



# *The net present value of happiness*

23 SEPTEMBER 2020

PRESENTED BY ANDREW  
SALKELD

*Business & Management*  
*20 minute webinar: The net present value of happiness*

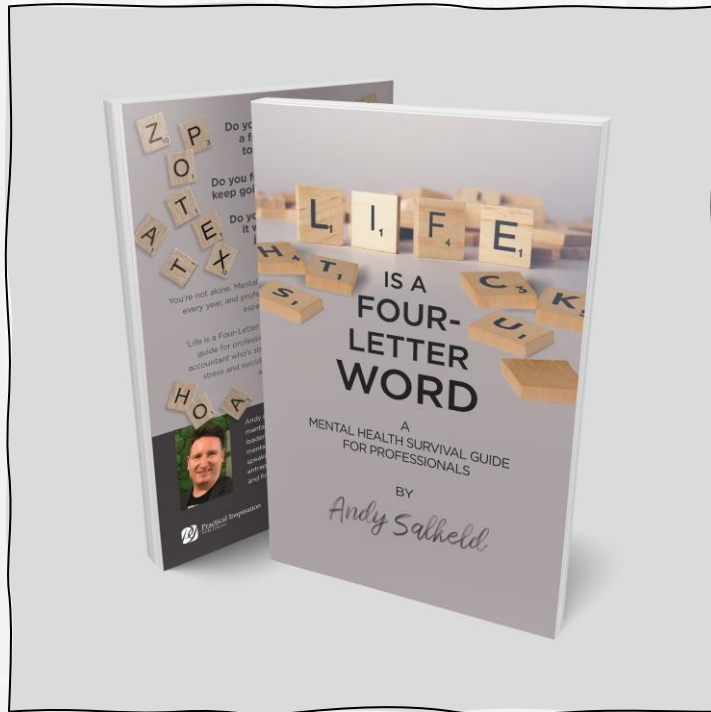


Andrew Salkeld

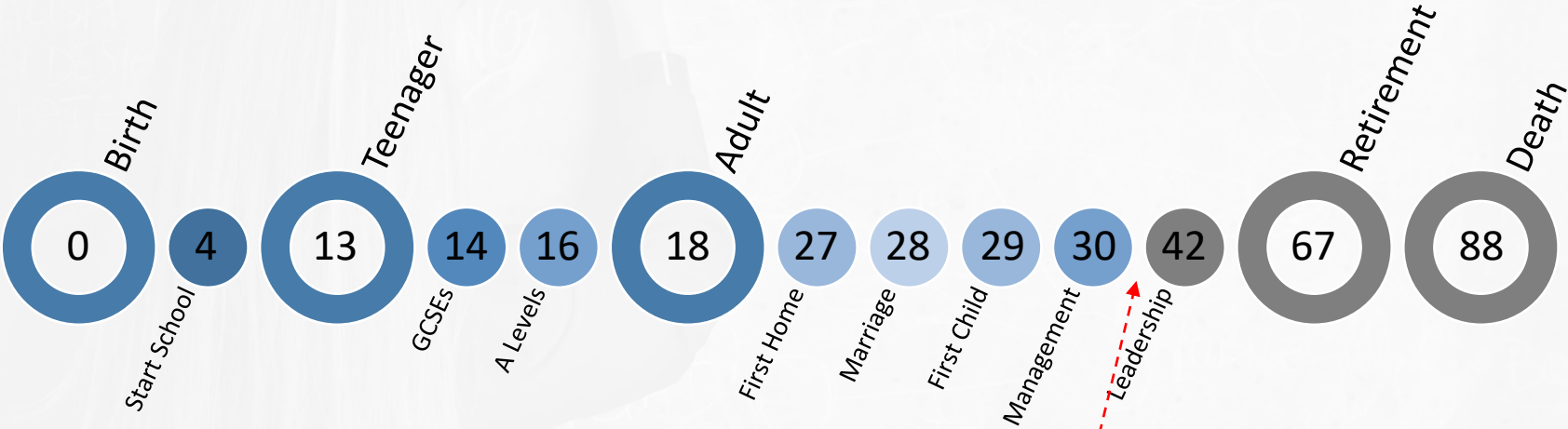


# The Net Present Value of Happiness

*by Andy Salkeld*

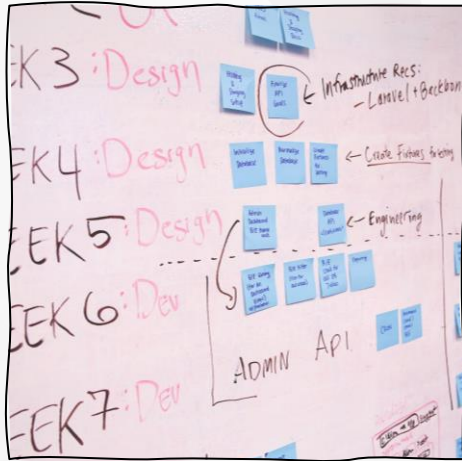


# Life by Numbers



*somewhere in here  
my life fell apart*

# Waiting for the weekend?



...when this project is done...



...when I get that promotion...



...when I change jobs...

## Net Present Value

$$NPV = \sum_{t=1}^n \frac{R_t}{(1+i)^t}$$

$R_t$  Net cash inflow minus outflow during period  $t$

$i$  Discount rate or return of alternative investment during period  $t$

$t$  Total number of time periods

## Net Present Value of Happiness?

$$NPV = \sum_{t=1}^n \frac{H_t}{(1+i)^t}$$

$H_t$  Net happiness during period  $t$

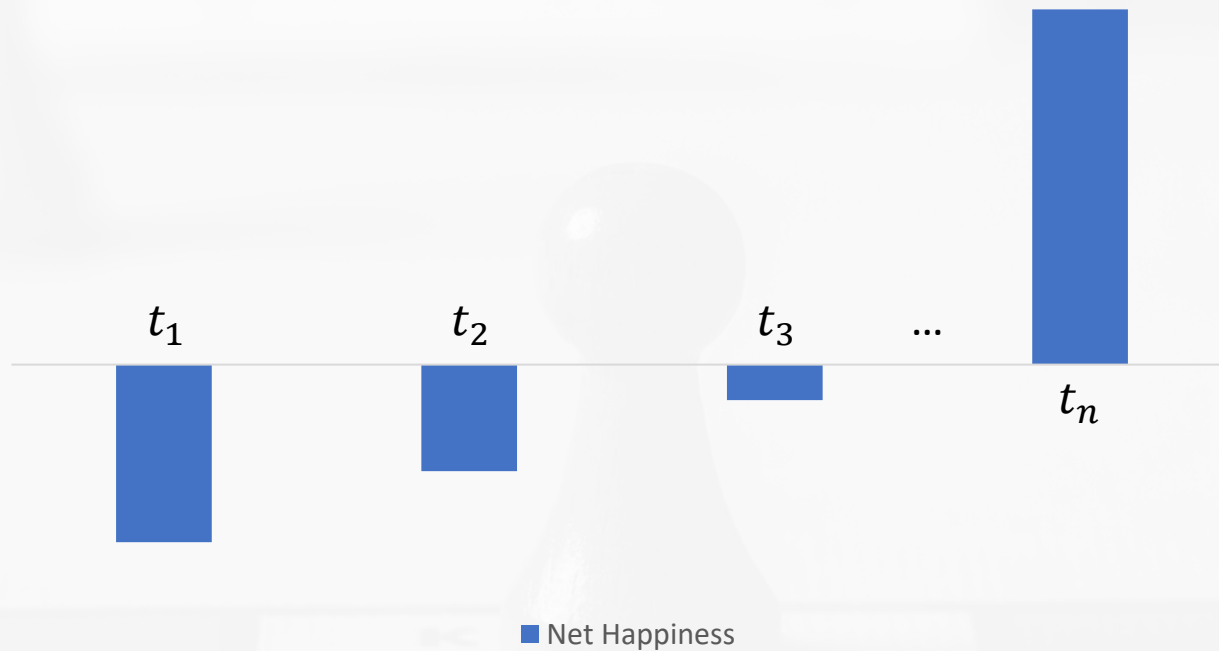
$i$  Alternative happiness rate during period  $t$

$t$  Total number of time periods

does this exist?



## Net Present Value of Happiness



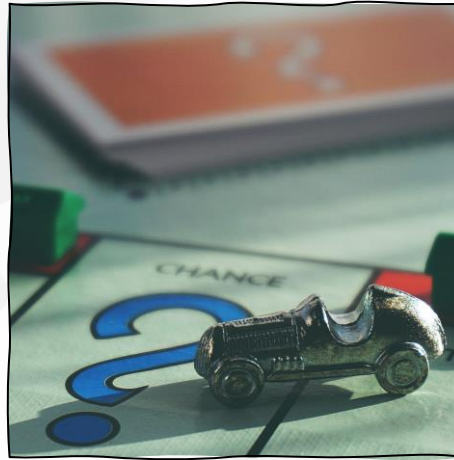


...that I could die...

## A model is only ever as good as the inputs!



...didn't account for risk...



...didn't account for chance...



...or getting hit by a bus...

Sometimes a model can be overly complex!



$$\frac{\partial V}{\partial t} + \frac{1}{2} \sigma^2 S^2 \frac{\partial^2 V}{\partial S^2} = rV - rS \frac{\partial V}{\partial S}$$

*don't worry, I'm not pivoting  
to talk about Black-Scholes!*

## Expected Net Present Value (Risk Adjusted Net Present Value)

$$E[NPV] = \sum_{t=1}^n p \frac{R_t}{(1+i)^t}$$

$R_t$  Net cash inflow minus outflow during period  $t$

$i$  Discount rate or return of alternative investment during period  $t$

$t$  Total number of time periods

$p$  Probability of scenario  $R_t$  at Discount rate  $i$  during time period  $t$

## Expected Net Present Value of Happiness

$$E[NPV] = \sum_{t=1}^n p \frac{H_t}{(1+i)^t}$$

changes everything!

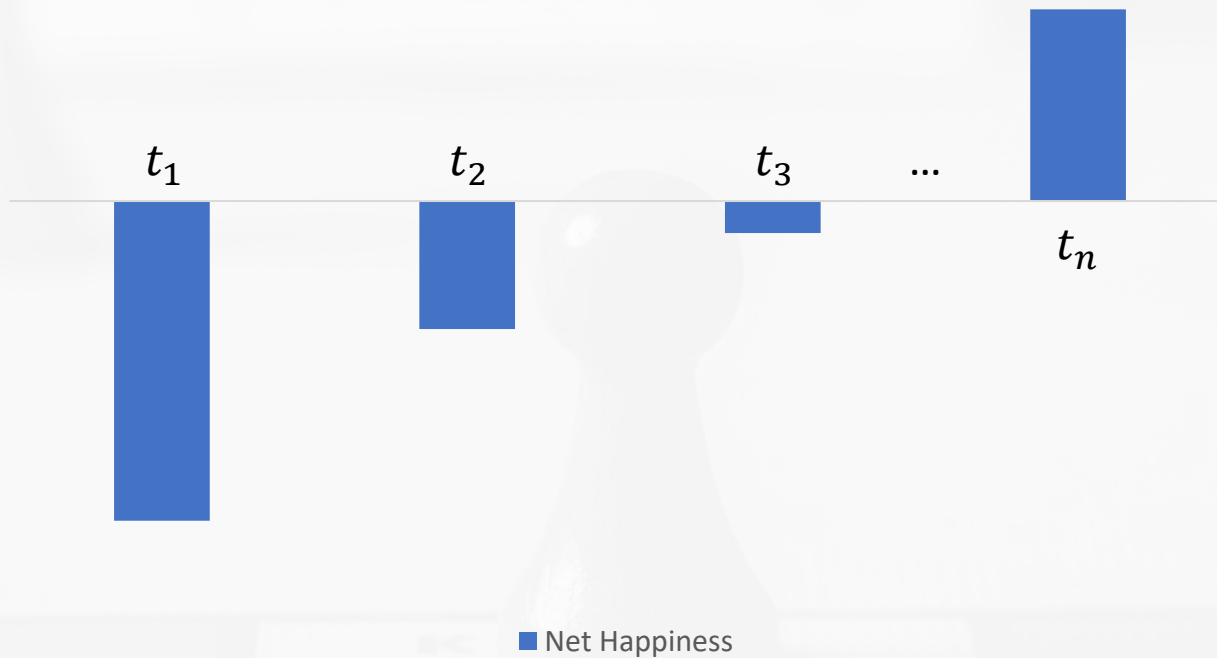
$H_t$  Net happiness during period  $t$

$i$  Alternative happiness rate during period  $t$

$t$  Total number of time periods

$p$  Probability of happiness  $H_t$  at Happiness rate  $i$  during time period  $t$

## Expected Net Present Value of Happiness



**All you do by delaying your happiness is add risk!**



**You could end up never achieving that happiness!**



**Find your happiness in the present!**



**THANK YOU FOR ATTENDING**

Contact the Business & Management Faculty

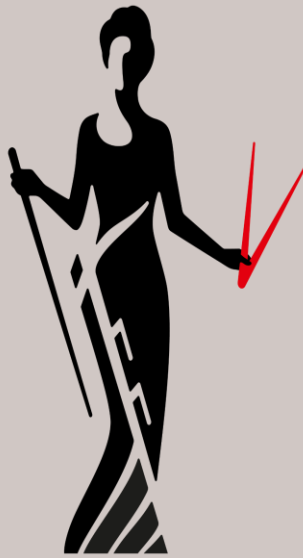
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