



# Inspiring Confidence Financial Statements 2014



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The role of ICAEW Chartered Accountants in the world's economies has never been more important. People making financial decisions need knowledge and guidance based on the highest technical and ethical standards.

Our members provide this better than anyone. They challenge people and organisations to think and act differently, to provide clarity and rigour, and so help create and sustain prosperity.

As their institute, we create the environment in which those skills are constantly developed, recognised and valued. We shape opinion, understanding and delivery, to ensure the highest standards in business and in the public interest.

Because of us, people can do business with confidence.

These financial statements should be read in conjunction with ICAEW's annual review 2014.

# Financial review

ICAEW's financial statements for 2014 include the charitable trusts associated with ICAEW together with our international subsidiaries. The commentary below relates primarily to the operating activities of ICAEW.

## Results

Total income was £91.5m, £3.9m higher than in 2013. The retained surplus after tax for the year was £2.4m (2013: £2.2m). Membership income growth was £1.8m and was supplemented by growth in our commercial activities, enabling us to continue to invest in our strategy in the UK and internationally. Fines and cost recoveries of £2.4m were received from the Financial Reporting Council (FRC) Conduct Committee, contributing to a net FRC Conduct Committee case cost charge for 2014 of £0.9m (2013: £2.8m).

Net assets at 31 December 2014 were £32.3m, an increase of £4.9m over the 2013 net assets of £27.4m. Cash and cash equivalents ended the year at £4.9m, reflecting a net cash inflow of £0.6m in the year, after £1.9m contributions to reduce the pension scheme deficit and £5.1m cash contributions to FRC case costs. Total cash and investments stood at £40.3m at the end of the year, an increase of £1.7m on 2013.

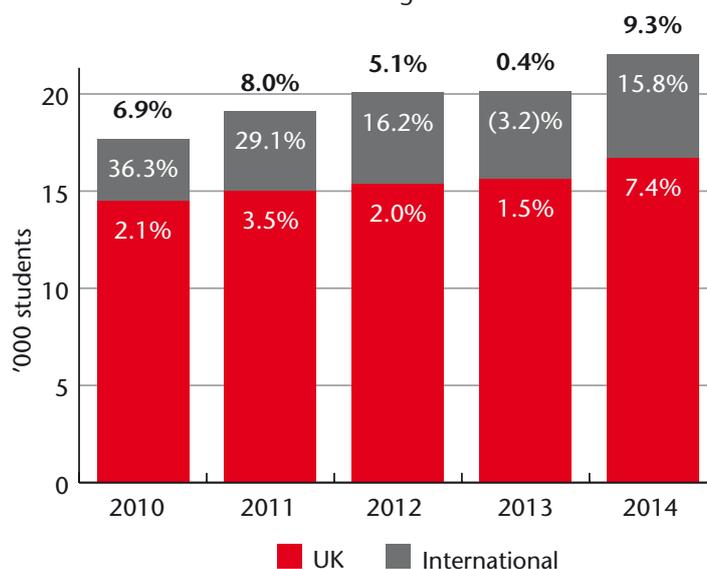
The consolidated outcome for the year, including the results of ICAEW's charitable trusts, was a surplus after tax of £2.7m (2013: £2.6m).

## Student and membership growth

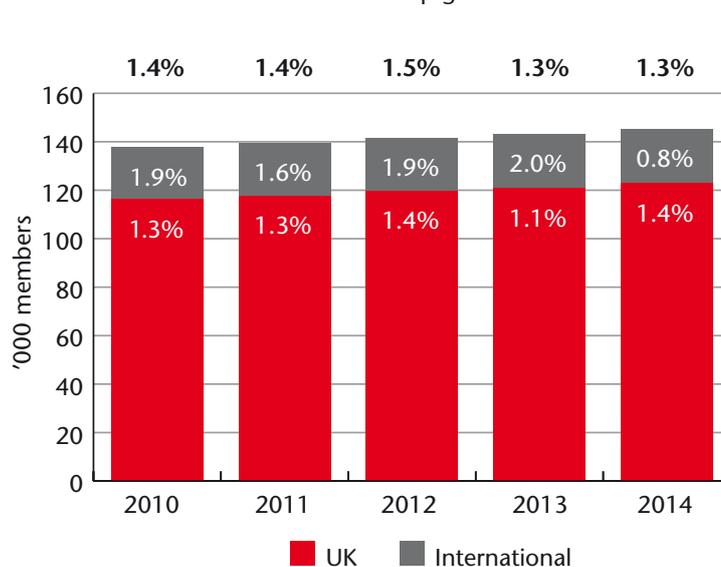
2014 saw a record ACA student intake of 7,326 – an increase of 1,670 on our 2013 intake of 5,656. Total ACA student numbers at the end of 2014 stood at 22,001 (2013: 20,121). In addition 3,115 students signed up for our foundation level Certificate in Finance, Accounting and Business (CFAB), a further increase on last year's intake of 1,822.

In the year, membership grew to 144,167, from admissions of newly-qualified students to membership, together with reciprocal and similar arrangements with members of other institutes.

Student growth



Membership growth



## Income

Revenue from members' fees and subscriptions rose by 4% to £43.3m, reflecting the continued steady growth in membership and an improved mix of membership rates. Income from our qualifications increased by £0.2m, with the record ACA and CFAB intake offsetting the impact of the reduced intake in 2013.

Our commercial income streams increased to £10.7m, from £9.7m in 2013, resulting from improved performance in our leadership programmes, catering and publishing arrangements after a difficult 2013 in these areas.

## Expenditure

Operating expenditure increased to £89.1m, including the impact of FRC Conduct Committee case costs, but net of cost recoveries, described below.

We launched the evolved ACA in 2013, resulting in dual running of exams and learning materials into 2014; in addition, there was increased investment in business development activities which has already delivered increased student intake.

2014 also saw an increase in our investment in member services, with a greater focus on business members and also supporting smaller practices.

The net operational expenditure increase includes the impact of a provision of £1.8m released in 2013 from certain commercial matters resolved successfully in that year with revised terms.

## FRC Conduct Committee case costs

During 2014 we charged costs of £5.5m to the income statement in relation to the FRC Conduct Committee case cost provision, a reduction of £0.2m on 2013. This was partly offset by fines of £1.0m (2013: £0.8m) and cost recoveries of £1.4m (2013: £0.5m) imposed by FRC tribunals and returned to ICAEW.

There was increased activity on existing cases and some substantial new cases taken on, giving rise to the additional charges.

In September an appeal tribunal heard an appeal by Deloitte and Touche against the findings of a disciplinary tribunal held in 2013. This had levied total fines of £14.2m, plus costs in relation to alleged misconduct in their handling of the sale of MG Rover. The appeal tribunal findings were announced in January 2015 and allowed the appeal against 8 of the 13 findings and upheld the remaining 5 charges of misconduct. Separate hearings will determine sanctions on these charges, which are likely to be reduced from the original award. We have not recognised any potential income or cost recovery while this remains uncertain.

Since its inception, FRC Conduct Committee case costs provided have totalled £31.8m and ICAEW has made cash payments of £22.7m over the 11-year period. Fines and cost recoveries are £6.2m.

The FRC Conduct Committee carries out independent investigations of the work and conduct of chartered accountants, both in public practice and elsewhere, where this has given rise to public concern.

## Tax

The net corporation tax charge for the year was £nil (2013: £nil). As a mutual membership organisation, much of our income is exempt from corporation tax.

## Pensions

The IAS19 valuation at 31 December 2014 was a whole scheme surplus of £2.8m (2013: £1.7m). The pension asset is recognised as ICAEW considers that any surplus arising would be recoverable, assuming the gradual settlement of scheme liabilities over time.

ICAEW's defined benefits pension scheme was closed to further member benefit accrual on 30 June 2010. Employees who participated in the scheme were invited to join ICAEW's defined contribution pension arrangements, with transitional enhanced employer contributions payable until June 2013. The most recent triennial actuarial valuation showed a deficit of £24.9m at 31 March 2013. The trustee and ICAEW agreed deficit funding arrangements comprising annual payments of £1.8m from 1 January 2014 until the deficit is eliminated. With our support, the trustee has developed an investment strategy intended to make the scheme entirely self-sufficient by around 2025.

A charge remains over Chartered Accountants' Hall and the fund has an interest in up to £10.0m of our investment portfolio.

The scheme valuation has again been subject to the volatility in the financial markets, most notably improved gilt yields. A desktop valuation of the technical funding position at 31 December 2014 estimated the scheme deficit at £17.8m, an increase of £8.3m on the estimated valuation at December 2013 of £9.5m and a reduction of £7.1m from the March 2013 valuation. In the year, as part of its de-risking strategy, the Trustee purchased a buy-in annuity to match a subset of pensioner liabilities.

Further details are given in note 25 to the financial statements.

## Financial position

Net assets at 31 December 2014 were £32.3m – an increase of £4.9m on the 2013 position.

During 2014, the market value of our long-term investments rose to £35.4m from £34.3m in 2013.

The value of Chartered Accountants' Hall increased to £12.7m as at 31 December 2014.

Trade and other payables were £34.3m (2013: £34.5m). Trade and other receivables were £9.1m (2013: £8.9m).

We have provided £9.1m (2013: £8.5m) of costs relating to the FRC Conduct Committee at 31 December 2014, reflecting their current case load. Case costs are forecast on the basis of the available information on actual or prospective cases. The accuracy of this forecast depends on assumptions made about the progress of individual cases and is subject to a significant degree of judgement. We do not take account of any potential future income from fines or cost recoveries from FRC Conduct Committee cases.

## Cash flow

Cash balances at 31 December 2014 were £4.9m. Net cash inflow was £0.6m compared to a £0.9m inflow in 2013. Our cash profile fluctuates on an annual cycle, this year peaking at £41.7m in March and bottoming out at £2.5m in early December.

Funding of the FRC Conduct Committee case costs saw a cash outflow of £5.1m (2013: £5.3m).

ICAEW paid £1.9m (2013: £4.8m) of deficit funding to the Staff Pensions Fund, in line with the current agreement.

Capital expenditure was £2.6m (2013: £2.0m). We expect to incur £11.1m of capital expenditure in 2015, reflecting investment in Chartered Accountants' Hall and our business systems.

## Reserves policies

Our agreed reserves policies ensure that ICAEW reserves are set at a level sufficient to cover both short-term requirements and longer term investment needs:

- reserves should be set at a level equivalent to between three and six months of expenditure through the income statement; and
- cash and investment balances should be at least sufficient to cover between three and six months of annual budgeted/forecast gross cash expenditure.

## Charitable trusts

The difference between the result of ICAEW and that of the group is mainly a result of donations received by ICAEW Foundation in the year together with investment income received by the trusts during the year.

During the year we made donations under gift aid to our charitable trusts amounting to £1.5m (2013: £1.8m). ICAEW's charitable trusts continued to run the Library and Information Service and also approved grants in the year of £0.2m (2013: £0.1m).

## Creditor payment policy

It is our policy to agree and communicate clearly the terms of payment as part of the commercial arrangements negotiated with suppliers. We then pay according to those terms based upon the timely receipt of an accurate invoice. Trade creditor days at 31 December 2014 were 15 days (2013: 24 days).

## Political donations

During the year, as part of its policy engagement, ICAEW supported a number of activities with political and politically affiliated organisations. This included a small number of events for political parties and a number of business and party conference events including hosting roundtables; costs, including donations in kind, associated with these activities totalled £51,000.

## Our sustainability commitment

As a professional membership organisation, we represent a common voice for our members and the profession. We believe that the successful business of the future will be a sustainable business. As a profession we support economic development and prosperity, and as an organisation our vision is to have a net positive impact on the economy, society and environment.

There are three main ways in which we implement this.

- **Economy** – the provision of accurate, trusted information is central to the success of an economic system and this is what the profession does. We bring people together to share their views, are involved in research, and produce guidance for the wider business community on sustainability. This work helps us to support business to deliver long-term sustainable economic value and people to do business with confidence.
- **Society** – we recognise the impact we make on society. We believe that financial capability, social mobility and fundraising are essential to long-term economic success. We engage in various activities and programmes which support staff, individuals, organisations and communities around the world.
- **Environment** – we recognise that business has a significant impact on the environment, and although ICAEW does not operate in a business sector which causes significant pollution, we aim to promote and follow environmental practices, and reduce the negative impacts of our activities. On an international scale, we convene the debate on natural capital policy in government forums and financial institutions.

You can find more information about our commitment to corporate responsibility in our annual review 2014.

## Going concern

The financial statements have been prepared on a going concern basis. The council has a reasonable expectation that ICAEW has adequate resources to continue in operational existence for the foreseeable future. The council receives and approves a three-year operational plan each year, which comprises forecast income statements, cash flow summaries, statements of financial position and key non-financial indicators. These are the basis of the monthly management accounts which are reviewed by the board.

ICAEW's business activities, together with the factors likely to affect its future development, performance and position are set out above, as well as in our annual review 2014. The financial position of ICAEW, its cash flows and liquidity position are described in the financial review above. In addition the accounting policies include ICAEW's objectives, policies and processes for managing its reserves, its financial risk management objectives, details of its hedging activities and its exposure to liquidity risk.

Council believes that ICAEW has adequate financial resources and is well placed to manage its business risks successfully having regard to the current economic outlook and market conditions and possible short-term funding needs, such as FRC Conduct Committee case costs. As a result, the going concern basis is considered appropriate.

## Internal control

Council is responsible for ICAEW's system of internal control and for reviewing its effectiveness. The audit committee, on behalf of the council, reviews the effectiveness of the system and reports to council thereon. This is done on the basis of information and regular reports provided by management, internal audit and the external auditors. The system of internal control is designed to manage rather than eliminate the risk of failure to achieve business objectives. It can provide only reasonable, but not absolute, assurance against material misstatement or loss. It includes all controls including financial, operational, compliance and risk management.

The key elements of the system of internal control are listed below.

## Risk management

The council, through the board, audit committee, chief executive and executive directors, has an established and continuous process for identifying, evaluating and managing the significant risks faced by ICAEW. This process has been in place for the whole of 2014 and has continued up to the date on which this document was approved.

Each department identifies and reviews the risks faced by ICAEW, assessing both the controls in place and key actions required to manage the significant risks. These assessments are reviewed twice a year by the audit committee and the board.

In reviewing the risks, the board considers whether management has appropriately assessed the risk by challenging the risk rating, whether the action taken to address and mitigate the risk is effective, and whether the timescales are appropriate. The board also considers whether there are other risks that should be reviewed and advises management accordingly.

The chief executive and executive directors also report regularly to the board on any changes in risks and key risk highlights. The board considers at each meeting any issues arising in respect of the principal risks, any emerging or new reputational risks, and the velocity of any current or new risks and issues. The audit committee undertakes reviews on specific principal risks in detail at its meetings.

Annually in March, the council undertakes a review to consider:

- the application of the risk management processes;
- reports on risk and internal control from the board;
- reports on internal control from the audit committee; and
- how the risks have changed over the period under review and any significant issues.

The assessment of risk is linked with the evolving ICAEW strategy in compliance with the guidance Internal Control: Revised Guidance for Directors on the Combined Code (October 2005).

As a result of the board's review and monitoring of risk management and internal control systems over the year, the board has identified the following principal risks. Principal risks are those with the potential to affect significantly our ability to fulfill our strategic objectives.

### Key firms change their business models

The risk that a key firm (or combination of firms) move away from a core skill set of ACA-trained accountants.

Our activity to mitigate this risk includes: active stakeholder management; intelligence and insight with firms, regulators, competitors and the market. We are working with firms to develop training solutions that ensure we are the professional body of choice across their international networks.

### The changing nature of the global competitive environment/increased competitor activity in strategic areas

Competitor organisations increase activity (eg student recruitment, thought leadership), combine to gain market share or develop other designations which erode the premium standing of the Chartered Accountant designation and results in damage to member profile, ICAEW's market position or ability to develop new markets.

Our activity to mitigate this risk includes: actively influencing the debate about the future of the finance industry and developing innovative products and services for firms and members.

### A significant external event causes the public to lose trust in the profession

The risk that a global financial crash, debt crisis or financial scandal causes the public to lose trust in the profession and financial institutions, reducing our ability to support members, undermining our disciplinary and regulatory roles and hampering our ability to act in the public interest.

Our activity to mitigate this risk includes: ongoing and direct engagement with organisations such as the Prudential Regulation Authority, FRC and firms, and monitoring media, complaints and regulatory activities.

### Loss of key ICAEW regulatory functions

The risk that UK implementation of the EU audit regulation and directive results in the loss of key regulatory functions for ICAEW.

Our activity to mitigate this risk includes: close engagement with the FRC and BIS; developing robust arguments in support of the role of ICAEW as a regulator in the public interest; developing alliances in support of the ICAEW position.

### Data security

The risk that there is a failure or breach of physical or cyber security systems (eg as a result of a cyber-attack), resulting in damage to reputation and disruption to operations.

Our activity to mitigate this risk includes: Payment Card Industry (PCI) compliance; intensive test programmes and spot checks for systems and processes and a voice recognition system to reduce human intervention.

### Data management

The risk of data mismanagement events such as the handling of client/student data, or breakdown of ACA assessment process or procedure, or use of data relating to elections.

Our activity to mitigate this risk includes: audits to ensure staff have the appropriate application security access; system penetration tests undertaken by a specialist organisation; PCI compliance testing; and active monitoring of exam pass rates.

# Corporate governance statement

## Our approach to governance

We are a chartered corporation and operate under the terms of our Royal Charter, bye-laws and regulations. We choose to measure our governance against the UK Corporate Governance Code. The Code is a guide to effective board practice and is based on the principles of good governance, accountability, transparency and probity. We recognise that parts of the Code do not relate precisely to the governance of a professional and membership body; however, it provides a focus for the sustainable success of ICAEW over the longer term, the underlying principle is that our governance must support the delivery of our strategy. We operate within regulatory oversight of the FRC and other regulators, as a Recognised Supervisory Body, a Recognised Qualifying Body, a Designated Professional Body, and as a licensor of insolvency practitioners. On 15 July 2014, we gained parliamentary approval to regulate probate services and license alternative business structures.

On 18 December 2014 council agreed changes to our regulatory governance structure, these changes will be implemented in 2015.

## Our structure

Our governance structure is designed to safeguard our future, enhance its prosperity and ensure its integrity. The board operates through a series of delegated authorities from council and assurance mechanisms, while ensuring that the views of members are heard.

## AGM and member meetings

The Charter and bye-laws reserve certain matters to members. This includes consideration of the annual review and the financial statements with the report of the auditor.

## Council

Council is the ultimate governing body of ICAEW. Council considers, reviews and approves strategy, operational plans and budgets proposed by the board. It represents and articulates the views of members on all these matters and otherwise delegates the powers and authorities conferred on it by the Charter and bye-laws to the board, the departmental boards and to the chief executive, within an overall framework of financial approval limits.

In 2014, council met six times. As at 31 December 2014, it comprised 90 members. The majority of council members are directly elected by our members, with the remainder co-opted or ex officio. Council elects its chair annually from among its members. Brief details of each council member, including their status and record of attendance at council meetings in 2014, can be found in the annual review.

Council members do not receive remuneration. They are reimbursed for travel and subsistence costs incurred on ICAEW business. They may receive other payments, on a normal commercial basis, particularly in connection with lecturing and writing. Each member of council declares any interests which might lead to conflict and updates the declaration at least annually. Members of council and the board are also invited to identify and declare any potential conflicts of interest at each meeting.

## The office-holders and chief executive

The office-holders, President: Martyn Jones (to 4 June), Arthur Bailey (from 4 June); Deputy-President: Arthur Bailey (to 4 June), Andrew Ratcliffe (from 4 June); Vice-

President: Andrew Ratcliffe (to 4 June), Hilary Lindsay (from 4 June), have no formal personal powers other than the procedural matters specified in the principal bye-laws. They have an ambassadorial role, meeting members and stakeholders and promoting ICAEW. They represent the views of council and the wider membership within ICAEW and ensure that these are taken into account in the development of our strategy and policies. They counsel and advise the chief executive. The president chairs the annual and special meetings of members and the board. All office-holders (and council members) are non-executives.

The president serves a one-year term with council electing a vice-president annually to succeed the deputy-president and, in turn, president. The nature of the organisation will mean that the office-holders will sometimes have a connection with member firms and groups. Any potential conflict is identified and declared as outlined above.

The Chief Executive, Michael Izza, operates within the framework of delegations approved by council. Reporting to the president, he is responsible for the overall management of ICAEW, for the development and implementation of strategy, and for ensuring that we operate economically, efficiently and effectively. He also has a representational role, building effective relationships with members and with governments, regulators, other public bodies, and the media.

## Diversity

We give a voice to all members and are committed to equality and diversity with the aim to represent the membership as a whole. Moreover, the membership of council, boards and committees should have the appropriate balance of skills, experience, independence and knowledge to enable them to discharge their respective duties and responsibilities effectively, while ensuring the engagement of the best person for the job.

## Our board

Our board is responsible for monitoring the development and implementation of our strategy, including review of risk. The chief executive reports monthly to the board on principal risks and on key activities; quarterly to the board on implementation of the operational plan; and, formally twice a year on the management of risk. The executive directors report to each board meeting on performance against departmental plans. The finance director reports to each meeting on financial performance. The board reports on its activities to each council meeting.

The board comprises non-executives, principally council members ex officio, and senior executives. Council elects two of its members directly to the board for a two-year term. The elected members fulfil the role of 'senior independent director'. Council on the 7 May 2014 approved the appointment of two independent (ie non-chartered accountant) members to the board. The recruitment process began in 2014 with appointments effective from the annual meeting in 2015. In 2014, the board engaged Board Intelligence to undertake an external evaluation of the performance of the board with any outputs from this evaluation taken forward in 2015. In 2014, the board met eight times.

A senior staff appointments committee comprising senior council members and advisers appoint the chief executive and executive directors. They are not subject to annual or three-yearly election. Nonetheless, their performance is reviewed annually by the remuneration committee, which reports to the board accordingly.

The members of the board (for whom brief biographical details can be found on the ICAEW website at [Home > About us > Who we are > Governance > ICAEW Board](#)) during 2014 were:

|                   | Position  | Appointed | Retired | Attendance |
|-------------------|---|-----------|---------|------------|
| Andrew Baigent*   | chair, learning and professional development board<br>director, group financial management, Department of Health  |           |         | 7/8        |
| Arthur Bailey*    | deputy-president (to 4 June), president and chair (from 4 June)<br>consultant, Begbies Traynor Group and Kingston Smith LLP                                   |           |         | 8/8        |
| Ian Davies*       | elected by council<br>deputy chairman, BMT Group Limited and senior independent<br>director, Harvey Nash plc  | 4 June    |         | 4/4        |
| Howard Gross*     | chair, members board<br>chief executive, Gross Klein  |           |         | 8/8        |
| Sharron Gunn      | executive director, commercial  |           |         | 8/8        |
| Robert Hodgkinson | executive director, technical strategy  |           |         | 7/8        |
| Michael Izza      | chief executive   |           |         | 8/8        |
| Martyn Jones      | president and chair (to 4 June)<br>consultant, Deloitte LLP and chair, advisory board to the<br>department of economics and finance, Brunel University London |           | 4 June  | 4/4        |
| Hilary Lindsay*   | vice-president (from 4 June)<br>researcher, The Open University   |           |         | 8/8        |
| David Matthews*   | chair, technical strategy board<br>head of quality and risk management, KPMG LLP  |           |         | 6/8        |
| Nick Parker*      | elected by council<br>tax partner, Baker Tilly  | 1 January |         | 8/8        |
| Mark Protherough  | executive director, learning and professional development   |           |         | 7/8        |
| Andrew Ratcliffe* | vice-president (to 4 June), deputy-president (from 4 June)<br>partner, PricewaterhouseCoopers LLP   |           |         | 7/8        |
| Liz Rylatt        | executive director, finance, operations and members   | 8 January |         | 8/8        |
| Vernon Soare      | executive director, professional standards  |           |         | 8/8        |
| Fiona Wilkinson*  | chair, professional standards board   |           |         | 8/8        |

\* council member

## Audit committee

The audit committee is responsible, on behalf of council, for ensuring that all significant activities of ICAEW are subject to independent review and audit; monitoring our relationship with our auditors; reviewing internal controls; and assessments of risk. The audit committee met four times in 2014. Both the internal and external auditors attend its meetings and have direct access to its chair. The external auditors attend at least one meeting (or part of a meeting) each year without management present.

The members of the audit committee during 2014 were:

|                     | Position  | Appointed | Retired | Attendance |
|---------------------|---|-----------|---------|------------|
| Richard Bint        | audit partner, BDO LLP  |           |         | 4/4        |
| Stuart Bridges      | chief financial officer, Hiscox Ltd   |           |         | 2/4        |
| David Canning-Jones | audit partner, EY LLP   |           |         | 4/4        |
| Ian Cherry*         | chair (to 4 June)<br>chief executive, A I Cherry Ltd  |           | 4 June  | 1/1        |
| David Chitty        | international accounting & audit director, Crowe Horwath<br>International                         |           |         | 4/4        |
| Mary Hardy          | independent director  |           |         | 3/4        |
| Nick Parker*        | chair (from 4 June)<br>tax partner, Baker Tilly   |           |         | 4/4        |
| George Quigley*     | partner, BDO LLP  |           |         | 4/4        |
| Andrew Ratcliffe*   | vice-president (to 4 June), deputy-president (from 4 June)<br>partner, PricewaterhouseCoopers LLP |           |         | 3/4        |
| Clare Worley        | global head of operations internal audit, Barclays PLC  | 4 June    |         | 3/3        |

\* council member

The chair of the audit committee reports annually to council. The audit committee provides a summary report of its proceedings to council after each meeting and makes the minutes of its meetings available to the board.

During the year, the audit committee has:

- reviewed the financial statements, having received a report from the external auditors on their review and audit;
- considered the output of the procedures used to manage risk within ICAEW;
- reviewed the effectiveness of our internal controls;
- considered the management letter from the external auditors on their review of the effectiveness of internal controls;
- agreed the fees and terms of appointment of the external auditors, including their quality and effectiveness;
- agreed the work plan of internal audit and reviewed the resulting output from that plan; and
- considered an annual report on our whistleblowing arrangements and complied with the Whistleblowing Commission's Code of Practice.

The committee has helped council to assess the adequacy of the internal audit plan. The committee has received reports on the work carried out by internal audit and the results of their investigations including management responses, their adequacy and timeliness.

Significant areas of review by the audit committee in the year included 'deep dives' into principal risks, including data security and data management, the changing nature of the competitive environment, changes in firms' business models and cash-flow limitations and/or exceptional costs, as well as significant control matters as they arose. The committee also reviewed accounting policies, the application of the Corporate Governance Code 2014 and key judgement areas in the financial statements including FRC costs and pension provisions.

## Auditors

The auditors were first appointed in 2006 and re-appointed following a tender in 2010. The auditor periodically changes its audit partner in accordance with professional and regulatory standards in order to protect independence and objectivity. Rotation of the audit partner last took place during 2012. The committee agrees with the audit firm staff rotation policies in relation to our audit. Current policy is to tender the external audit at least every ten years with the next tender taking place in 2015.

The audit committee annually reviews and considers the quality, effectiveness and independence of the external auditors. This includes a review of safeguards in place in relation to non-audit services, and a review of the partners and directors of the audit firm who sit on our committees. To ensure appropriate levels of independence, a firm cannot be our auditor if any partner or employee of the firm is a member of council during the period of tenure. We also have a policy regarding non-audit work by the audit firm. The general principle is that the audit firm should not be asked to carry out non-audit services where it may, in the future, be required to give an audit opinion. Audit committee approval is required for such services.

To assess the effectiveness of the auditors the committee reviewed:

- the external auditors fulfilment of the agreed audit plan and variations from it;
- the auditor's report of major issues arising during the course of the audit; and
- the auditor's most recent transparency report and AQR report.

## Financial reporting

Over the course of the year the audit committee considered many components of business performance in order to ensure it has a full understanding of the operations of ICAEW. This has particular regard to the mix of audit committee members, whereby not all members are also on council or the board. Examples of processes it uses include:

- reviews of the processes undertaken in determining the position adopted in key judgement areas including FRC costs and pension provisions;
- 'deep dives' into risk areas as described above;
- receipt of regular strategy reports from the chief executive and operational reports from the executive director, finance, operations and members;
- requesting members of management to attend audit committee meetings to provide updates on operational and strategic matters; and
- a review of the budget and operational plan.

Through these processes and its monitoring of the effectiveness of controls, internal audit and risk management the audit committee is able to maintain a good understanding of business performance, key areas of judgement and decision-making processes within the organisation and the consequences for financial reporting.

## Review of financial statements

The committee's review is based on the processes outlined above to assess the financial reporting environment.

Through discussion with management and the external auditor, the audit committee determined that the key judgements with risk of misstatement of our financial statements related to provisions for FRC costs and management override of controls.

These issues were discussed with management during the year and with the auditor when reviewing and agreeing the audit plan and also at the conclusion of the audit of the financial statements.

The committee has reviewed the basis for monitoring and forecasting FRC case costs, assessed the sources of information available to management (including historic data and forecasts from the FRC) and considered the review processes performed by management and the external auditor. This recognised the confidential nature of such information but the committee were able to obtain the necessary understanding and satisfaction. With regard to management override of controls the committee considered the overall control environment as well as receiving detailed reports from the external auditor and management on the use of journals and key assumptions and estimates.

The committee also reviewed key judgements made in the previous financial year relating to pension scheme assumptions and confirmed that those judgements remain valid for the 2014 financial year also.

After reviewing the presentations and reports from management and consulting with the auditors the audit committee is satisfied that the financial statements appropriately address the critical judgements and key estimates, both for the amounts reported and the disclosures. The committee is also satisfied that the significant assumptions used for determining the value of assets and liabilities have been appropriately scrutinised, challenged and are sufficiently robust.

As a result of its work during the year, the committee has concluded that it has acted in accordance with its terms of reference and has ensured (as far as it can) the independence of the external auditors.

## Nominating committee

The nominating committee is responsible for making recommendations to council for co-options, for the appointment of committee chairs and for honorary membership of ICAEW. It also has direct responsibility for all other committee appointments. The committee makes recommendations and appointments on the basis of the best person for the job and against agreed profiles. The nominating committee met five times in 2014.

The members of the nominating committee during 2014 were:

|                   | Position  | Appointed  | Retired    | Attendance |
|-------------------|---|------------|------------|------------|
| Arthur Bailey*    | deputy-president (to 4 June), president and chair (from 4 June)<br>consultant, Begbies Traynor Group and Kingston Smith LLP   |            |            | 4/5        |
| Ian Davies*       | elected by council<br>deputy chairman, BMT Group Limited and senior independent<br>director, Harvey Nash plc  | 30 October |            | 1/1        |
| Susan Field*      | elected by council<br>sole practitioner   |            | 30 October | 3/4        |
| Michael Izza      | chief executive   |            |            | 5/5        |
| Peter Jenkins*    | elected by council<br>finance director, The Prince's Regeneration Trust   |            |            | 5/5        |
| Martyn Jones*     | president and chair (to 4 June), past-president (from 4 June)<br>consultant, Deloitte LLP and chair, advisory board to the<br>department of economics and finance, Brunel University London |            |            | 5/5        |
| Hilary Lindsay*   | vice-president (from 4 June)<br>researcher, The Open University   | 4 June     |            | 2/2        |
| Sheilagh Moffat*  | elected by council (re-elected 30 October)<br>partner, Moffat Gilbert   |            |            | 5/5        |
| Clive Parritt*    | past-president<br>chair, Baronsmead VCT 2 plc; DiGiCo Europe Ltd; BG Consulting<br>Group Ltd and non-executive director, London & Associated<br>Properties plc and other companies          |            | 4 June     | 3/3        |
| Andrew Ratcliffe* | vice-president (to 4 June), deputy-president (from 4 June)<br>partner, PricewaterhouseCoopers LLP   |            |            | 5/5        |
| Mark Spofforth*   | past-president<br>partner Spofforths  |            |            | 5/5        |

\* council member

## Remuneration committee

The remuneration committee keeps under review, on behalf of the board, the elements of the remuneration package provided for staff, including the chief executive and executive directors. Staff are remunerated with reference to their annual performance rating and benchmark market salaries. The committee also monitors office-holder expenses.

The members of the remuneration committee during 2014 were:

|                  | Position  | Appointed | Retired      | Attendance |
|------------------|---|-----------|--------------|------------|
| Arthur Bailey*   | deputy-president (to 4 June)<br>consultant, Begbies Traynor Group and Kingston Smith LLP        |           | 4 June       | 2/3        |
| Ian Davies*      | chair<br>deputy chairman, BMT Group Limited and senior independent<br>director, Harvey Nash plc |           |              | 4/4        |
| Nicki Demby      | partner, executive compensation consulting, Deloitte  | 4 June    |              | 1/1        |
| Frank Edwards*   | consultant  |           |              | 4/4        |
| Richard Harwood* | principal, Harwoods   |           |              | 4/4        |
| Hilary Lindsay*  | vice-president (from 4 June)<br>researcher, The Open University                                 | 4 June    |              | 1/1        |
| Sean O'Hare      | consultant  |           | 24 September | 4/4        |

\* council member

The chair of the remuneration committee reports at least annually to the board.

## Senior staff appointments committee

The senior staff appointments committee is responsible for all matters relating to the recruitment and appointment of the chief executive and executive directors. Liz Rylatt was appointed to the role of executive director, finance, operations and members on 8 January 2014.

## Departmental boards

Five departmental boards steered the development of policy for our key activities in 2014: commercial; learning and professional development; members; professional standards; and technical strategy. These boards also exercise a general oversight of the work programmes of the departments.

You can find the terms of reference for the key committees on the ICAEW website at Home/About us/Who we are/Committees.

## Employees

We aim to create a working environment that is based on a number of key principles including fairness, equality of opportunity, respect and dignity, flexibility, transparency and work-life balance. We believe that these key principles enable staff to enjoy work, develop as individuals and provide the best possible service to members, clients and the public, which contributes to the continued success of the organisation.

We are committed to the core values of acting responsibly, integrity, effective partnerships and the highest standards. It is our policy to treat all staff fairly and equally regardless of race, sex, sexual orientation, gender re-assignment, marital status or disability. Should existing staff suffer a disability, we will do all we can to accommodate this and to help the member of staff to continue their career in their existing role where possible, or in an alternative position in the organisation.

We regularly carry out a staff survey to ensure staff are engaged with our strategy and have a well-established performance management process and training and development policy. Staff can discuss their development needs at 'one-to-ones' with their manager or as part of the annual performance management process. We hold regular strategy updates for all staff and have dedicated communications channels, including an intranet and weekly email updates.

## Financial responsibilities of the council

Bye-law 12(a) requires the council to prepare financial statements for each financial year which give a true and fair view of the state of affairs of ICAEW and of the result for ICAEW for that year.

The council has delegated these responsibilities to the board. In preparing these financial statements on behalf of the council, the board has:

- prepared the financial statements in accordance with applicable law and IFRSs as adopted for use in the EU;
- selected suitable accounting policies and applied them consistently;
- made judgements and estimates that are reasonable and prudent;
- followed applicable accounting standards;
- prepared the financial statements on a going concern basis; and
- considered and confirmed that the financial statements and annual review together are fair, balanced and understandable.

The council is responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy the financial position of ICAEW. It is also responsible for safeguarding the assets of ICAEW and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

## Directors' confirmation

As far as each of the directors is aware:

- there is no relevant audit information of which our auditors are unaware; and
- the directors have taken all steps necessary to make themselves aware of any relevant audit information and to establish that our auditors are aware of that information.

For the purposes of this declaration, all members of the board are deemed directors.

# ICAEW five-year summary

|  | 2014<br>£m     | 2013<br>£m     | 2012<br>£m     | 2011<br>£m     | 2010<br>£m     |
|--|----------------|----------------|----------------|----------------|----------------|
| <b>Income statement</b>  |                |                |                |                |                |
| Operating income   | 91.5           | 87.6           | 82.7           | 82.4           | 76.4           |
| ICAEW services   | (80.5)         | (75.3)         | (76.0)         | (72.4)         | (67.1)         |
| Funding of regulatory and other professional associations                | (7.1)          | (8.3)          | (6.3)          | (4.7)          | (5.8)          |
| Gift aid and library funding   | (1.5)          | (1.8)          | (1.6)          | (1.7)          | (1.6)          |
| <b>Result before taxation</b>  | <b>2.4</b>     | <b>2.2</b>     | <b>(1.2)</b>   | <b>3.6</b>     | <b>1.9</b>     |
| Taxation   | -              | -              | -              | -              | (0.1)          |
| <b>Net result after taxation</b>   | <b>2.4</b>     | <b>2.2</b>     | <b>(1.2)</b>   | <b>3.6</b>     | <b>1.8</b>     |
| <b>Net assets</b>  |                |                |                |                |                |
| Non-current assets excluding Staff Pensions Fund                         | 59.9           | 55.7           | 52.9           | 51.9           | 53.2           |
| Current assets   | 14.7           | 13.9           | 13.8           | 18.3           | 19.8           |
| Current liabilities  | (39.4)         | (39.6)         | (37.9)         | (34.1)         | (33.6)         |
| Non-current liabilities excluding Staff Pensions Fund                    | (6.0)          | (4.7)          | (3.7)          | (4.8)          | (4.7)          |
| Non-current assets/(liabilities) - Staff Pensions Fund asset/(liability) | 3.1            | 2.1            | (4.9)          | (6.0)          | (5.4)          |
| <b>Total net assets</b>  | <b>32.3</b>    | <b>27.4</b>    | <b>20.2</b>    | <b>25.3</b>    | <b>29.3</b>    |
| <b>Member and student numbers</b>  |                |                |                |                |                |
| Members  | 144,167        | 142,334        | 140,573        | 138,464        | 136,615        |
| ACA students   | 22,001         | 20,121         | 20,037         | 19,073         | 17,653         |
|  | <b>166,168</b> | <b>162,455</b> | <b>160,610</b> | <b>157,537</b> | <b>154,268</b> |

# Independent auditor's report to the members of The Institute of Chartered Accountants in England and Wales for the year ended 31 December 2014

## Our opinion on the financial statements is unmodified

In our opinion the financial statements:

- give a true and fair view of the state of the group's and of ICAEW's affairs as at 31 December 2014 and of the group's and ICAEW's result for the year then ended; and
- have been properly prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted by the European Union.

## What we have audited

The ICAEW's financial statements comprise the group and ICAEW income statements, the group and ICAEW statements of comprehensive income, the group and ICAEW statements of changes to reserves, the group and ICAEW statements of financial position, the group and ICAEW statements of cash flow and the related notes.

The financial reporting framework that has been applied in their preparation is applicable law and IFRSs as adopted by the European Union.

## Our assessment of risk

Without modifying our opinion, we highlight the following matters that are, in our judgement, likely to be most important to the users' understanding of our audit. Our audit procedures relating to these matters were designed in the context of our audit of the consolidated financial statements as a whole, and not to express an opinion on individual transactions, account balances or disclosures.

## FRC Conduct Committee provision

**The risk:** Included in the group and ICAEW statements of financial position, the FRC Conduct Committee total provision of £9.1m represents the estimated present obligation of ICAEW in respect of the investigations by the FRC Conduct Committee for disciplinary cases arising from past events up to 31 December 2014. The process to measure the provision is highly judgemental, and is based on information provided by the FRC and a review by ICAEW of potential cost estimates on a case-by-case basis. We therefore identified the FRC Conduct Committee provision as a significant risk requiring special audit consideration.

**Our response:** Our audit work included, but was not restricted to, an evaluation of the detail of the FRC's estimate of costs, a comparison of prior estimates to actual outcomes and a review of correspondence with the FRC regarding ongoing cases. We compared the provision to our expectations based on historical evidence and challenged management assumptions. The accounting policy and disclosures regarding this provision are included in the critical accounting judgements and key sources of estimation on page 21 and note 23 to the financial statements.

## Management override of financial control

**The risk:** Under ISAs (UK & Ireland), for all our audits we are required to consider the risk of management override of financial controls. Due to the unpredictable nature of this risk we are required to assess it as a significant risk requiring special audit consideration.

**Our response:** Our audit work included but was not restricted to, consideration of the overall control environment of the group, including interviewing senior management and the head of internal audit, to assess the level of the risk. We performed the specific procedures relating to this risk that are required by ISA (UK & Ireland) 240 'The Auditor's Responsibilities relating to Fraud in an audit of the financial statements'. This includes tests of journal entries, the evaluation of judgements and assumptions in management's estimates and tests of significant transactions outside the normal course of business. In addition, we also reviewed the arrangements for the staff to 'whistle-blow' inappropriate management actions and findings from internal audit's reports.

## Our application of materiality and an overview of the scope of our audit

### Materiality

We apply the concept of materiality in planning and performing our audit, in evaluating the effect of any identified misstatements and in forming our opinion. For the purpose of determining whether the financial statements are free from material misstatement we define materiality as the magnitude of a misstatement or an omission from the financial statements or related disclosures that would make it probable that the judgement of a reasonable person relying on the information would have been changed by the misstatement or omission. For the group audit, we established a planning materiality for the group financial statements as a whole of £1.8m, which is 2% of revenue. For the financial information of the subsidiary undertakings, we set our materiality based on a proportion of group materiality appropriate to the relative sizes of the entities.

We determined the threshold at which we will communicate misstatements to the audit committee to be £50,000. In addition we will communicate misstatements below that threshold that, in our view, warrant reporting on qualitative grounds.

## Overview of the scope of the audit

Our scope included an audit of the financial statements of the group and ICAEW and for the purposes of the group audit we carried out targeted audit work on the ICAEW Foundation, whose investments are material to the group financial statements. We performed analytical review on the financial statements of the other subsidiaries which were not considered to be individually significant to the group or included risks which were not considered to be material to the group financial statements. We carried

out a risk assessment to identify financial statement risks, including communication with the audit committee. We undertook an interim visit in November 2014 to evaluate the internal controls over those risk areas we identified as being relevant to our audit. During our subsequent audit we undertook substantive testing on significant transactions, balances and disclosures, the extent of which was based on various factors such as our overall assessment of the control environment, the effectiveness of controls and the management of specific risk.

## **Matters on which we are required to report by exception**

We have nothing to report in respect of the following:

**Under the ISAs (UK & Ireland), we are required to report to you if, in our opinion, information in the annual report is:**

- materially inconsistent with the information in the audited financial statements; or
- apparently materially incorrect based on, or materially inconsistent with, our knowledge of the group acquired in the course of performing our audit; or
- is otherwise misleading.

**In particular, we are required to report to you if:**

- we have identified any inconsistencies between our knowledge acquired during the audit and the council's statement that they consider the annual report is fair, balanced and understandable; and
- the annual report does not appropriately disclose those matters that were communicated to the audit committee which we consider should have been disclosed.

## **Responsibilities for the financial statements and the audit**

**What an audit of financial statements involves:**

A description of the scope of an audit of financial statements is provided on the FRC's website at [frc.org.uk/auditscopeukprivate](http://frc.org.uk/auditscopeukprivate)

**What the council is responsible for:**

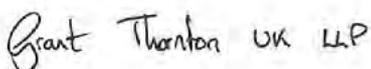
As explained more fully in the corporate governance statement set out on pages 6 to 10, the council is responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view.

**What we are responsible for:**

Our responsibility is to audit and express an opinion on the financial statements in accordance with applicable law and International Standards on Auditing (UK & Ireland). Those standards require us to comply with the Auditing Practices Board's Ethical Standards for Auditors.

**Who we are reporting to:**

This report is made solely to ICAEW's members, as a body. Our audit work has been undertaken so that we might state to ICAEW's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than ICAEW and ICAEW's members as a body, for our audit work, for this report, or for the opinions we have formed.



Grant Thornton UK LLP  
Statutory Auditor, Chartered Accountants  
Milton Keynes

23 March 2015

# Group income statement

for the year ended 31 December 2014

|  |       | 2014         |                   |              | 2013         |                   |              |
|--|-------|--------------|-------------------|--------------|--------------|-------------------|--------------|
|  | Notes | Income<br>£m | Expenditure<br>£m | Net<br>£m    | Income<br>£m | Expenditure<br>£m | Net<br>£m    |
| Subscriptions and fees                         |       | 43.3         | –                 | 43.3         | 41.5         | –                 | 41.5         |
| Learning and professional development          | 1     | 10.4         | (15.6)            | (5.2)        | 10.2         | (14.8)            | (4.6)        |
| Professional standards                         | 2     | 15.5         | (14.7)            | 0.8          | 15.4         | (14.2)            | 1.2          |
| Commercial and shared services                 | 3     | 10.7         | (13.6)            | (2.9)        | 9.7          | (13.0)            | (3.3)        |
| Members  | 4     | 1.1          | (14.0)            | (12.9)       | 1.0          | (13.1)            | (12.1)       |
| Technical strategy                             | 5     | 4.3          | (9.1)             | (4.8)        | 4.0          | (9.0)             | (5.0)        |
| Central activities                             | 6     | 0.7          | (14.0)            | (13.3)       | 1.0          | (11.8)            | (10.8)       |
| Charitable trusts                              | 7     | 0.2          | (1.0)             | (0.8)        | 0.1          | (1.0)             | (0.9)        |
|  |       | <b>86.2</b>  | <b>(82.0)</b>     | <b>4.2</b>   | <b>82.9</b>  | <b>(76.9)</b>     | <b>6.0</b>   |
| FRC Conduct Committee                          | 8     | 3.2          | (4.1)             | (0.9)        | 2.4          | (5.2)             | (2.8)        |
| Other regulatory and professional associations | 9     | 1.0          | (3.0)             | (2.0)        | 0.9          | (3.1)             | (2.2)        |
|  |       | <b>4.2</b>   | <b>(7.1)</b>      | <b>(2.9)</b> | <b>3.3</b>   | <b>(8.3)</b>      | <b>(5.0)</b> |
| <b>Operating result</b>                        | 11    | <b>90.4</b>  | <b>(89.1)</b>     | <b>1.3</b>   | <b>86.2</b>  | <b>(85.2)</b>     | <b>1.0</b>   |
| Investment income                              | 12    | 1.5          | –                 | 1.5          | 1.7          | –                 | 1.7          |
| <b>Result before taxation</b>                  |       | <b>91.9</b>  | <b>(89.1)</b>     | <b>2.8</b>   | <b>87.9</b>  | <b>(85.2)</b>     | <b>2.7</b>   |
| Taxation                                       | 13    |              |                   | (0.1)        |              |                   | (0.1)        |
| <b>Net result after taxation for the year</b>  |       |              |                   | <b>2.7</b>   |              |                   | <b>2.6</b>   |

# ICAEW income statement

for the year ended 31 December 2014

|  |       | 2014         |                   |              | 2013         |                   |              |
|--|-------|--------------|-------------------|--------------|--------------|-------------------|--------------|
|  | Notes | Income<br>£m | Expenditure<br>£m | Net<br>£m    | Income<br>£m | Expenditure<br>£m | Net<br>£m    |
| Subscriptions and fees                         |       | 43.3         | –                 | 43.3         | 41.5         | –                 | 41.5         |
| Learning and professional development          | 1     | 10.4         | (15.6)            | (5.2)        | 10.2         | (14.8)            | (4.6)        |
| Professional standards                         | 2     | 15.5         | (14.7)            | 0.8          | 15.4         | (14.2)            | 1.2          |
| Commercial and shared services                 | 3     | 10.7         | (13.6)            | (2.9)        | 9.7          | (13.0)            | (3.3)        |
| Members  | 4     | 1.1          | (14.0)            | (12.9)       | 1.0          | (13.1)            | (12.1)       |
| Technical strategy                             | 5     | 4.3          | (9.1)             | (4.8)        | 4.0          | (9.0)             | (5.0)        |
| Central activities                             | 6     | 0.7          | (13.5)            | (12.8)       | 1.0          | (11.2)            | (10.2)       |
|  |       | <b>86.0</b>  | <b>(80.5)</b>     | <b>5.5</b>   | <b>82.8</b>  | <b>(75.3)</b>     | <b>7.5</b>   |
| FRC Conduct Committee                          | 8     | 3.2          | (4.1)             | (0.9)        | 2.4          | (5.2)             | (2.8)        |
| Other regulatory and professional associations | 9     | 1.0          | (3.0)             | (2.0)        | 0.9          | (3.1)             | (2.2)        |
|  |       | <b>4.2</b>   | <b>(7.1)</b>      | <b>(2.9)</b> | <b>3.3</b>   | <b>(8.3)</b>      | <b>(5.0)</b> |
| Gift aid and library funding                   | 10    | –            | (1.5)             | (1.5)        | –            | (1.8)             | (1.8)        |
| <b>Operating result</b>                        | 11    | <b>90.2</b>  | <b>(89.1)</b>     | <b>1.1</b>   | <b>86.1</b>  | <b>(85.4)</b>     | <b>0.7</b>   |
| Investment income                              | 12    | 1.3          | –                 | 1.3          | 1.5          | –                 | 1.5          |
| <b>Result before taxation</b>                  |       | <b>91.5</b>  | <b>(89.1)</b>     | <b>2.4</b>   | <b>87.6</b>  | <b>(85.4)</b>     | <b>2.2</b>   |
| Taxation                                       | 13    |              |                   | –            |              |                   | –            |
| <b>Net result after taxation for the year</b>  |       |              |                   | <b>2.4</b>   |              |                   | <b>2.2</b>   |

# Group and ICAEW statements of comprehensive income

for the year ended 31 December 2014

|  |      | <b>Group</b> |            | <b>ICAEW</b> |            |
|--|------|--------------|------------|--------------|------------|
|  | Note | 2014<br>£m   | 2013<br>£m | 2014<br>£m   | 2013<br>£m |
| Net result after taxation recognised in the income statement in the year |      | 2.7          | 2.6        | 2.4          | 2.2        |
| Items that may be reclassified subsequently to profit or loss:           |      |              |            |              |            |
| Gains/(losses) on revaluation of available for sale investments          | 17   | 0.1          | 3.2        | (0.4)        | 1.5        |
| Gains reclassified on disposal   | 17   | 0.5          | 0.4        | 0.5          | 0.4        |
| Deferred tax   | 18   | –            | (0.3)      | –            | (0.3)      |
| Items that will not be reclassified subsequently to profit or loss:      |      |              |            |              |            |
| Gains on revaluation of property, plant and equipment                    | 14   | 3.3          | 1.1        | 3.3          | 1.1        |
| Actuarial (losses)/gains recognised in the year                          | 25   | (0.8)        | 2.6        | (0.8)        | 2.5        |
| Deferred tax   | 18   | (0.1)        | (0.2)      | (0.1)        | (0.2)      |
| Other comprehensive income in the year                                   |      | <b>3.0</b>   | <b>6.8</b> | <b>2.5</b>   | <b>5.0</b> |
| <b>Total comprehensive income in the year</b>                            |      | <b>5.7</b>   | <b>9.4</b> | <b>4.9</b>   | <b>7.2</b> |

# Group statement of changes to reserves

for the year ended 31 December 2014

|  | Revaluation<br>reserve<br>£m | Investment<br>revaluation<br>reserve<br>£m | Accumulated<br>fund<br>£m | Other<br>reserves<br>£m | Charitable trusts<br>£m | Total<br>£m |
|--|------------------------------|--|---------------------------|-------------------------|-------------------------|-------------|
| <b>Reserves at 1 January 2013</b>  | <b>5.4</b>                   | <b>2.5</b>                                 | <b>7.9</b>                | <b>5.0</b>              | <b>10.6</b>             | <b>31.4</b> |
| Net result after taxation  | –                            | –  | 2.1                       | 0.2                     | 0.3                     | 2.6         |
| Increase in valuation of property, plant<br>and equipment                | 1.1                          | –  | –                         | –                       | –                       | 1.1         |
| Net change in market value of long-term<br>investments over cost         | –                            | 1.9  | –                         | –                       | 1.7                     | 3.6         |
| Actuarial gains recognised in year on<br>defined benefit pension scheme  | –                            | –  | 2.5                       | –                       | 0.1                     | 2.6         |
| Deferred tax attributable to above                                       | –                            | (0.3)                                      | (0.2)                     | –                       | –                       | (0.5)       |
| <b>Total other comprehensive income in the<br/>year</b>                  | <b>1.1</b>                   | <b>1.6</b>                                 | <b>2.3</b>                | <b>–</b>                | <b>1.8</b>              | <b>6.8</b>  |
| <b>Total comprehensive income in the year</b>                            | <b>1.1</b>                   | <b>1.6</b>                                 | <b>4.4</b>                | <b>0.2</b>              | <b>2.1</b>              | <b>9.4</b>  |
| <b>Reserves at 1 January 2014</b>  | <b>6.5</b>                   | <b>4.1</b>                                 | <b>12.3</b>               | <b>5.2</b>              | <b>12.7</b>             | <b>40.8</b> |
| Net result after taxation  | –                            | –  | 2.4                       | 0.2                     | 0.1                     | 2.7         |
| Increase in valuation of property, plant<br>and equipment                | 3.3                          | –  | –                         | –                       | –                       | 3.3         |
| Net change in market value of long-term<br>investments over cost         | –                            | 0.1  | –                         | –                       | 0.5                     | 0.6         |
| Actuarial losses recognised in year on<br>defined benefit pension scheme | –                            | –  | (0.8)                     | –                       | –                       | (0.8)       |
| Deferred tax attributable to above                                       | (0.1)                        | –  | –                         | –                       | –                       | (0.1)       |
| <b>Total other comprehensive income/<br/>(expense) in the year</b>       | <b>3.2</b>                   | <b>0.1</b>                                 | <b>(0.8)</b>              | <b>–</b>                | <b>0.5</b>              | <b>3.0</b>  |
| <b>Total comprehensive income in the year</b>                            | <b>3.2</b>                   | <b>0.1</b>                                 | <b>1.6</b>                | <b>0.2</b>              | <b>0.6</b>              | <b>5.7</b>  |
| <b>Reserves at 31 December 2014</b>                                      | <b>9.7</b>                   | <b>4.2</b>                                 | <b>13.9</b>               | <b>5.4</b>              | <b>13.3</b>             | <b>46.5</b> |

# ICAEW statement of changes to reserves

for the year ended 31 December 2014

|   | Revaluation<br>reserve<br>£m | Investment<br>revaluation<br>reserve<br>£m | Accumulated<br>fund<br>£m | Other<br>reserves<br>£m | Total<br>£m |
|---|------------------------------|--|---------------------------|-------------------------|-------------|
| <b>Reserves at 1 January 2013</b>                                     | <b>5.4</b>                   | <b>2.5</b>                                 | <b>7.3</b>                | <b>5.0</b>              | <b>20.2</b> |
| Net result after taxation   | –                            | –  | 2.0                       | 0.2                     | 2.2         |
| Increase in valuation of property, plant and equipment                | 1.1                          | –  | –                         | –                       | 1.1         |
| Net change in market value of long-term investments over cost         | –                            | 1.9  | –                         | –                       | 1.9         |
| Actuarial gains recognised in year on defined benefit pension scheme  | –                            | –  | 2.5                       | –                       | 2.5         |
| Deferred tax attributable to above                                    | –                            | (0.3)                                      | (0.2)                     | –                       | (0.5)       |
| <b>Total other comprehensive income in the year</b>                   | <b>1.1</b>                   | <b>1.6</b>                                 | <b>2.3</b>                | <b>–</b>                | <b>5.0</b>  |
| Total comprehensive income in the year                                | 1.1                          | 1.6  | 4.3                       | 0.2                     | 7.2         |
| <b>Reserves at 1 January 2014</b>                                     | <b>6.5</b>                   | <b>4.1</b>                                 | <b>11.6</b>               | <b>5.2</b>              | <b>27.4</b> |
| Net result after taxation   | –                            | –  | 2.2                       | 0.2                     | 2.4         |
| Increase in valuation of property, plant and equipment                | 3.3                          | –  | –                         | –                       | 3.3         |
| Net change in market value of long-term investments over cost         | –                            | 0.1  | –                         | –                       | 0.1         |
| Actuarial losses recognised in year on defined benefit pension scheme | –                            | –  | (0.8)                     | –                       | (0.8)       |
| Deferred tax attributable to above                                    | (0.1)                        | –  | –                         | –                       | (0.1)       |
| <b>Total other comprehensive income/(expense) in the year</b>         | <b>3.2</b>                   | <b>0.1</b>                                 | <b>(0.8)</b>              | <b>–</b>                | <b>2.5</b>  |
| Total comprehensive income in the year                                | 3.2                          | 0.1  | 1.4                       | 0.2                     | 4.9         |
| <b>Reserves at 31 December 2014</b>                                   | <b>9.7</b>                   | <b>4.2</b>                                 | <b>13.0</b>               | <b>5.4</b>              | <b>32.3</b> |

# Group and ICAEW statements of financial position

as at 31 December 2014

|  | Note | Group         |               | ICAEW         |               |
|--|------|---------------|---------------|---------------|---------------|
|  |      | 2014<br>£m    | 2013<br>£m    | 2014<br>£m    | 2013<br>£m    |
| <b>Assets</b>                                    |      |               |               |               |               |
| <b>Non-current assets</b>                        |      |               |               |               |               |
| Property, plant and equipment                    | 14   | 21.3          | 18.6          | 21.3          | 18.6          |
| Intangible assets                                | 15   | 3.2           | 2.8           | 3.2           | 2.8           |
| Investments in subsidiaries and associates       | 16   | 0.1           | 0.1           | –             | –             |
| Financial assets: Available for sale investments | 17   | 48.9          | 47.3          | 35.4          | 34.3          |
| Pension asset                                    | 25   | 2.8           | 1.7           | 3.1           | 2.1           |
|  |      | <b>76.3</b>   | <b>70.5</b>   | <b>63.0</b>   | <b>57.8</b>   |
| <b>Current assets</b>                            |      |               |               |               |               |
| Inventories                                      | 19   | 0.7           | 0.7           | 0.7           | 0.7           |
| Trade and other receivables                      | 20   | 10.2          | 9.6           | 9.1           | 8.9           |
| Cash and cash equivalents                        | 21   | 5.3           | 4.7           | 4.9           | 4.3           |
|  |      | <b>16.2</b>   | <b>15.0</b>   | <b>14.7</b>   | <b>13.9</b>   |
| <b>Total assets</b>                              |      | <b>92.5</b>   | <b>85.5</b>   | <b>77.7</b>   | <b>71.7</b>   |
| <b>Liabilities</b>                               |      |               |               |               |               |
| <b>Current liabilities</b>                       |      |               |               |               |               |
| Trade and other payables                         | 22   | (34.8)        | (34.8)        | (34.3)        | (34.5)        |
| Current tax liabilities                          |      | (0.1)         | (0.1)         | (0.1)         | (0.1)         |
| FRC Conduct Committee provision                  | 23   | (5.0)         | (5.0)         | (5.0)         | (5.0)         |
|  |      | <b>(39.9)</b> | <b>(39.9)</b> | <b>(39.4)</b> | <b>(39.6)</b> |
| <b>Non-current liabilities</b>                   |      |               |               |               |               |
| Grants payable after more than one year          |      | (0.1)         | (0.1)         | –             | –             |
| Provisions                                       | 24   | (0.6)         | –             | (0.6)         | –             |
| FRC Conduct Committee provision                  | 23   | (4.1)         | (3.5)         | (4.1)         | (3.5)         |
| Deferred tax liability                           | 18   | (1.3)         | (1.2)         | (1.3)         | (1.2)         |
|  |      | <b>(6.1)</b>  | <b>(4.8)</b>  | <b>(6.0)</b>  | <b>(4.7)</b>  |
| <b>Total liabilities</b>                         |      | <b>(46.0)</b> | <b>(44.7)</b> | <b>(45.4)</b> | <b>(44.3)</b> |
| <b>Total net assets</b>                          |      | <b>46.5</b>   | <b>40.8</b>   | <b>32.3</b>   | <b>27.4</b>   |
| <b>Reserves</b>                                  |      |               |               |               |               |
| Revaluation reserve                              |      | 9.7           | 6.5           | 9.7           | 6.5           |
| Investment revaluation reserve                   |      | 4.2           | 4.1           | 4.2           | 4.1           |
| Accumulated fund                                 |      | 13.9          | 12.3          | 13.0          | 11.6          |
| Other reserves                                   |      | 5.4           | 5.2           | 5.4           | 5.2           |
| Charitable trust funds                           |      | 13.3          | 12.7          | –             | –             |
|  |      | <b>46.5</b>   | <b>40.8</b>   | <b>32.3</b>   | <b>27.4</b>   |

Approved on behalf of the council



**Arthur Bailey**  
President



**Michael Izza**  
Chief Executive

23 March 2015

# Group and ICAEW statements of cash flows

for the year ended 31 December 2014

|  | Note | Group        |              | ICAEW        |              |
|--|------|--------------|--------------|--------------|--------------|
|  |      | 2014<br>£m   | 2013<br>£m   | 2014<br>£m   | 2013<br>£m   |
| <b>Cash flows from operating activities<sup>1</sup></b>                            |      |              |              |              |              |
| <b>Result before taxation</b>  |      | <b>2.8</b>   | <b>2.7</b>   | <b>2.4</b>   | <b>2.2</b>   |
| Adjustments for:   |      |              |              |              |              |
| Depreciation and amortisation  |      | 3.2          | 3.1          | 3.2          | 3.1          |
| Investment income  | 12   | (1.5)        | (1.7)        | (1.3)        | (1.5)        |
| Non-cash movement in provisions  |      | 6.3          | 5.8          | 6.3          | 6.1          |
| <b>Cash flows from operating activities before movements in working capital</b>    |      | <b>10.8</b>  | <b>9.9</b>   | <b>10.6</b>  | <b>9.9</b>   |
| <b>Movements in working capital</b>  |      |              |              |              |              |
| Decrease in inventories  |      | -            | 0.1          | -            | 0.1          |
| (Increase)/decrease in trade and other receivables                                 |      | (0.6)        | 0.4          | (0.2)        | 0.7          |
| (Decrease)/increase in trade and other payables                                    |      | (0.3)        | 2.1          | (0.4)        | 2.0          |
| <b>Cash generated from operating activities after movements in working capital</b> |      | <b>9.9</b>   | <b>12.5</b>  | <b>10.0</b>  | <b>12.7</b>  |
| <b>Cash flows on provisions</b>  |      |              |              |              |              |
| Tax paid   |      | (0.1)        | (0.1)        | -            | -            |
| Cash outflow on pension liabilities  |      | (1.9)        | (4.8)        | (1.9)        | (4.8)        |
| Cash outflow on FRC Conduct Committee provision                                    |      | (5.1)        | (5.3)        | (5.1)        | (5.3)        |
| <b>Net cash generated from operating activities</b>                                |      | <b>2.8</b>   | <b>2.3</b>   | <b>3.0</b>   | <b>2.6</b>   |
| <b>Cash flows from investing activities</b>  |      |              |              |              |              |
| Purchase of property, plant and equipment  |      | (1.4)        | (0.8)        | (1.4)        | (0.8)        |
| Purchase of intangible assets  |      | (1.2)        | (1.2)        | (1.2)        | (1.2)        |
| Purchase of available for sale investments   |      | (33.3)       | (28.3)       | (26.3)       | (18.3)       |
| Disposal of available for sale investments   |      | 32.6         | 27.6         | 25.6         | 17.7         |
| Investment income received   |      | 1.1          | 1.2          | 0.9          | 0.9          |
| <b>Net cash outflow from investing activities</b>                                  |      | <b>(2.2)</b> | <b>(1.5)</b> | <b>(2.4)</b> | <b>(1.7)</b> |
| <b>Net increase in cash and cash equivalents in the year</b>                       |      | <b>0.6</b>   | <b>0.8</b>   | <b>0.6</b>   | <b>0.9</b>   |
| Net cash and cash equivalents at 1 January   |      | 4.7          | 3.9          | 4.3          | 3.4          |
| <b>Net cash and cash equivalents at 31 December</b>                                | 21   | <b>5.3</b>   | <b>4.7</b>   | <b>4.9</b>   | <b>4.3</b>   |

<sup>1</sup> Fines and cost recoveries from disciplinary cases including the FRC Conduct Committee are included within operational cash flows and included in the result before taxation above. Amounts levied on firms as contributions towards FRC Conduct Committee costs are similarly included in operational income. Payments to the FRC Conduct Committee from amounts previously provided are included separately in the cash movement on provisions above.

# Notes to the financial statements

for the year ended 31 December 2014

## Basis of preparation

ICAEW is a body incorporated by Royal Charter. The financial statements have been prepared in accordance with IFRS as adopted by the EU, and under the historical cost convention as modified by the revaluation of properties and available for sale investments. Consolidated financial statements have been prepared which comprise ICAEW and all its subsidiary undertakings.

Subsidiaries are all entities over which ICAEW is exposed to, or has rights to, variable returns from its involvement, and has the ability to affect those returns through its power over the subsidiary in accordance with IFRS 10 – Consolidated Financial Statements. All subsidiaries have a reporting date of 31 December. All transactions and balances between group entities are eliminated on consolidation.

Investments in associates are accounted for using the equity method. ICAEW's interest in the net assets of associates is included in investment in associates in the consolidated statement of financial position, and its interest in their results, in the income statement below the operating result. Associates are those entities over which ICAEW has significant influence to participate in, but not control over, the financial and operating policies of the companies.

ICAEW has adopted all relevant standards effective for accounting periods beginning on or after 1 January 2014. The first-time application of these standards has not resulted in any prior period adjustments of cash flows, net income or statement of financial position line items.

At the date of authorisation of these financial statements, the following standards and interpretations were in issue, but not yet effective:

| <b>Standard or interpretation</b>               | <b>Effective from years commencing:</b>     |
|---|---|
| IFRS 9 – Financial Instruments (2014)           | 1 January 2018 (not yet endorsed by the EU) |
| IFRS 15 – Revenue from Contracts with Customers | 1 January 2017 (not yet endorsed by the EU) |
| Amendments to IFRS 11 Joint Arrangements        | 1 January 2016 (not yet endorsed by the EU) |

## Critical accounting judgements and key sources of estimation

To be able to prepare financial statements according to generally accepted accounting principles, the board must make estimates and assumptions that affect the recorded asset and liability items as well as other information, such as that provided on FRC Conduct Committee provisions and pensions as well as valuations of our freehold property and historic collections and operational matters. These estimates are based on historical experience and various other assumptions that the board believes are reasonable under the circumstances. The results of these form the basis for making judgements about the carrying values of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions. Further details in relation to specific areas are included below:

## Professional Conduct and FRC Conduct Committee

Provision is made for the estimated future external costs of disciplinary cases relating to events which occurred before the year end. Case costs are forecast on the basis of the available information on actual or prospective cases. However, the accuracy of the forecast will depend on assumptions made about the progress of cases and is subject to a significant degree of judgement. In setting the provision, no account is taken of any potential fines or cost recoveries potentially due to ICAEW from tribunals not yet completed. The financial outcome arising from these assumptions for the current year is included in note 23.

## Retirement benefits and IFRIC 14

Retirement benefits are accounted for under IAS 19 - Employee Benefits (revised).

The quantification of the pension valuation is based on actuarial assumptions made by the board, in conjunction with the scheme's actuary, relating to discount rate, expected return on the plan's assets, inflation and future price increases. These assumptions, the details of which for the current financial year are included in note 25, are reviewed in the context of the economic climate.

- The discount rate is determined with reference to high quality corporate bonds that have terms to maturity approximating the terms of the related pension obligation.
- The discount rate is used for calculating the expected returns on both the assets and the liabilities of the scheme.
- The assumption for long-term inflation is based on market expectation of long-term future inflation at the year end, as measured by the difference between yields on fixed interest and index-linked government bonds.
- The assumptions relating to the mortality of current and future pensioners are based on bespoke data using up-to-date pooled experience from occupational pension schemes and taking into account the characteristics of each individual member that are known to affect life expectancy. Allowance is made for future mortality improvements in line with the projection model issued by the Institute and Faculty of Actuaries. Improvements are assumed to have peaked and decline at older ages. This is consistent with the assumption used in the most recent actuarial valuation.

Because of changing market and economic conditions, the expenses and liabilities actually arising under the scheme in the future may differ materially from the estimates made on the basis of the actuarial assumptions. The effects of any change to these assumptions are accounted for in the next financial year as other comprehensive income. The calculation of any charge relating to retirement benefits is clearly dependent on the assumptions used, which reflects the exercise of judgement.

In accordance with IFRIC 14, the defined benefit pension scheme rules and funding arrangements were reviewed and with supporting legal advice, ICAEW considers that it has an unconditional right to a refund assuming the gradual settlement of the scheme liabilities over time until all members have left the scheme. Accordingly any surplus arising on valuation is recognised as a scheme asset.

## Valuations of property plant and equipment

### Freehold properties

Freehold properties are revalued at open market value by independent, professionally qualified valuers. Valuations are carried out using a market approach which reflects observed prices for recent market transactions. Because of changing market and economic conditions, the estimated value of our freehold property in the future may differ materially from the estimates made on the basis of these external valuations. The valuations arising from these assumptions for the current year are included in note 14 for both freehold properties and our historic collections.

### Historic collections

ICAEW's collections of silver, rare books, period furniture, pictures and sculptures are revalued annually by independent, professionally qualified valuers. They are stated at estimated open market values derived from observed prices for recent market transactions. Because of changing market and economic conditions, the estimated value of these collections in the future may differ materially from the estimates made on the basis of these external valuations

## Accounting policies

### I Income

Income from subscriptions and fees, including subscriptions from membership, special interest groups and faculties, and fees from practice regulation and assurance and authorisation of investment business, is recognised in the accounting period to which the services covered by those subscriptions relate, and is stated net of VAT where applicable. Subscriptions and fees received in advance are included within trade and other payables. Income as presented in the income statements is revenue as defined under IAS 18 - Revenue.

Income from qualifications represents predominantly examination income and is recognised in the period in which the exam was sat.

Income associated with professional conduct (disciplinary fines) is recognised on receipt.

Income in association with FRC Conduct Committee cases is recognised when receivable ie, when the tribunal judgement has been made and the decision is final.

Other income, including commercial income and income from consulting services, including capacity building contracts is recognised in the period in which the services are provided. For long term capacity building contracts, income is recognised by reference to stage of completion of the individual contract

### II Property, plant and equipment, and depreciation

Freehold properties which comprise our offices are considered to be level 2 assets as defined by IFRS 13 – Fair Value Measurement and are revalued regularly, at least every five years, at open market value by independent, professionally qualified valuers. They are included in the statements of financial position at their revalued amounts derived from observable market data of comparative buildings in a similar location. Surpluses on revaluations are transferred to the revaluation reserve. Deficits on revaluations are charged against the revaluation reserve to the extent that there are available surpluses relating to the same asset and are otherwise charged to the income statement.

Certain major items of fixed plant and equipment are identified separately and are depreciated over their individual estimated useful economic lives. Depreciation is not charged on freehold land. Depreciation is charged on the revalued amount of freehold buildings at 2% per year.

### Leasehold improvements

Improvements to leasehold properties are capitalised at cost and are depreciated on a straight line basis over the shorter of their estimated useful economic lives and the remaining lease term.

In accordance with IAS 37 – Provisions, Contingent Liabilities and Contingent Assets, provision is made for an estimate of dilapidations costs on the leasehold property in relation to both repairs and reinstatement relating to conditions in place at the reporting date. The reinstatement provision is matched by an asset which is depreciated over the remaining lease term.

### Historic collections

ICAEW's collections of silver, rare books, period furniture, pictures and sculptures are considered to be level 2 assets as defined by IFRS 13 – Fair Value Measurement and are revalued annually by independent, professionally qualified valuers. They are stated at estimated open market values derived from observed prices for recent market transactions. In view of the nature of these assets, the estimated residual value is equal to the carrying amount and no depreciation is provided. Surpluses on revaluation, including surpluses arising from donations of items to the collections, are transferred to the revaluation reserve. Deficits on revaluation are charged against the revaluation reserve to the extent that there are available surpluses relating to the same asset and are otherwise charged to the income statement.

### Other plant and equipment

Other plant and equipment is capitalised at cost. Depreciation is charged on a straight line basis over the estimated useful economic lives of the assets ranging from two to ten years.

The impairment of property, plant and equipment is considered annually or whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, and provisions are made where necessary.

### III Intangible assets

Intangible assets comprise computer software and are stated at cost. Amortisation is charged on a straight line basis over the estimated useful economic life of the software (from two to five years). The impairment of intangible assets is considered whenever events or changes in circumstances indicate that the carrying amount may not be recoverable, and provisions are made where necessary.

### IV Investments

Interest-bearing investments, equities and unit trusts held for the purposes of generating long-term investment income are considered to be level 1 assets as defined by IFRS 13 – Fair Value Measurement and are treated as non-current available for sale investments. They are included at mid-price market value at the year-end date. Gains and losses on re-measurement are taken to the investment revaluation reserve initially and are recognised in other comprehensive income. On disposal, the cumulative gain or loss previously recognised in reserves is reclassified to profit or loss.

At each year-end date, an assessment is made as to whether there is objective evidence that an available for sale equity instrument is impaired. A significant or

prolonged decline in the fair value of the security below its cost is considered in determining whether the asset is impaired. Judgement is used in determining what a significant or prolonged decline is. Impairment charges are recognised in the income statement.

## V Cash and cash equivalents

Cash and cash equivalents comprise cash in hand, balances with banks and investments in money market instruments representing short-term, highly liquid investments that are readily convertible to known amounts of cash, which are subject to an insignificant risk of changes in value.

## VI Inventories

Inventories are stated at the lower of cost, using the first in first out basis, and net realisable value. Using information available at the year-end date, ICAEW makes judgements based on experience on the level of provision required to account for potential unsaleable inventories.

## VII Trade and other receivables

Trade and other receivables are stated at cost less allowances made for doubtful receivables after initial recognition, which approximates fair value. Using information available at the year-end date, provision against trade receivables is made when there is objective evidence that ICAEW will not be able to collect all amounts due to it in accordance with the original terms of those receivables. The amount of the write-down is determined as the difference between the carrying amount and the present value of estimated future cash flows discounted at the original effective interest rate.

## VIII Leases

Costs of operating leases are charged to the income statement on a straight line basis over the period of the relevant agreement. For property leases, where a rent-free period is agreed, this is spread over the life of the lease.

## IX Grants

Revenue grants receivable are recognised in the relevant period to match with the related costs which they are intended to compensate.

## X Pensions

### Defined benefit scheme

Retirement benefits are accounted for under IAS 19 - Employee Benefits (revised). Scheme assets which are held in a separate trustee administered fund are measured at fair value. Scheme assets may include equities, securities and cash together with qualifying insurance policies. Scheme liabilities are measured by qualified actuaries on an actuarial basis using the projected unit credit method, and are discounted at appropriate high-quality corporate bond rates that have terms to maturity which approximate to the terms of the related liability. Past service cost is recognised as an expense on a straight line basis over the average period until benefits become vested. Net interest on the net deficit/surplus is recognised in the income statement. Actuarial gains and losses are recognised in full in other comprehensive income as they arise.

### Defined contribution schemes

Contributions under defined contribution schemes are charged to the income statement as they become due and payable.

## XI Taxation

### Current tax

Current tax is the tax currently payable based on taxable profit for the year and is recognised as a component of tax expense in the income statement.

### Deferred tax

Deferred tax is recognised on all taxable temporary differences. However, deferred tax is not provided on initial recognition of an asset or liability unless the related transaction affects tax or accounting profit. In addition, a deferred tax asset is recognised for all deductible temporary differences to the extent that it is probable that taxable profit will be available against which the deductible temporary difference can be used. Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realised or the liability is settled based on tax rates and laws that have been enacted, or substantively enacted by the end of the reporting period. Measurement is also based on the tax consequences of recovering or settling the carrying amount of assets and liabilities. Changes in deferred tax assets or liabilities are recognised as a component of tax expense in the income statement, except where they relate to items that are recognised in other comprehensive income, in which case the related deferred tax is also recognised in other comprehensive income.

## XII Foreign currencies

Transactions in foreign currencies are converted into sterling, the presentational currency of the group, at exchange rates at the date of the transaction. Financial assets, including the financial statements of non-UK subsidiary undertakings, are translated at the rate of exchange at the reporting date. Income and expenses are translated at the average exchange rate for the period.

## Financial risk management

### Financial risk factors

Senior management directly controls day-to-day policies and operations. Financial risk management issues are covered by ICAEW's risk management process as set out in the financial review section. Board and council members are regularly updated on any significant issues relating to financial risk management. Financial risks to which ICAEW is exposed are summarised below.

#### Currency risk

The majority of ICAEW's transactions are carried out in sterling. In addition, ICAEW holds accounts in US dollars and euros. To the extent possible, ICAEW uses the income received from services provided in these currencies to hedge any exposures on payments made. ICAEW operates international regional offices and is exposed to foreign currency exchange risk on the transfer of foreign currency to its international offices. Where appropriate, forward purchases are used to hedge against currency movements on known foreign exchange requirements.

#### Credit risk

Working capital and longer term funds are held in interest-bearing investments and in listed equity securities for investment purposes through independent custodians.

The credit risk for cash and cash equivalents is monitored regularly. In the current economic climate, extra attention has been given to the agreed limited list of counterparties, which are all reputable banks with a high-quality external credit rating of at least AA- or which have been judged to have systemic importance.

In respect of trade and other receivables, ICAEW is not exposed to any significant credit risk to any single counterparty or group of counterparties. The majority of ICAEW's counterparties are members or member firms which are not considered to be a credit risk to ICAEW. ICAEW continuously monitors defaults of counterparties and incorporates this information into its credit risk controls relating to non-member customers.

The maximum exposure to credit risk at the year-end date is represented by the carrying value of financial instruments and management considers that all the financial assets not impaired or past due are of good credit quality.

#### **Liquidity and interest rate risk**

ICAEW policy is to maintain a strong statement of financial position with cash or cash equivalent balances and therefore it does not have significant exposure to liquidity risk. ICAEW manages its liquidity risk by monitoring its net cash and cash equivalent flows. Liquidity needs are monitored on a day-to-day and monthly basis for short-term needs. Excess funds are invested as appropriate, depending on the forecast working capital cash flow needs, on short-term interest-bearing accounts or certificates of deposit. As a result of its holding of certificates of deposit with financial institutions, ICAEW does have exposure to interest rate fluctuations. These investments are invested by our agents in high-quality, liquid deposits, with a range of counterparties in such a way as to avoid an excessive concentration of our investment with any specific counterparty, and are monitored on a regular basis.

#### **Going concern**

The financial statements have been prepared on a going concern basis; the conclusions of council's going concern review are set out in the financial review section.

### **Reserves**

ICAEW reserves are set at a level equivalent to between three and six months of expenditure through the income statement and for cash and investment balances to be at least sufficient to cover between three and six months of annual budgeted/forecast gross cash expenditure.

Reserves comprise the following:

#### **Revaluation reserve**

Represents the excess of the open market valuation over the depreciated historical cost of ICAEW's historic collections and properties, net of deferred tax.

#### **Investment revaluation reserve**

Represents unrealised gains and losses arising from the revaluation of available for sale investments over their historical cost.

#### **Accumulated fund and other reserves**

Represents the retained result of ICAEW and ICAEW group activities and comprises the accumulated fund, faculties, Chartered Accountants' Compensation Scheme and charitable trust reserve funds. In calculating the result to be taken to these reserves, account has been taken of a share of central activities costs and other indirect costs and an allocation of investment income where appropriate.

| 1 Learning and professional development | Group and ICAEW      |                           |                   | Group and ICAEW      |                                       |                               |
|---|----------------------|---------------------------|-------------------|----------------------|---------------------------------------|-------------------------------|
|   | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m             | 2013<br>Net<br>£m             |
| Qualifications                          | 10.4                 | (9.6)                     | 0.8               | 10.2                 | (9.4)                                 | 0.8                           |
| Business development                    | –                    | (5.1)                     | (5.1)             | –                    | (4.6)                                 | (4.6)                         |
| Executive, policy and strategy          | –                    | (0.9)                     | (0.9)             | –                    | (0.8)                                 | (0.8)                         |
|   | <b>10.4</b>          | <b>(15.6)</b>             | <b>(5.2)</b>      | <b>10.2</b>          | <b>(14.8)</b>                         | <b>(4.6)</b>                  |
| 2 Professional standards                | Group and ICAEW      |                           |                   | Group and ICAEW      |                                       |                               |
|   | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m             | 2013<br>Net<br>£m             |
| Disciplinary                            | 0.9                  | (2.8)                     | (1.9)             | 0.8                  | (2.7)                                 | (1.9)                         |
| Authorisation of investment business    | 1.9                  | (1.8)                     | 0.1               | 1.8                  | (1.6)                                 | 0.2                           |
| Practice regulation and assurance       | 12.0                 | (9.3)                     | 2.7               | 11.7                 | (8.9)                                 | 2.8                           |
| Capacity building                       | 0.7                  | (0.8)                     | (0.1)             | 1.1                  | (1.0)                                 | 0.1                           |
|   | <b>15.5</b>          | <b>(14.7)</b>             | <b>0.8</b>        | <b>15.4</b>          | <b>(14.2)</b>                         | <b>1.2</b>                    |
| 3 Commercial and shared services        | Group and ICAEW      |                           |                   | Group and ICAEW      |                                       |                               |
|   | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m             | 2013<br>Net<br>£m             |
| Commercial                              | 10.6                 | (8.5)                     | 2.1               | 9.5                  | (8.3)                                 | 1.2                           |
| Shared services                         | 0.1                  | (5.1)                     | (5.0)             | 0.2                  | (4.7)                                 | (4.5)                         |
|   | <b>10.7</b>          | <b>(13.6)</b>             | <b>(2.9)</b>      | <b>9.7</b>           | <b>(13.0)</b>                         | <b>(3.3)</b>                  |
| 4 Members                               | Group and ICAEW      |                           |                   | Group and ICAEW      |                                       |                               |
|   | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>restated<br>Expenditure<br>£m | 2013<br>restated<br>Net<br>£m |
| Members – special interest groups       | 0.7                  | (0.7)                     | –                 | 0.7                  | (0.6)                                 | 0.1                           |
| Member services                         | 0.1                  | (4.2)                     | (4.1)             | 0.1                  | (3.2)                                 | (3.1)                         |
| UK regions                              | –                    | (3.7)                     | (3.7)             | –                    | (4.1)                                 | (4.1)                         |
| International regions                   | 0.3                  | (5.4)                     | (5.1)             | 0.2                  | (5.2)                                 | (5.0)                         |
|   | <b>1.1</b>           | <b>(14.0)</b>             | <b>(12.9)</b>     | <b>1.0</b>           | <b>(13.1)</b>                         | <b>(12.1)</b>                 |

The 2013 note has been restated, to better reflect the split of costs between our UK and international regions; the overall total is unchanged.

## 5 Technical strategy

|                                 | Group and ICAEW      |                           |                   | Group and ICAEW      |                           |                   |
|---------------------------------|----------------------|---------------------------|-------------------|----------------------|---------------------------|-------------------|
|                                 | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m | 2013<br>Net<br>£m |
| ICAEW-funded faculty activities | 0.1                  | (2.7)                     | (2.6)             | –                    | (2.8)                     | (2.8)             |
| Technical departments           | –                    | (1.1)                     | (1.1)             | –                    | (1.2)                     | (1.2)             |
| Audit and Assurance Faculty     | 1.0                  | (0.8)                     | 0.2               | 1.0                  | (0.7)                     | 0.3               |
| Corporate Finance Faculty       | 0.5                  | (0.6)                     | (0.1)             | 0.5                  | (0.5)                     | –                 |
| Finance and Management Faculty  | 0.6                  | (0.7)                     | (0.1)             | 0.6                  | (0.6)                     | –                 |
| Financial Reporting Faculty     | 0.4                  | (0.4)                     | –                 | 0.3                  | (0.4)                     | (0.1)             |
| Financial Services Faculty      | 0.3                  | (0.4)                     | (0.1)             | 0.4                  | (0.4)                     | –                 |
| Information Technology Faculty  | 0.6                  | (0.4)                     | 0.2               | 0.4                  | (0.4)                     | –                 |
| Tax Faculty                     | 0.8                  | (0.8)                     | –                 | 0.8                  | (0.7)                     | 0.1               |
| Administration                  | –                    | (1.2)                     | (1.2)             | –                    | (1.3)                     | (1.3)             |
|                                 | <b>4.3</b>           | <b>(9.1)</b>              | <b>(4.8)</b>      | <b>4.0</b>           | <b>(9.0)</b>              | <b>(5.0)</b>      |

## 6 Central activities

|   | Group                |                           |                   | Group                |                           |                   |
|---|----------------------|---------------------------|-------------------|----------------------|---------------------------|-------------------|
|   | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m | 2013<br>Net<br>£m |
| Infrastructure  | –                    | (11.1)                    | (11.1)            | –                    | (10.6)                    | (10.6)            |
| Marketing and communications  | 0.7                  | (9.6)                     | (8.9)             | 1.0                  | (8.8)                     | (7.8)             |
| Finance and administration  | –                    | (9.4)                     | (9.4)             | –                    | (6.5)                     | (6.5)             |
|   | 0.7                  | (30.1)                    | (29.4)            | 1.0                  | (25.9)                    | (24.9)            |
| Less: allocated to other activities or recovered from outside bodies (including notional rent of £1.1m (2013: £1.3m)) | –                    | 16.1                      | 16.1              | –                    | 14.1                      | 14.1              |
|   | <b>0.7</b>           | <b>(14.0)</b>             | <b>(13.3)</b>     | <b>1.0</b>           | <b>(11.8)</b>             | <b>(10.8)</b>     |

|   | ICAEW                |                           |                   | ICAEW                |                           |                   |
|---|----------------------|---------------------------|-------------------|----------------------|---------------------------|-------------------|
|   | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m | 2013<br>Net<br>£m |
| Infrastructure  | –                    | (11.1)                    | (11.1)            | –                    | (10.6)                    | (10.6)            |
| Marketing and communications  | 0.7                  | (9.6)                     | (8.9)             | 1.0                  | (8.8)                     | (7.8)             |
| Finance and administration  | –                    | (9.4)                     | (9.4)             | –                    | (6.5)                     | (6.5)             |
|   | 0.7                  | (30.1)                    | (29.4)            | 1.0                  | (25.9)                    | (24.9)            |
| Less: allocated to other activities or recovered from outside bodies (including notional rent of £1.1m (2013: £1.3m)) | –                    | 16.6                      | 16.6              | –                    | 14.7                      | 14.7              |
|   | <b>0.7</b>           | <b>(13.5)</b>             | <b>(12.8)</b>     | <b>1.0</b>           | <b>(11.2)</b>             | <b>(10.2)</b>     |

| 7 Charitable trusts            | Group                |                           |                   | Group                |                           |                   |
|--------------------------------|----------------------|---------------------------|-------------------|----------------------|---------------------------|-------------------|
|                                | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m | 2013<br>Net<br>£m |
| External research grants       | –                    | (0.2)                     | (0.2)             | –                    | (0.1)                     | (0.1)             |
| Library income and expenditure | –                    | (0.8)                     | (0.8)             | –                    | (0.9)                     | (0.9)             |
| Other income and expenditure   | 0.2                  | –                         | 0.2               | 0.1                  | –                         | 0.1               |
|                                | <b>0.2</b>           | <b>(1.0)</b>              | <b>(0.8)</b>      | <b>0.1</b>           | <b>(1.0)</b>              | <b>(0.9)</b>      |

| 8 FRC Conduct Committee | Group and ICAEW      |                           |                   | Group and ICAEW      |                           |                   |
|-------------------------|----------------------|---------------------------|-------------------|----------------------|---------------------------|-------------------|
|                         | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m | 2013<br>Net<br>£m |
| Fines                   | 1.0                  | –                         | 1.0               | 0.8                  | –                         | 0.8               |
| Other income            | 2.2                  | –                         | 2.2               | 1.6                  | –                         | 1.6               |
| Cost recoveries         | –                    | 1.4                       | 1.4               | –                    | 0.5                       | 0.5               |
| Costs                   | –                    | (5.5)                     | (5.5)             | –                    | (5.7)                     | (5.7)             |
|                         | <b>3.2</b>           | <b>(4.1)</b>              | <b>(0.9)</b>      | <b>2.4</b>           | <b>(5.2)</b>              | <b>(2.8)</b>      |

Total ICAEW cash receipts from fines and cost recoveries were £2.4m (2013: £1.3m). Other income relates to a direct levy on regulated firms.

| 9 Other regulatory and professional associations | Group and ICAEW      |                           |                   | Group and ICAEW      |                           |                   |
|--|----------------------|---------------------------|-------------------|----------------------|---------------------------|-------------------|
|  | 2014<br>Income<br>£m | 2014<br>Expenditure<br>£m | 2014<br>Net<br>£m | 2013<br>Income<br>£m | 2013<br>Expenditure<br>£m | 2013<br>Net<br>£m |
| Financial Reporting Council                      | 1.0                  | (1.8)                     | (0.8)             | 0.9                  | (1.8)                     | (0.9)             |
| Consultative Committee of Accountancy Bodies     | –                    | (0.5)                     | (0.5)             | –                    | (0.5)                     | (0.5)             |
| International Federation of Accountants          | –                    | (0.6)                     | (0.6)             | –                    | (0.7)                     | (0.7)             |
| Other  | –                    | (0.1)                     | (0.1)             | –                    | (0.1)                     | (0.1)             |
|  | <b>1.0</b>           | <b>(3.0)</b>              | <b>(2.0)</b>      | <b>0.9</b>           | <b>(3.1)</b>              | <b>(2.2)</b>      |

Income relates to a direct levy on regulated firms.

## 10 Gift aid and library funding

ICAEW made payments of £1.5m (2013: £1.8m) in the year under gift aid to the Chartered Accountants' Trust for Education and Research (CATER), which funds the ICAEW library and education in the field of accountancy and related subjects.

## 11 Operating result

The group and ICAEW operating result is stated after charging:

|   | Group      |            | ICAEW      |            |
|---|------------|------------|------------|------------|
|   | 2014<br>£m | 2013<br>£m | 2014<br>£m | 2013<br>£m |
| Staff costs   | 40.3       | 38.8       | 37.9       | 36.3       |
| Depreciation on owned property, plant and equipment                       | 2.3        | 2.0        | 2.3        | 2.0        |
| Amortisation of intangible assets   | 0.9        | 1.1        | 0.9        | 1.1        |
| Cost of inventories recognised as an expense                              | 1.2        | 1.1        | 1.2        | 1.1        |
| Amounts payable under operating leases:                                   |            |            |            |            |
| Plant and machinery   | 0.1        | 0.1        | 0.1        | 0.1        |
| Other   | 0.9        | 0.9        | 0.7        | 0.7        |
| Fees payable to ICAEW's auditor for the audit of the financial statements | 0.1        | 0.1        | 0.1        | 0.1        |

The group and ICAEW operating results include reimbursement of members' expenses on ICAEW activities and payments on a normal commercial basis to members and member firms for services, particularly in connection with lecturing and writing. In 2014 these payments in aggregate amounted to £1.7m (2013: £1.6m). Of this, £30,000 (2013: £36,000) was paid for services to member firms which have a partner or employee who is a member of council. The amounts paid to individual council members for services was £6,000 (2013: £6,000) in total.

Fees payable to ICAEW's auditor for consultancy work were £17,000 (2013: £18,000). Fees were also payable to the auditor for the audit of the Staff Pensions Fund of £7,000 (2013: £6,350). Fees payable to associates of ICAEW's auditor for the local audits of the international subsidiaries were £35,000 (2013: £30,000).

## 12 Net investment income

The group and ICAEW operating result is stated after charging:

|  | Group      |            | ICAEW      |            |
|--|------------|------------|------------|------------|
|  | 2014<br>£m | 2013<br>£m | 2014<br>£m | 2013<br>£m |
| Interest receivable from investment deposits | 0.3        | 0.3        | 0.1        | 0.1        |
| Returns on multi-asset portfolio             | 0.8        | 0.8        | 0.8        | 0.8        |
| Net realised gains from equities             | 0.4        | 0.6        | 0.4        | 0.6        |
|  | <b>1.5</b> | <b>1.7</b> | <b>1.3</b> | <b>1.5</b> |

### 13 Taxation

|   | Group      |            | ICAEW      |            |
|---|------------|------------|------------|------------|
|   | 2014<br>£m | 2013<br>£m | 2014<br>£m | 2013<br>£m |
| Current tax – current period tax charge on operating result | <b>0.1</b> | <b>0.1</b> | -          | -          |

ICAEW is chargeable to corporation tax on investment income and gains and on net surpluses arising from certain services to the extent that they relate to transactions with non-members. The liability has been reduced by payments made under gift aid to CATER. The charitable trusts fall outside the scope of corporation tax and accordingly there is no liability for their activities. The subsidiary companies pay local tax based on their country of operation and this has been included in the current tax calculations. The ICAEW net corporation tax charge for the year was £nil (2013: £nil).

Factors affecting the tax charge for the year:

|   | Group        |                        | ICAEW      |                        |
|---|--------------|------------------------|------------|------------------------|
|   | 2014<br>£m   | 2013<br>restated<br>£m | 2014<br>£m | 2013<br>restated<br>£m |
| Net result before taxation  | 2.8          | 2.7                    | 2.4        | 2.2                    |
| Add back: result on transactions with members                                       | (0.7)        | (0.9)                  | (1.2)      | (1.2)                  |
| Net result before taxation on transactions with non-members                         | <b>2.1</b>   | <b>1.8</b>             | <b>1.2</b> | <b>1.0</b>             |
| Net result above at the standard rate of corporation tax in the UK of 21.50%/23.25% | (0.4)        | (0.4)                  | (0.3)      | (0.2)                  |
| Effects of:   |              |                        |            |                        |
| Items not chargeable/deductible for tax purposes                                    | 0.4          | 0.5                    | 0.4        | 0.4                    |
| Unutilised tax losses   | (0.1)        | (0.2)                  | (0.1)      | (0.2)                  |
| Tax on operating surplus for the year   | <b>(0.1)</b> | <b>(0.1)</b>           | -          | -                      |

ICAEW anticipates that tax charges in future years may be affected by continued donations under gift aid to CATER. The 2013 tax note has been restated to better reflect the effects of non-taxable elements; the tax on operating surplus for the year is unchanged.

## 14 Property, plant and equipment

The freehold property, Chartered Accountants' Hall, London, was revalued by CB Richard Ellis Ltd, independent chartered surveyors, at 31 December 2014 at open market value, in accordance with the appraisal and valuation manual of the Royal Institution of Chartered Surveyors.

The historical cost of ICAEW's silver collection and antiques represents only the cost of items bought by ICAEW. The valuations of these collections also include substantial donations and bequests. ICAEW's historic collections were revalued at open market value at 31 December 2014 by William Walter Antiques Limited (the Benney silver collection and other silver), John Drury Rare Books (rare books) and Ritchie Associates (period furniture, pictures and sculptures).

The revaluations during the year ended 31 December 2014 resulted in a valuation increase of £3.3m (2013: £1.1m). Depreciation is provided on the plant and equipment elements within the freehold property. At 31 December 2014 there were no contracts for capital expenditure not provided for in these financial statements (2013: £nil).

There is a charge over Chartered Accountants' Hall in favour of the trustee of ICAEW's defined benefit pension scheme (see note 25).

|  | Group and ICAEW            |                                   |   |   |             |
|--|----------------------------|-----------------------------------|---|---|-------------|
|  | Freehold<br>property<br>£m | Short leasehold<br>property<br>£m | Silver collection<br>and antiques<br>£m | Furniture,<br>computer<br>hardware and<br>equipment<br>£m | Total<br>£m |
| <b>Cost or valuation</b>   |                            |                                   |   |   |             |
| <b>At 1 January 2013</b>   | <b>11.1</b>                | <b>2.8</b>                        | <b>4.2</b>                              | <b>9.4</b>  | <b>27.5</b> |
| Additions  | 0.1                        | –                                 | –                                       | 0.8   | 0.9         |
| Disposals at cost or valuation   | (0.1)                      | –                                 | –                                       | (0.2)   | (0.3)       |
| Surplus/(deficit) on revaluation   | 1.1                        | –                                 | (0.1)                                   | –   | 1.0         |
| <b>At 1 January 2014</b>   | <b>12.2</b>                | <b>2.8</b>                        | <b>4.1</b>                              | <b>10.0</b>   | <b>29.1</b> |
| Additions  | 0.6                        | 0.4                               | –                                       | 0.7   | 1.7         |
| Disposals at cost or valuation   | (0.6)                      | –                                 | –                                       | (0.5)   | (1.1)       |
| Surplus on revaluation   | 3.1                        | –                                 | 0.1                                     | –   | 3.2         |
| <b>At 31 December 2014</b>   | <b>15.3</b>                | <b>3.2</b>                        | <b>4.2</b>                              | <b>10.2</b>   | <b>32.9</b> |
| <b>Accumulated depreciation</b>  |                            |                                   |   |   |             |
| <b>At 1 January 2013</b>   | <b>2.0</b>                 | <b>0.9</b>                        | <b>–</b>                                | <b>5.8</b>  | <b>8.7</b>  |
| Depreciation for the year  | 0.6                        | 0.2                               | –                                       | 1.2   | 2.0         |
| Depreciation on disposals  | –                          | –                                 | –                                       | (0.1)   | (0.1)       |
| Adjustment on revaluation  | (0.1)                      | –                                 | –                                       | –   | (0.1)       |
| <b>At 1 January 2014</b>   | <b>2.5</b>                 | <b>1.1</b>                        | <b>–</b>                                | <b>6.9</b>  | <b>10.5</b> |
| Depreciation for the year  | 0.7                        | 0.4                               | –                                       | 1.1   | 2.2         |
| Depreciation on disposals  | (0.5)                      | –                                 | –                                       | (0.5)   | (1.0)       |
| Adjustment on revaluation  | (0.1)                      | –                                 | –                                       | –   | (0.1)       |
| <b>At 31 December 2014</b>   | <b>2.6</b>                 | <b>1.5</b>                        | <b>–</b>                                | <b>7.5</b>  | <b>11.6</b> |
| <b>Carrying amount</b>   |                            |                                   |   |   |             |
| At 31 December 2013  | 9.7                        | 1.7                               | 4.1                                     | 3.1   | 18.6        |
| <b>At 31 December 2014</b>   | <b>12.7</b>                | <b>1.7</b>                        | <b>4.2</b>                              | <b>2.7</b>  | <b>21.3</b> |
| On an historical cost basis the comparable amounts of property, plant and equipment are: |                            |                                   |   |   |             |
| Cost   | 13.4                       | 3.2                               | 0.2                                     | 10.2  | 27.0        |
| Accumulated depreciation   | 7.5                        | 1.5                               | –                                       | 7.5   | 16.5        |
| <b>Net historical cost at 31 December 2014</b>   | <b>5.9</b>                 | <b>1.7</b>                        | <b>0.2</b>                              | <b>2.7</b>  | <b>10.5</b> |
| Net historical cost at 31 December 2013  | 6.7                        | 1.7                               | 0.2                                     | 3.1   | 11.7        |

## 15 Intangible assets

|                                       | Group and ICAEW<br>Computer software |             |
|---------------------------------------|--------------------------------------|-------------|
|                                       | 2014<br>£m                           | 2013<br>£m  |
| <b>Cost</b>                           |                                      |             |
| At 1 January                          | 10.3                                 | 9.4         |
| Additions at cost                     | 1.3                                  | 1.3         |
| Disposals at cost                     | (0.1)                                | (0.4)       |
| <b>At 31 December</b>                 | <b>11.5</b>                          | <b>10.3</b> |
| <b>Accumulated amortisation</b>       |                                      |             |
| At 1 January                          | 7.5                                  | 6.7         |
| Amortisation for the year             | 0.9                                  | 1.1         |
| Amortisation on disposals             | (0.1)                                | (0.3)       |
| <b>At 31 December</b>                 | <b>8.3</b>                           | <b>7.5</b>  |
| <b>Carrying amount at 31 December</b> | <b>3.2</b>                           | <b>2.8</b>  |

Amortisation charges are allocated to departments on the basis of use of ICAEW's systems through the overhead allocation.

## 16 Investments in subsidiaries and associates

The following entities, all registered in England, have been treated as subsidiaries on the basis that ICAEW has control as it is exposed to, or has rights to, variable returns from its involvement with the subsidiary and has the ability to affect those returns:

|   | Activity   |
|---|--|
| ICAEW Foundation  | Makes charitable donations of particular interest to ICAEW   |
| PD Leake Trust  | Provides grants for accountancy research, conferences and publications                                     |
| Chartered Accountants' Permanent Education Trust        | Provides examination prizes  |
| Chartered Accountants' Trust for Education and Research | Owns and operates the ICAEW library. Provides grants for accounting research, conferences and publications |
| Chartered Accountants' Library Limited                  | Trading subsidiary of Chartered Accountants' Trust for Education and Research                              |
| Chartered Accountants' Charitable Investment Pool       | Common investment fund managing the investments of the other charitable trusts                             |

The trusts, although separately administered, are accounted for as a single charity under the authority of a uniting direction from the Charity Commission. There is an agreement between the above trusts and ICAEW to provide administrative services to the trusts. The total value of the transactions amounted to £0.5m (2013: £0.6m). At the year end, the trusts owed ICAEW £0.1m (2013: £0.1m).

## 16 Investments in subsidiaries and associates (continued)

The following entities, all registered in England, have been treated as subsidiaries on the basis that ICAEW holds all the shares in each entity and therefore is exposed to, or has rights to, variable returns from its involvement with the subsidiary and has the ability to affect those returns:

|                           | Shareholding | 2014<br>cost<br>£m | 2013<br>cost<br>£m | Activity   |
|---------------------------|--------------|--------------------|--------------------|--|
| ICAEW Malaysia Limited    | 100%         | –                  | –                  | Representative office for ICAEW in Malaysia        |
| ICAEW China Limited       | 100%         | –                  | –                  | Representative office for ICAEW in China           |
| ICAEW Middle East Limited | 100%         | –                  | –                  | Representative office for ICAEW in the Middle East |
| ICAEW SEA Limited         | 100%         | –                  | –                  | Representative office for ICAEW in South East Asia |
| ICAEW Europe Limited      | 100%         | –                  | –                  | Representative office for ICAEW in Europe          |
| ICAEW Ltd                 | 100%         | –                  | –                  | Holding company for the above companies            |

The above companies provide marketing services for ICAEW. The value of these services during 2014 was £4.4m (2013: £3.9m). At the year end £nil (2013: £0.1m) was owed to ICAEW.

The following related companies, all with their principal place of business in the UK, have been treated as associates. In each case, and notwithstanding the majority ownership of CCAB Limited and the Chartered Accountants' Compensation Scheme Limited, ICAEW exercises significant influence through its power to participate in the financial and operating policy decisions through its representation on the board of directors; participation in the policy-making process; and through the existence of material transactions between the company and ICAEW, but ICAEW does not control the companies.

|   | Shareholding<br>(ordinary shares) | 2014<br>cost<br>£m | 2013<br>cost<br>£m | Activity   |
|---|-----------------------------------|--------------------|--------------------|--|
| The Joint Insolvency Examination Board (a company limited by guarantee) | –                                 | –                  | –                  | Conducts examinations in insolvency practice to meet the education requirements of the Insolvency Act 1986. ICAEW is one of seven subscribers, each of whom has guaranteed £1 in the event of the company being wound up.  |
| Fraud Advisory Panel (a company limited by guarantee)                   | –                                 | –                  | –                  | Registered charity which carries out research into, and education in, all aspects of fraud prevention, detection, prosecution and deterrence. ICAEW has the right to appoint up to one third of the directors of the company.  |
| CCAB Limited  | 60.5%                             | –                  | –                  | CCAB Limited undertakes activities of mutual interest to five major accountancy bodies in the British Isles. ICAEW is the majority shareholder but does not have the majority of voting shares on the board.   |
| Chartered Accountants' Compensation Scheme Limited                      | 80.0%                             | –                  | –                  | Evaluates and administers claims for compensation arising from the obligations of ICAEW, the Institute of Chartered Accountants of Scotland and the Institute of Chartered Accountants in Ireland as recognised professional bodies under the Financial Services Act 1986 and as designated professional bodies under the Financial Services and Markets Act 2000. |

The companies all operate on a not-for-profit basis. There is a full list of subsidiaries and associates at [icaew.com/review](http://icaew.com/review)

## 16 Investments in subsidiaries and associates (continued)

Financial information relating to the associates is summarised below:

|  | The Joint<br>Insolvency<br>Examination<br>Board<br>2014<br>£m | Fraud Advisory<br>Panel<br>2014<br>£m | CCAB Limited<br>2014<br>£m | Chartered<br>Accountants'<br>Compensation<br>Scheme Limited<br>2014<br>£m | Total<br>2014<br>£m | Total<br>2013<br>£m |
|--|---|---------------------------------------|----------------------------|---|---------------------|---------------------|
| Assets   | 0.2   | 0.2                                   | 1.1                        | 0.2   | 1.7                 | 0.8                 |
| Liabilities  | (0.1)   | (0.1)                                 | (1.1)                      | (0.2)   | (1.5)               | (0.5)               |
| Net assets   | 0.1   | 0.1                                   | –                          | –   | 0.2                 | 0.3                 |
| Other comprehensive income and total<br>comprehensive income | 0.1   | 0.1                                   | 5.2                        | 0.1   | 5.5                 | 5.3                 |
| Result from continuing operations                            | –   | –                                     | –                          | –   | –                   | –                   |
| Balances due from associates as at 31<br>December            | –   | –                                     | –                          | 0.2   | 0.2                 | 0.2                 |
| Balances due to associates as at 31<br>December              | –   | –                                     | (0.7)                      | –   | (0.7)               | (0.1)               |
| Group share of net assets as at 31<br>December               | –   | 0.1                                   | –                          | –   | 0.1                 | 0.1                 |

None of the above companies had any discontinuing operations in the year or previous year.

## 17 Financial assets: available for sale investments

|  | Interest–bearing<br>investments<br>2014<br>£m | Equities and unit<br>trusts<br>2014<br>£m | Total<br>2014<br>£m | Interest–bearing<br>investments<br>2013<br>£m | Equities and unit<br>trusts<br>2013<br>£m | Total<br>2013<br>£m | Group |
|--|---|---|---------------------|---|---|---------------------|-------|
| <b>Fair value</b>  |   |   |                     |   |   |                     |       |
| At 1 January   | 8.0   | 39.3                                      | 47.3                | 7.9   | 34.5                                      | 42.4                |       |
| Additions  | 24.6  | 8.7                                       | 33.3                | 21.1  | 7.2                                       | 28.3                |       |
| Disposals  | (25.6)  | (7.0)                                     | (32.6)              | (21.0)  | (6.6)                                     | (27.6)              |       |
| Gains on disposal  | –   | 0.3                                       | 0.3                 | –   | 0.6                                       | 0.6                 |       |
| Change in market value of investments:                                 |   |   |                     |   |   |                     |       |
| Recognised in other<br>comprehensive income                            | –   | 0.6                                       | 0.6                 | –   | 3.6                                       | 3.6                 |       |
| <b>At 31 December</b>  | <b>7.0</b>                                    | <b>41.9</b>                               | <b>48.9</b>         | <b>8.0</b>                                    | <b>39.3</b>                               | <b>47.3</b>         |       |
| On an historical cost basis the comparable amounts of investments are: |   |   |                     |   |   |                     |       |
| At 31 December   | 7.0   | 33.1                                      | 40.1                | 8.1   | 32.0                                      | 40.1                |       |

## 17 Financial assets: available for sale investments (continued)

|  |   |   |                     | ICAEW   |   |                     |
|--|---|---|---------------------|---|---|---------------------|
|  | Interest-bearing<br>investments<br>2014<br>£m | Equities and unit<br>trusts<br>2014<br>£m | Total<br>2014<br>£m | Interest-bearing<br>investments<br>2013<br>£m | Equities and unit<br>trusts<br>2013<br>£m | Total<br>2013<br>£m |
| <b>Fair value</b>  |   |   |                     |   |   |                     |
| At 1 January   | 5.0   | 29.3                                      | 34.3                | 5.0   | 26.2                                      | 31.2                |
| Additions  | 18.6  | 7.7                                       | 26.3                | 11.1  | 7.2                                       | 18.3                |
| Disposals  | (18.6)  | (7.0)                                     | (25.6)              | (11.1)  | (6.6)                                     | (17.7)              |
| Gains on disposal  | –   | 0.3                                       | 0.3                 | –   | 0.6                                       | 0.6                 |
| Change in market value of investments:                                 |   |   |                     |   |   |                     |
| Recognised in other<br>comprehensive income                            | –   | 0.1                                       | 0.1                 | –   | 1.9                                       | 1.9                 |
| <b>At 31 December</b>  | <b>5.0</b>                                    | <b>30.4</b>                               | <b>35.4</b>         | <b>5.0</b>                                    | <b>29.3</b>                               | <b>34.3</b>         |
| On an historical cost basis the comparable amounts of investments are: |   |   |                     |   |   |                     |
| At 31 December   | 5.0   | 25.1                                      | 30.1                | 5.0   | 24.1                                      | 29.1                |

Within group investments are charitable funds of £13.5m (2013: £13.0m) which are maintained independently of ICAEW, and for which the trustee sets investment policies and monitors performance. ICAEW investments include cash balances of £4.0m (2013: £6.4m).

All the investments are publicly traded in the UK or on other major capital markets (level 1 hierarchy under IFRS 13) and the substantial majority are denominated in sterling. Fair values have been determined by reference to their quoted mid prices at the reporting date. The methods and valuation techniques used to measure fair value are unchanged compared to the previous year.

The trustee of ICAEW's defined benefit pension scheme has an interest noted in up to £10.0m of the investment portfolio of ICAEW (see note 25).

## 18 Deferred tax

|  | Group and ICAEW |              |
|--|-----------------|--------------|
|  | 2014<br>£m      | 2013<br>£m   |
| The provision for deferred tax comprises:          |                 |              |
| Revaluation of available for sale investments      | (1.0)           | (1.0)        |
| Revaluation of properties and historic collections | (0.3)           | (0.2)        |
| <b>Deferred tax liability</b>                      | <b>(1.3)</b>    | <b>(1.2)</b> |

Movements in the net deferred tax liability are summarised as follows:

|   | Group and ICAEW   |   |   |              |
|---|---|---|---|--------------|
|   | Revaluation of<br>available for sale<br>investments<br>£m | Revaluation<br>of properties<br>and historic<br>collections<br>£m | Defined benefit<br>pension scheme<br>£m | Net<br>£m    |
| (Liability)/asset at 1 January 2013                           | (0.7)   | (0.2)   | 0.2                                     | (0.7)        |
| Movement in year: Recognised as other comprehensive<br>income | (0.3)   | –   | (0.2)                                   | (0.5)        |
| Liability at 1 January 2014                                   | (1.0)   | (0.2)   | –                                       | (1.2)        |
| Movement in year: Recognised as other comprehensive<br>income | –   | (0.1)   | –                                       | (0.1)        |
| <b>Liability at 31 December 2014</b>                          | <b>(1.0)</b>  | <b>(0.3)</b>  | <b>–</b>                                | <b>(1.3)</b> |

## 19 Inventories

|                    | Group and ICAEW |            |
|--------------------|-----------------|------------|
|                    | 2014<br>£m      | 2013<br>£m |
| Learning materials | <b>0.7</b>      | <b>0.7</b> |

There was no provision against learning materials at the year end (2013: £nil).

## 20 Trade and other receivables – current

|   | Group       |             | ICAEW      |            |
|---|-------------|-------------|------------|------------|
|   | 2014<br>£m  | 2013<br>£m  | 2014<br>£m | 2013<br>£m |
| Trade receivables and other receivables                       | 4.9         | 5.5         | 3.7        | 4.6        |
| Amounts owed by subsidiaries                                  | –           | –           | 0.2        | 0.2        |
| Amounts owed by associates                                    | 0.2         | 0.2         | 0.2        | 0.2        |
| Prepayments   | 2.6         | 1.9         | 2.5        | 1.9        |
| Accrued income  | 2.8         | 2.4         | 2.8        | 2.4        |
|   | <b>10.5</b> | <b>10.0</b> | <b>9.4</b> | <b>9.3</b> |
| Less: provision for impairment of trade and other receivables | (0.3)       | (0.4)       | (0.3)      | (0.4)      |
|   | <b>10.2</b> | <b>9.6</b>  | <b>9.1</b> | <b>8.9</b> |

Trade receivables and other receivables are categorised as loans and receivables as required by IAS 39. The principal component of trade and other receivables is amounts due from ICAEW's members and member firms, and in the case of disciplinary fines and costs, certain former members, and are short term. The carrying value of trade receivables is considered a reasonable approximation of fair value. It is considered that all the above financial assets which are not impaired or past due are of good credit quality.

All receivables have been reviewed for indicators of impairment. Certain trade receivables, principally in relation to disciplinary fines and costs from members, member firms and former members, were found to be impaired, and a provision of £0.3m (2013: £0.4m) has been made. The movement in the provision for trade and other receivables can be reconciled as follows:

|                                     | Group      |            | ICAEW      |            |
|-------------------------------------|------------|------------|------------|------------|
|                                     | 2014<br>£m | 2013<br>£m | 2014<br>£m | 2013<br>£m |
| Balance at 1 January                | 0.4        | 0.4        | 0.4        | 0.4        |
| Amounts written off (uncollectable) | (0.1)      | (0.2)      | (0.1)      | (0.2)      |
| Impairment losses                   | 0.2        | 0.2        | 0.2        | 0.2        |
| Impairment losses reversed          | (0.2)      | –          | (0.2)      | –          |
|                                     | <b>0.3</b> | <b>0.4</b> | <b>0.3</b> | <b>0.4</b> |

In addition, some of the unimpaired trade receivables are past due as at the reporting date. The age of financial assets past due but not impaired is as follows:

|  | Group      |            | ICAEW      |            |
|--|------------|------------|------------|------------|
|  | 2014<br>£m | 2013<br>£m | 2014<br>£m | 2013<br>£m |
| More than one month but not more than three months | 1.1        | 0.8        | 1.1        | 0.8        |
| More than three months                             | 0.4        | 0.7        | 0.4        | 0.7        |
|  | <b>1.5</b> | <b>1.5</b> | <b>1.5</b> | <b>1.5</b> |

## 21 Cash and cash equivalents

Cash and cash equivalents are categorised as loans and receivables as required by IAS 39. Cash and cash equivalents consist of current balances with banks and money market deposits. They do not include interest-bearing investments held for the long term.

Forward contracts are used to cover known foreign currency exposures. No forward contracts were in place at the year end (2013: £nil). US dollar and euro bank accounts stood at £0.5m (2013: £0.5m) equating to 10% of cash and cash equivalent balances.

The effect of a 0.25% change in the average market interest rate on current cash and equivalents, and cash balances within the available for sale portfolio, held at the reporting date that are sensitive to changes in interest rates, would be £22,000 (2013: £27,000). All other variables are held constant.

## 22 Trade and other payables

|   | Group       |             | ICAEW       |             |
|---|-------------|-------------|-------------|-------------|
|   | 2014<br>£m  | 2013<br>£m  | 2014<br>£m  | 2013<br>£m  |
| Subscriptions and admission fees in advance | 13.8        | 13.9        | 13.8        | 13.9        |
| Amounts owed to subsidiaries                | –           | –           | 0.1         | 0.2         |
| Amounts owed to associates                  | 0.7         | 0.1         | 0.7         | 0.1         |
| Other income in advance                     | 7.4         | 8.0         | 7.4         | 8.0         |
| Trade payables                              | 3.0         | 3.9         | 3.0         | 3.9         |
| Other payables                              | 1.6         | 1.6         | 1.0         | 1.1         |
| Income tax and social security payables     | 1.0         | 0.9         | 1.0         | 0.9         |
| Accruals                                    | 7.3         | 6.4         | 7.3         | 6.4         |
|   | <b>34.8</b> | <b>34.8</b> | <b>34.3</b> | <b>34.5</b> |

Trade and other payables are categorised as current financial liabilities measured at amortised cost as required by IAS 39. All the above trade and other payables are short term and are payable within one month. Subscriptions, admission fees and other income in advance relate to income received during 2014 but relating to 2015 annual subscriptions and fees. The carrying values are considered to be a reasonable approximation of fair value.

## 23 FRC Conduct Committee provision

|  | Group and ICAEW |            |
|--|-----------------|------------|
|  | 2014<br>£m      | 2013<br>£m |
| Balance at 1 January                                   | 8.5             | 8.1        |
| Charge to income statement                             | 5.5             | 5.7        |
| Other income in advance                                | 0.2             | –          |
| Amounts paid   | (5.1)           | (5.3)      |
| Balance at 31 December                                 | <b>9.1</b>      | <b>8.5</b> |
| Provision expected to be used within one year          | 5.0             | 5.0        |
| Provision expected to be used after more than one year | 4.1             | 3.5        |
|  | <b>9.1</b>      | <b>8.5</b> |

The FRC Conduct Committee is part of the FRC and is responsible for operating and administering an independent disciplinary scheme (the Accountancy Scheme) covering members of ICAEW and the following participating institutes: the Association of Chartered Certified Accountants, the Chartered Institute of Management Accountants, the Chartered Institute of Public Finance and Accountancy, the Institute of Chartered Accountants in Ireland and the Institute of Chartered Accountants of Scotland. The FRC Conduct Committee also operates and administers a separate independent disciplinary scheme (the Actuarial Scheme) covering members of the Institute and Faculty of Actuaries.

The amount provided is based on the estimated present obligation to ICAEW of investigations by the Conduct Committee for cases arising from past events up to 31 December 2014. The provision is expected to be used over the next five years. ICAEW reviews the adequacy of the provision through a review of past case cost estimates and discussions of current cases with relevant individuals. However, the accuracy of both the provision and the forecast of the period over which it will be used will depend on assumptions made about the progress of individual cases and judgements on information provided by the FRC, and is subject to a significant degree of judgement. The provision covers a total of 20 investigations involving ICAEW members and member firms (2013: 19).

## 24 Provisions for future liabilities

In accordance with IAS 37 – Provisions, Contingent Liabilities and Contingent Assets, provision is made for an estimate of dilapidations costs on the leasehold property in relation to both repairs and reinstatement relating to conditions in place at the reporting date. The reinstatement provision is matched by an asset which is being depreciated over the remaining lease term. This provision is expected to be used on termination of the lease in 2023; the actual outflows will vary dependent upon agreement with the landlord at that time.

|   | Group and ICAEW |            |
|---|-----------------|------------|
|   | 2014<br>£m      | 2013<br>£m |
| Balance at 1 January                            | -               | -          |
| Provision relating to repairs obligations       | 0.2             | -          |
| Provision relating to reinstatement obligations | 0.4             | -          |
| Balance at 31 December                          | <b>0.6</b>      | -          |

## 25 Pension asset/liabilities

### Defined benefit scheme

Until 30 June 2010, ICAEW operated a defined benefit staff pension scheme (the scheme) which provided participating members of staff with retirement benefits based on their final pensionable salary. Following consultation during 2009, the scheme was closed to future accrual of member benefits on 30 June 2010. The assets of the scheme continue to be held by a separate trustee-administered fund.

The most recent completed valuation of the scheme was carried out by Hymans Robertson LLP as at 31 March 2013 on the projected unit credit method, taking into account the closure of the scheme to future accrual from 30 June 2010. At the valuation date, the market value of the assets of the scheme was £149.9m, which represented 86% of the value of the benefits that had accrued to members, after allowing for expected future increases in inflation.

A recovery plan has been agreed with the trustee whereby ICAEW has undertaken to make monthly payments of £0.15m (£1.8m per year) until the deficit is eliminated, to be reviewed at the next triennial valuation, together with additional payments for enhanced early retirements at the next valuation. Total payments by ICAEW to the scheme during 2014 for past service costs amounted to £1.9m (2013: £4.8m). Contributions to the scheme in 2015 are therefore estimated at £1.8m, together with contributions in kind in relation to the administration costs of the scheme. The next triennial review will be as at 31 March 2016.

In conjunction with the 2013 valuation of the scheme, ICAEW agreed to continue with a charge being made over Chartered Accountants' Hall and the trustee having an interest noted in up to £10.0m of the investment portfolio of ICAEW.

### Desktop actuarial valuation

The actuary has provided a desktop actuarial update on the scheme's financial position as at 31 December 2014. This review estimated that the deficit, based on assumptions consistent with the 2013 triennial valuation, was £17.8m, reflecting a funding level of 90% (2013: £9.5m).

The desktop actuarial valuation is prepared using the following key assumptions:

- Pre-retirement discount rate – Bank of England gilt curve plus 1.25% pa (varies by term)
- Inflation – Bank of England gilt inflation curve (varies by term)
- Life expectancy – bespoke mortality base tables with future improvements underpinned at broadly one year per decade, reflecting the characteristics of the fund's membership

The main reason for the difference between this desktop actuarial valuation and the IAS19 valuation relates to the discount rates applied.

The following table highlights the sensitivities of the funding level in the above desktop actuarial valuation to changes in each of these assumptions individually; the effect of changing more than one assumption would not necessarily be equal to the sum of the two individual changes. As a result of the purchase of the buy in annuity in the year which is discussed below, the change in assumptions affects both the liabilities and assets of the scheme.

|                   | Change in assumption            | Effect on funding level % | Net effect on deficit £m |
|-------------------|---------------------------------|---------------------------|--------------------------|
| Discount rate     | Increase/(decrease) by 0.5% pa  | Increase/(decrease) by 7% | 13.4                     |
| Rate of inflation | Increase/(decrease) by 0.25% pa | (Decrease)/increase by 3% | 6.8                      |
| Longevity         | Increase by 1 year              | Decrease by 2%            | 4.3                      |

### IAS 19 valuation

The scheme's actuary provides a separate report for IAS 19 Employee Benefits purposes at each year end. The assumptions made at 31 December 2014 by the board on the advice of the scheme's actuary were:

|                   | 2014<br>£m | 2013<br>£m |
|-------------------|------------|------------|
| Discount rate     | 3.50%      | 4.35%      |
| Rate of inflation | 2.95%      | 3.30%      |

## 25 Pension asset/liabilities (continued)

Net interest is determined by applying the discount rate to both the liability and asset calculations. In addition, scheme administration costs, which are paid directly by ICAEW, are included in the defined benefit obligation, offset by a corresponding non-cash increase in contributions by the employer.

In accordance with IFRIC 14, ICAEW has reviewed the funding commitment outlined above and the scheme rules and with legal advice considers that the rules enable a surplus to be recognised as an asset as ICAEW has an unconditional right to a refund assuming the gradual settlement of the scheme liabilities over time until all members have left the scheme.

IAS 19 (revised) states that the discount rate used should have regard to returns on high quality corporate bonds of a term consistent with the term of the post-employment benefit obligations. A yield curve of iBoxx AA bonds has been used to estimate an appropriate discount rate for the scheme's liabilities, which are estimated to have a weighted average term of 17 years.

The mortality tables used to calculate the pension liabilities imply an expected future life expectancy of current pensioners at age 65 of 23.0 years (men) and 25.3 years (women); and for current non-pensioners of 25.5 years (men) and 28.3 years (women). These assumptions are in line with the actuarial valuation as at 31 March 2013.

The table below summarises the split of defined benefit obligation between deferred members and pensioners. There are no active members.

|                               | Number of members | Liability split | Duration – years |
|-------------------------------|-------------------|-----------------|------------------|
| Deferred members              | 355               | 49.6%           | 20.9             |
| Pensioners                    | 393               | 50.4%           | 12.9             |
| <b>Total/weighted average</b> | <b>748</b>        | <b>100.0%</b>   | <b>16.9</b>      |

The scheme actuary has confirmed that the assumptions adopted by management are within their acceptable range for the purposes of the IAS 19 valuation. The following table highlights the sensitivities of the funding level in the IAS 19 valuation, as calculated by the actuary, to changes in each of the assumptions individually; the effect of changing more than one assumption would not necessarily be equal to the sum of the two individual changes. As a result of the purchase of the buy in annuity in the year which is discussed below, the change in assumptions affects both the liabilities and assets of the scheme.

|                   | Change in assumption            | Effect on funding level %   | Net effect on deficit £m |
|-------------------|---------------------------------|-----------------------------|--------------------------|
| Discount rate     | Increase/(decrease) by 0.5% pa  | Increase/(decrease) by 7.6% | 11.2                     |
| Rate of inflation | Increase/(decrease) by 0.25% pa | (Decrease)/increase by 4.3% | 6.2                      |
| Longevity         | Increase by 1 year              | Decrease by 2.6%            | 3.7                      |

The following table summarises the results of the IAS 19 valuation of the fund:

|   | Group      |            | ICAEW      |            |
|---|------------|------------|------------|------------|
|   | 2014<br>£m | 2013<br>£m | 2014<br>£m | 2013<br>£m |
| Present value of funded obligations     | (163.2)    | (149.3)    | (163.2)    | (149.3)    |
| Fair value of plan assets               | 166.0      | 151.0      | 166.0      | 151.0      |
| Whole scheme surplus                    | 2.8        | 1.7        | 2.8        | 1.7        |
| Less: relating to other group companies | –          | –          | 0.3        | 0.4        |
| <b>Scheme surplus</b>                   | <b>2.8</b> | <b>1.7</b> | <b>3.1</b> | <b>2.1</b> |

### Reconciliation of defined benefit obligation – whole scheme

|  | 2014<br>£m   | 2013<br>£m   |
|--|--------------|--------------|
| Opening defined benefit obligation                             | 149.3        | 143.6        |
| Administration cost  | 0.4          | 0.4          |
| Interest on obligation   | 6.5          | 5.9          |
| Actuarial losses arising from changes in financial assumptions | 11.9         | 4.8          |
| Benefits and expenses paid                                     | (4.9)        | (5.4)        |
| <b>Closing defined benefit obligation</b>                      | <b>163.2</b> | <b>149.3</b> |

## 25 Pension asset/liabilities (continued)

The administration costs of the scheme are paid directly by ICAEW.

### Reconciliation of fair value of plan assets – whole scheme

|   | 2014<br>£m   | 2013<br>£m   |
|---|--------------|--------------|
| Opening fair value of plan assets   | 151.0        | 138.0        |
| Net interest income on plan assets  | 6.5          | 5.8          |
| Contributions by the employer   | 2.3          | 5.2          |
| Actuarial gains arising from return on assets, excluding amounts included in net interest | 11.1         | 7.4          |
| Benefits and expenses paid  | (4.9)        | (5.4)        |
| <b>Closing fair value of plan assets</b>  | <b>166.0</b> | <b>151.0</b> |
| Actual return on assets   | 17.6         | 13.2         |

Contributions by the employer include deficit funding payments, together with contributions in kind of £0.4m (2013: £0.4m) in relation to administration costs paid directly.

The major categories of plan assets as a percentage of total plan assets are as follows:

|                                    | 2014        | 2013        |
|------------------------------------|-------------|-------------|
| Equities                           | 42%         | 43%         |
| Debt securities - Government bonds | 9%          | 15%         |
| Debt securities - Corporate bonds  | 26%         | 28%         |
| Insurance contracts                | 12%         | –           |
| Cash and cash equivalents          | 11%         | 14%         |
|                                    | <b>100%</b> | <b>100%</b> |

The scheme trustee intends to shift the weight of the portfolio towards bonds over a period of time, with the aim of creating a bond portfolio where the value of the assets moves in a similar way to the liabilities when there is a change in inflation or interest rates.

In terms of setting long-term objectives for the scheme, the key elements agreed between the trustee and ICAEW are as follows:

- the long-term objective is for the scheme to be self-sufficient, based on the scheme's current funding position and the agreed recovery plan, in 10-15 years; and
- the interim target is to be fully funded on the technical provisions basis by 2023.

The modelling carried out as part of the 2013 valuation helped the trustee identify funding and investment strategies that would provide a reasonable probability of meeting their long-term target while taking an acceptable level of risk that ICAEW could tolerate. Given the agreed contribution payments and the strength of ICAEW's covenant, the current asset allocation was identified as appropriate although it will be regularly reviewed in light of emerging changes to the scheme, the wider economy and general market conditions.

The trustee had previously agreed to implement a plan to reduce the risks in the scheme as it moves progressively closer towards the objective of self-sufficiency. The process aims to give the trustee the ability to capture good investment performance as and when the right opportunities arise. The default option is to disinvest from equities in order to invest in bonds but sufficient flexibility has been built into the process to allow investment in alternative assets if market conditions do not support the default option.

As part of the continued process to manage scheme volatility the trustee purchased a buy-in annuity with Just Retirement to provide funding for the liabilities of a portion of the largest pension liabilities. This policy was completed in February 2014. The annuity is in the name of the trustee and is an asset of the fund and the corresponding pensioner obligations also remain as liabilities of the fund. The policy has been valued by the scheme actuary on a basis to value the underlying liabilities secured by the policy. It assumes that the fair value of the asset is equal to this liability value which is determined and is consistent with the scheme's ongoing funding basis. The asset is included as insurance contracts elsewhere in this note.

The fair values of the main asset categories can be summarised as follows:

|                           | Quoted<br>£m | Unquoted<br>£m | Total<br>£m  |
|---------------------------|--------------|----------------|--------------|
| Equities                  | 69.6         | –              | 69.6         |
| Debt securities           | 43.3         | 15.2           | 58.5         |
| Insurance contracts       | –            | 20.4           | 20.4         |
| Cash and cash equivalents | 17.5         | –              | 17.5         |
|                           | <b>130.4</b> | <b>35.6</b>    | <b>166.0</b> |

## 25 Pension asset/liabilities (continued)

Amounts recognised in the income statement within staff costs are as follows:

|                                    | Group        |              | ICAEW        |              |
|------------------------------------|--------------|--------------|--------------|--------------|
|                                    | 2014<br>£m   | 2013<br>£m   | 2014<br>£m   | 2013<br>£m   |
| Administration cost                | (0.4)        | (0.4)        | (0.4)        | (0.4)        |
| Net interest income on plan assets | 6.5          | 5.8          | 6.5          | 5.8          |
| Interest on obligation             | (6.5)        | (5.9)        | (6.5)        | (5.9)        |
|                                    | <b>(0.4)</b> | <b>(0.5)</b> | <b>(0.4)</b> | <b>(0.5)</b> |

Amounts recognised as other comprehensive income:

|   | Group        |            | ICAEW        |            |
|---|--------------|------------|--------------|------------|
|   | 2014<br>£m   | 2013<br>£m | 2014<br>£m   | 2013<br>£m |
| Actuarial gain on plan assets                             | 11.1         | 7.4        | 11.1         | 7.4        |
| Actuarial loss on obligation                              | (11.9)       | (4.8)      | (11.9)       | (4.8)      |
| Actuarial (loss)/gain – whole scheme                      | (0.8)        | 2.6        | (0.8)        | 2.6        |
| Less: relating to other group companies within the scheme | –            | –          | –            | (0.1)      |
|   | <b>(0.8)</b> | <b>2.6</b> | <b>(0.8)</b> | <b>2.5</b> |

The cumulative amount of actuarial losses recognised in other comprehensive income since the date of transition to IFRS is £6.1m (2013: £5.3m).

Amounts for the current and previous periods are as follows:

|   | 2014<br>£m | 2013<br>£m | 2012<br>£m   | 2011<br>£m   | 2010<br>£m   |
|---|------------|------------|--------------|--------------|--------------|
| Defined benefit obligation              | (163.2)    | (149.3)    | (143.6)      | (134.1)      | (125.0)      |
| Plan assets                             | 166.0      | 151.0      | 138.0        | 127.5        | 119.3        |
| <b>Whole scheme surplus/(deficit)</b>   | <b>2.8</b> | <b>1.7</b> | <b>(5.6)</b> | <b>(6.6)</b> | <b>(5.7)</b> |
| Actuarial gain on plan assets           | 11.1       | 7.4        | 2.9          | –            | 6.3          |
| Actuarial loss on obligation            | (11.9)     | (4.8)      | (7.7)        | (7.2)        | (2.3)        |
| Experience gains/(losses) on obligation | –          | 3.0        | –            | –            | (0.7)        |

### Defined contribution scheme

ICAEW also operates a defined contribution scheme for employees. This provides benefits based upon contributions made and investment returns achieved. The assets of the scheme are held in a separate trustee fund. ICAEW contributes 9% of pensionable earnings for participating employees. Employees contribute a minimum of 4%. Transitional arrangements over three years, including enhanced ICAEW contributions, were in place for participating employees transferring from the defined benefit scheme.

The amount charged to the income statement during the year for these schemes was £2.3m (2013: £2.2m). There were no contributions payable to the scheme at the year-end date (2013: £nil).

## 26 Reserves

Included within reserves is £3.3m relating to the Chartered Accountants' Compensation Scheme. In accordance with investment business regulations ICAEW is required to maintain a compensation scheme, funded by levies on firms authorised for investment business. This compensation scheme exists to deal with claims received about work carried out by authorised firms under both the Recognised Professional Body (RPB pre-2001) and Designated Professional Body (DPB post-2001) regimes. ICAEW maintains a reserve to meet anticipated future claims. A levy was made in 2014 on licensed firms under the DPB regime. ICAEW has reserved the right to make further levies on firms authorised under the RPB regime before 1 December 2001 should additional funds be required.

## 27 Leasing commitments – operating leases

At 31 December the group and ICAEW had the following total future minimum lease payments under non-cancellable operating leases:

|                                | Group                            |                                   | Group                            |                                   |
|--------------------------------|----------------------------------|-----------------------------------|----------------------------------|-----------------------------------|
|                                | Land and buildings<br>2014<br>£m | Plant and machinery<br>2014<br>£m | Land and buildings<br>2013<br>£m | Plant and machinery<br>2013<br>£m |
| Minimum lease payments due:    |                                  |                                   |                                  |                                   |
| Within one year                | 0.3                              | –                                 | 0.2                              | –                                 |
| In two to five years inclusive | 0.2                              | 0.2                               | 0.2                              | 0.2                               |
| After five years               | 4.8                              | –                                 | 5.4                              | –                                 |
|                                | <b>5.3</b>                       | <b>0.2</b>                        | <b>5.8</b>                       | <b>0.2</b>                        |
|                                |                                  |                                   |                                  |                                   |
|                                | ICAEW                            |                                   | ICAEW                            |                                   |
|                                | Land and buildings<br>2014<br>£m | Plant and machinery<br>2014<br>£m | Land and buildings<br>2013<br>£m | Plant and machinery<br>2013<br>£m |
| Minimum lease payments due:    |                                  |                                   |                                  |                                   |
| In two to five years inclusive | –                                | 0.2                               | –                                | 0.2                               |
| After five years               | 4.8                              | –                                 | 5.4                              | –                                 |
|                                | <b>4.8</b>                       | <b>0.2</b>                        | <b>5.4</b>                       | <b>0.2</b>                        |

## 28 Staff costs

Average number of staff employed during the year

|                                  | Group       |             | ICAEW       |             |
|----------------------------------|-------------|-------------|-------------|-------------|
|                                  | 2014        | 2013        | 2014        | 2013        |
| Total employees                  | 716         | 701         | 669         | 657         |
| Full-time equivalents            | 685         | 665         | 639         | 622         |
|                                  |             |             |             |             |
|                                  | Group       |             | ICAEW       |             |
|                                  | 2014<br>£m  | 2013<br>£m  | 2014<br>£m  | 2013<br>£m  |
| Wages and salaries               | 34.1        | 32.6        | 32.0        | 30.4        |
| Employer's social security costs | 3.5         | 3.3         | 3.4         | 3.2         |
| Employer's pension costs         | 2.7         | 2.9         | 2.5         | 2.7         |
|                                  | <b>40.3</b> | <b>38.8</b> | <b>37.9</b> | <b>36.3</b> |

The figures above do not include two members of staff whose employment costs are borne by the Fraud Advisory Panel (2013: two). The charitable trust employees' employment costs are borne by CATER although they have contracts of employment with ICAEW.

## 29 Key management compensation – executive directors

|                           | Group and ICAEW         |   |                        | Group and ICAEW         |   |                        |
|---------------------------|-------------------------|---|------------------------|-------------------------|---|------------------------|
|                           | Salary<br>2014<br>£'000 | Deferred<br>variable pay<br>2014<br>£'000 | Total<br>2014<br>£'000 | Salary<br>2013<br>£'000 | Deferred<br>variable pay<br>2013<br>£'000 | Total<br>2013<br>£'000 |
| Sharron Gunn              | 200                     | 51  | 251                    | 196                     | 41  | 237                    |
| Robert Hodgkinson         | 257                     | 63  | 320                    | 252                     | 50  | 302                    |
| Michael Izza              | 411                     | 134                                       | 545                    | 403                     | 123                                       | 526                    |
| Mark Protherough          | 200                     | 50  | 250                    | 197                     | 41  | 238                    |
| Liz Rylatt                | 197                     | 44  | 241                    | –                       | –   | –                      |
| Vernon Soare              | 209                     | 55  | 264                    | 197                     | 51  | 248                    |
| Former executive director | –                       | –   | –                      | 180                     | 39  | 219                    |
|                           | <b>1,474</b>            | <b>397</b>                                | <b>1,871</b>           | <b>1,425</b>            | <b>345</b>                                | <b>1,770</b>           |

The executive directors are remunerated on a total-package basis. This means that they may elect to take all of their remuneration in the form of salary or they may opt to commute a portion of their salary towards ICAEW benefits such as pension scheme membership, health insurance or a car. Deferred variable pay is payable to executive directors on the basis of performance and is agreed by the remuneration committee. In addition to the above salaries, employer's national insurance contributions totalled £232,000 (2013: £240,000). Liz Rylatt was appointed as Executive Director, finance, operations and members, from 8 January 2014.

Non-executive directors are not remunerated.

## 30 Contingent liabilities and guarantees

ICAEW has undertakings to Chartered Accountants' Compensation Scheme Limited for its agreed proportion of claims for compensation and administration costs, of amounts up to but not exceeding £10.0m in any one year. Payments for individual claims are limited to a maximum of £50,000. ICAEW's share of the costs of the scheme is recovered from those firms licensed by ICAEW under the Financial Services and Markets Act 2000 and those firms previously authorised by ICAEW under the Financial Services Act 1986 as appropriate.







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