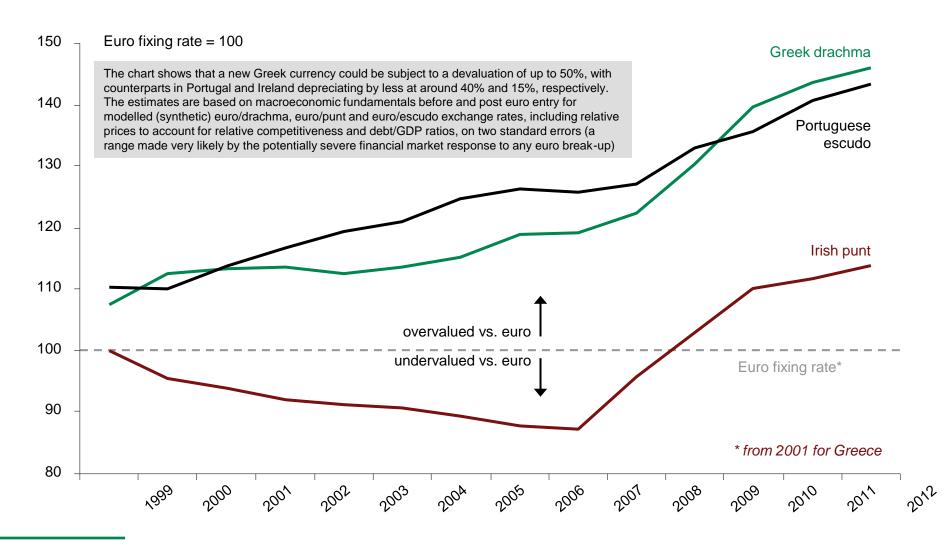
AT THE HEART OF THE PROBLEM LIES LACK OF COMPETITIVENESS





TO RESTORE IT, SOME COUNTRIES MAY HAVE TO LEAVE

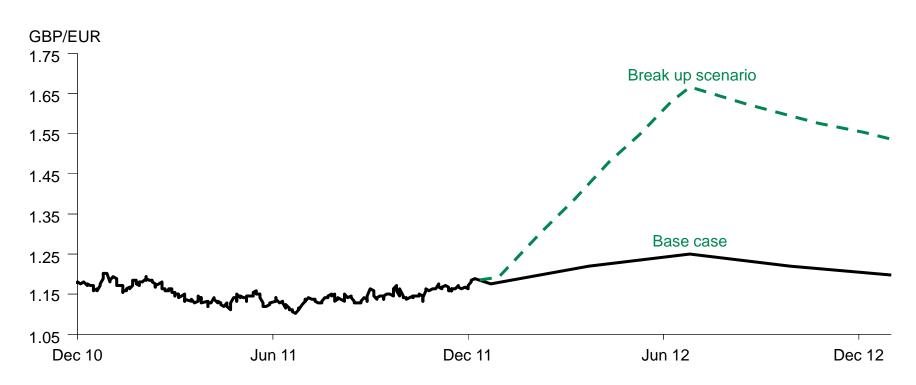




IMPACT ON GBP/EUR OF A EURO BREAK-UP SCENARIO



BREAKUP SCENARIO COULD SEE GBP/EUR TEST HIGHS

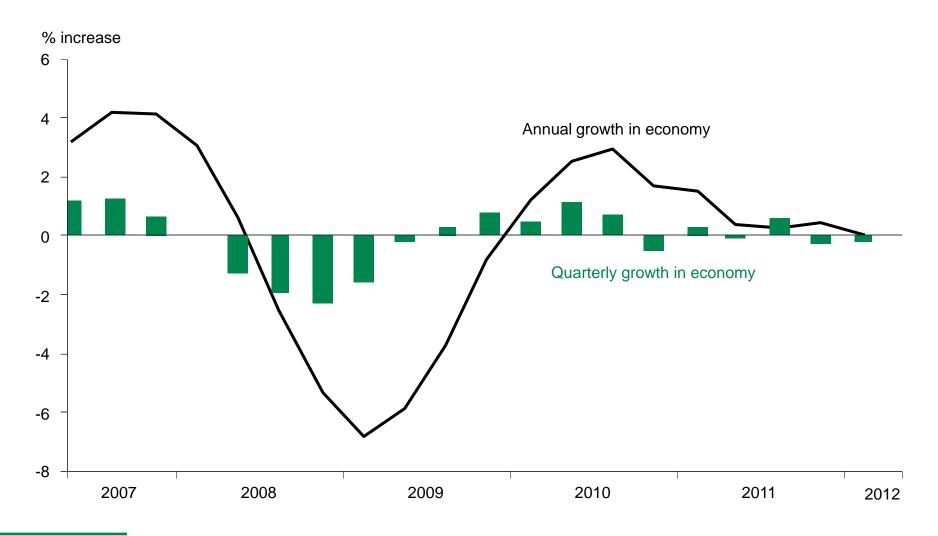


- The chart above compares the latest base case forecast with the break-up scenario of the euro, where one or more
 members orderly exit the single currency in the coming six months, and the implications of this for GBP/EUR
- In an orderly break-up scenario, GBP/EUR could risk to 1.67 at end Q2 2012 before easing to 1.54 at end 2012, compared to Lloyds' base case forecast, which assumes no break-up of the euro, predicts GBP/EUR at 1.25 at end Q2 2012 and 1.20 at end 2012. However if the break-up of the euro was more fractious and disorderly, the actual trading levels to be even more pronounced than these estimates suggest



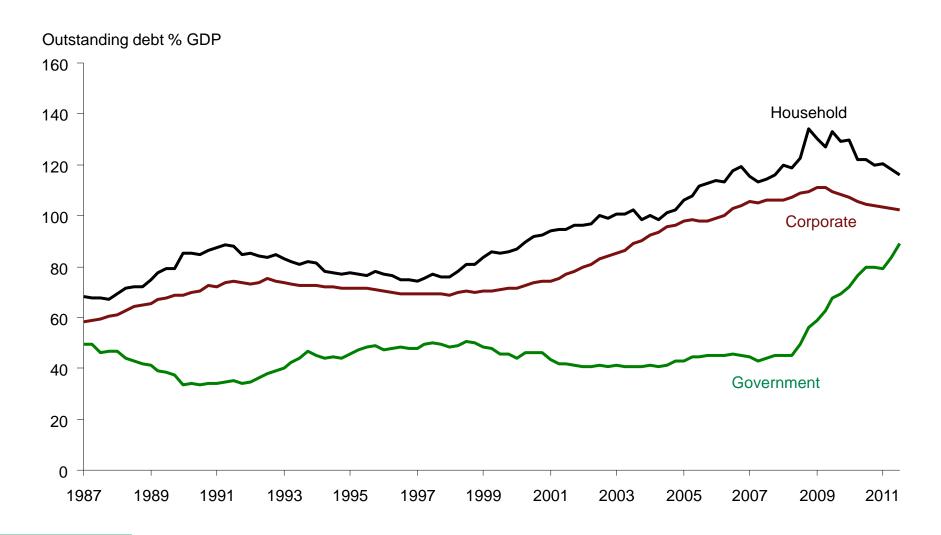
UK PROSPECTS





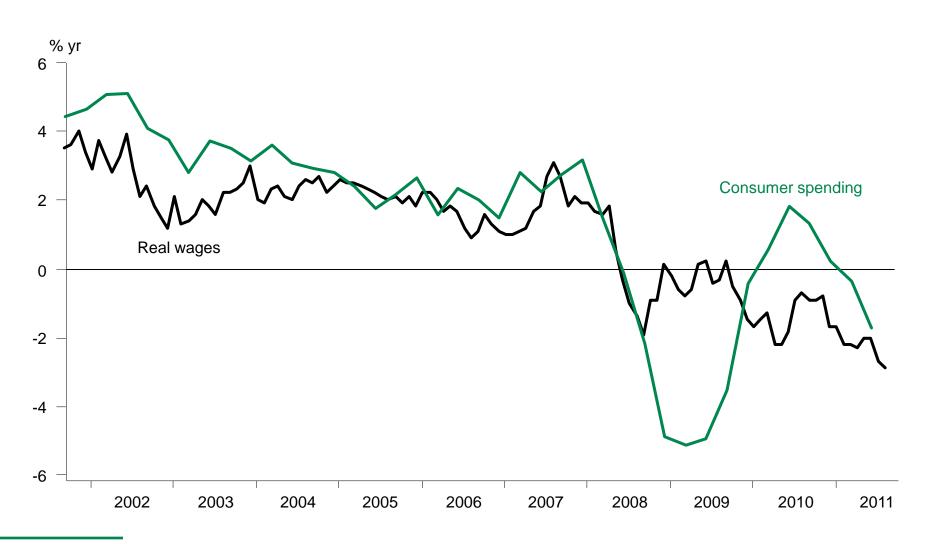
BALANCE SHEET DELEVERAGING HAS SLOWED PACE OF THE RECOVERY





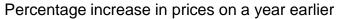
CONSUMERS ARE UNDER PRESSURE FROM INFLATION...

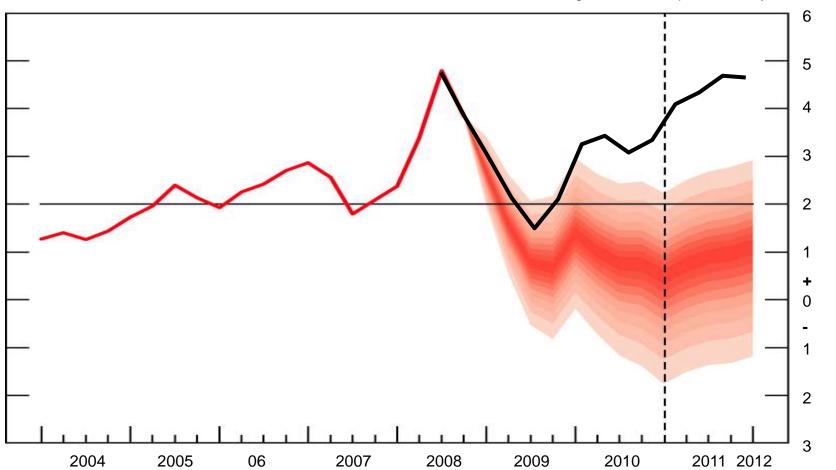






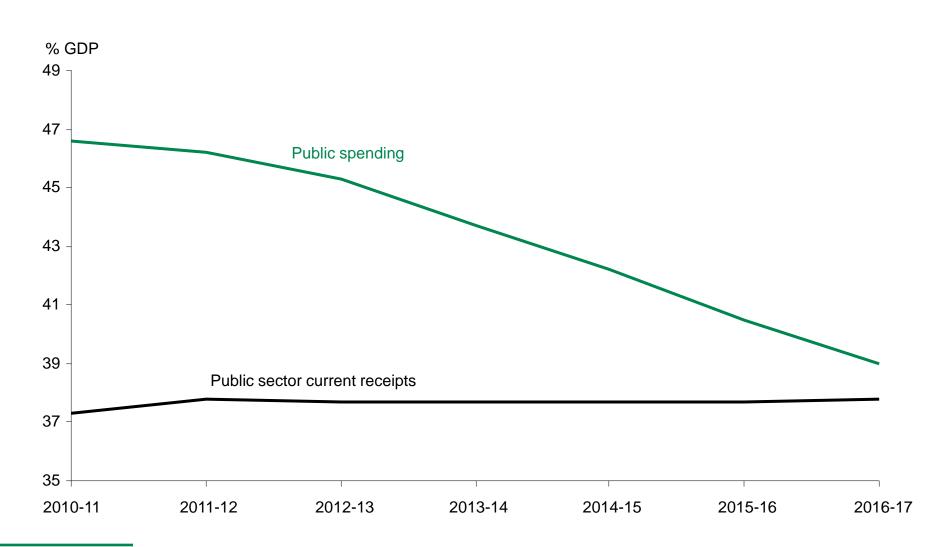
BoE CPI Inflation Projection*





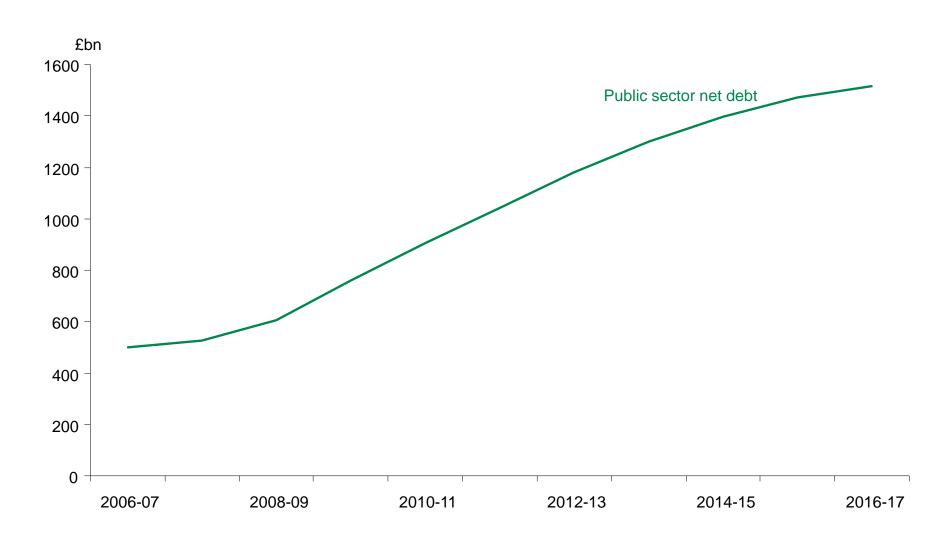
MOST OF THE PUBLIC SPENDING CUTS HAVE YET TO OCCUR





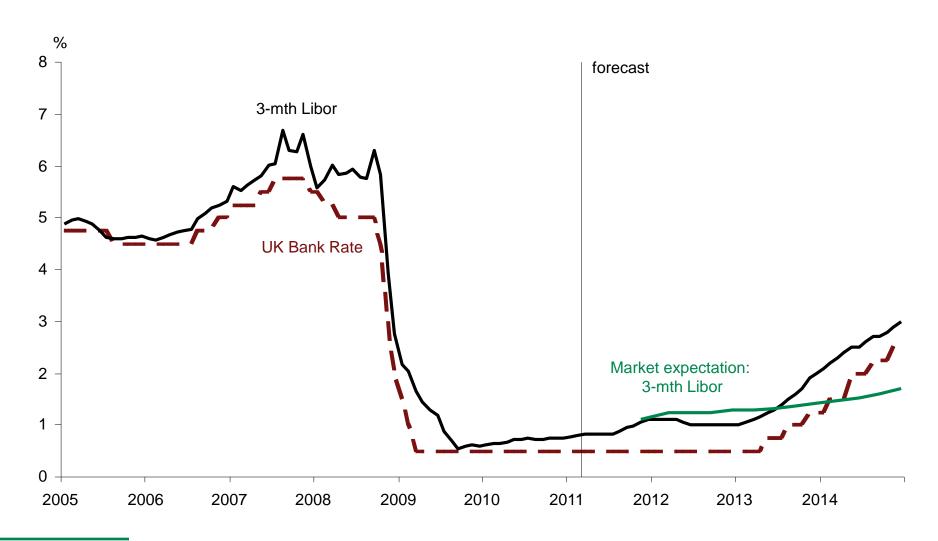
...NET PUBLIC SECTOR DEBT WILL GROW TO OVER £1.4 TRILLION...





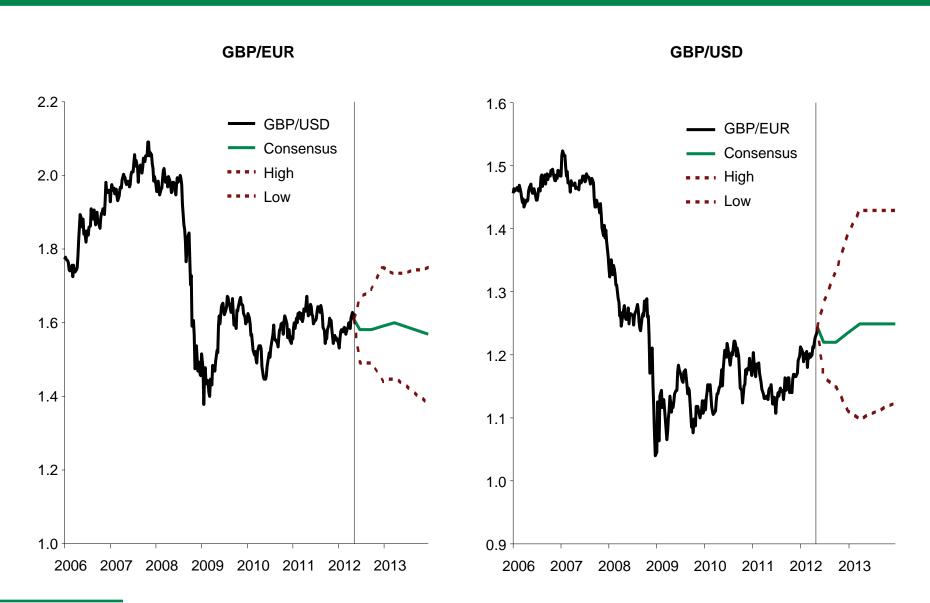
Source: Lloyds Bank WBM, OBR





CURRENCY RISK REMAINS HIGH





UK OUTLOOK



POSITIVES:

- Real interest rates are negative/ at historic lows
- Bank of England is undertaking Quantitative Easing
- Banks have gone a long way to improving their balance sheets
- Risk appetite is recovering
- World growth outlook is improving

NEGATIVES:

- A highly-indebted household sector seeking to pay down debt
- Labour market remains fragile
- Real household disposable incomes are falling
- Businesses sitting on ample cash, but reluctant to spend it
- Public spending cuts only just starting to bite
- Uncertainty over prospects for Euro area



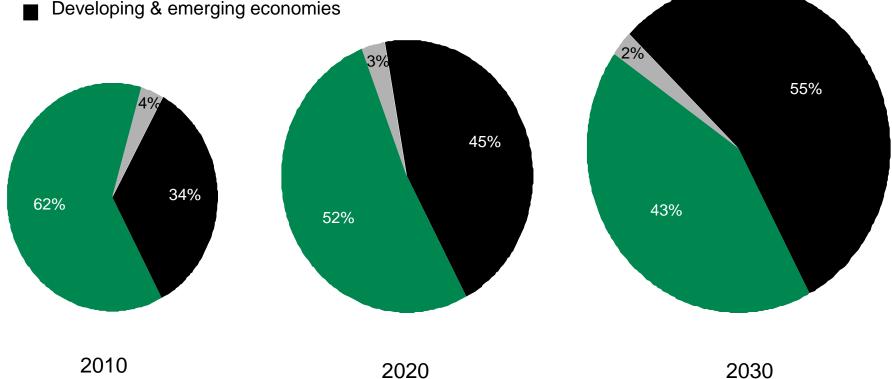
GLOBAL ECONOMY UNDERGOING CHANGE

CHANGING NATURE OF THE GLOBAL ECONOMY



WORLD ECONOMY TO DOUBLE IN 20 YEARS

- Advanced economies
- UK
- Developing & emerging economies



...PLENTY OF GROWTH OUT THERE



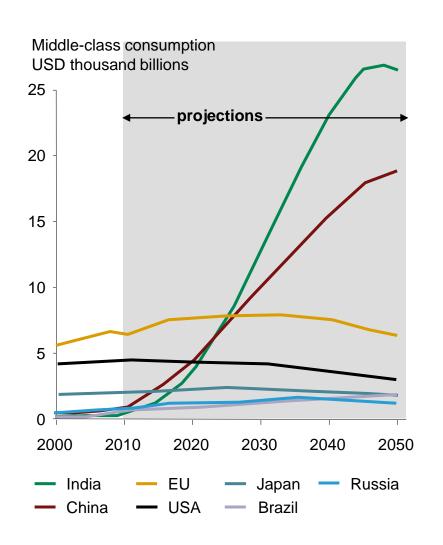


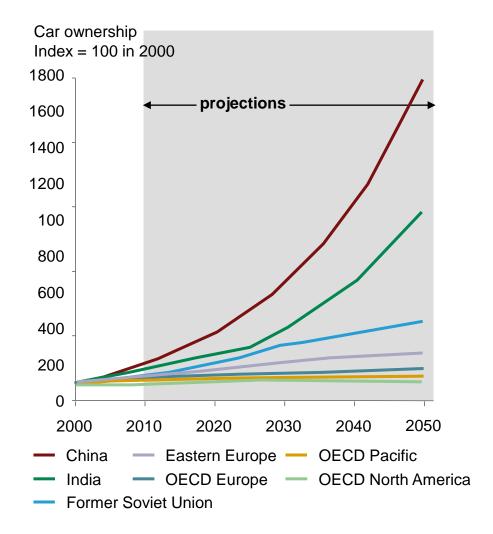
REGIONS, GDP % INCREASE IN YEAR	2006-2010	2011-2015
BRICS	8.6	7.7
Middle East	5.6	4.7
Emerging Asia	4.6	5.7
Africa	4.5	5.0
Eastern Europe	3.7	4.1
Latin America	4.0	4.5
Euro zone	0.8	1.3
G7	0.6	2.0
Global	3.3	4.1

Source: Lloyds Bank WBM

...AND GLOBAL MIDDLE CLASS CONSUMPTION SET TO RISE SHARPLY







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