

## John Tennent – Honorary Treasurer

















Chartered Accountant – Deloitte

**Currently:** Honorary Treasurer The Air Ambulance Service, London Marathon Foundation and Medicalert, on the Charity Committee of ICAEW

**Formerly:** Honorary Treasurer of Samaritans, Helen & Douglas House and PACT. Finance Committee RSPCA

**Day Job:** Director of Corporate Edge – Provide strategy and finance development to organisations

Author of 3 books for The Economist



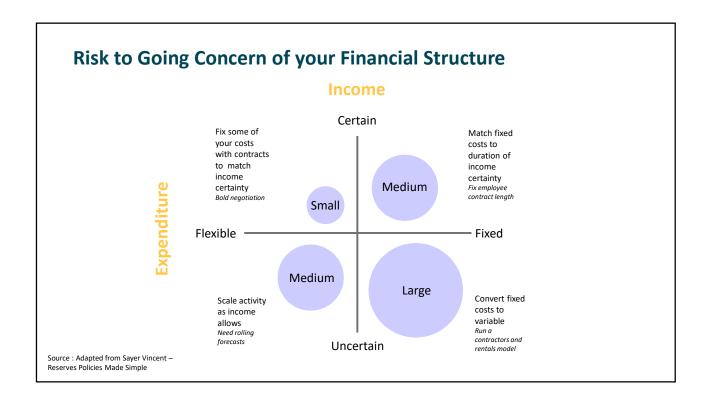


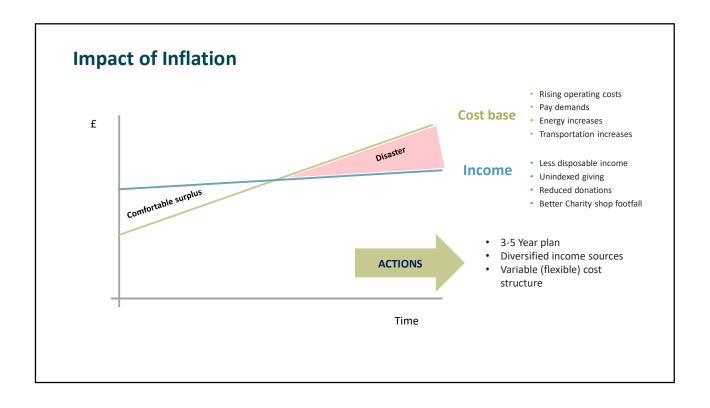
Sound Financial Management		
Sustainable	Can we clearly see a path that takes us into future?	5 year plan Going Concern
Shock Proof	Can we survive a significant hit?	Reserves

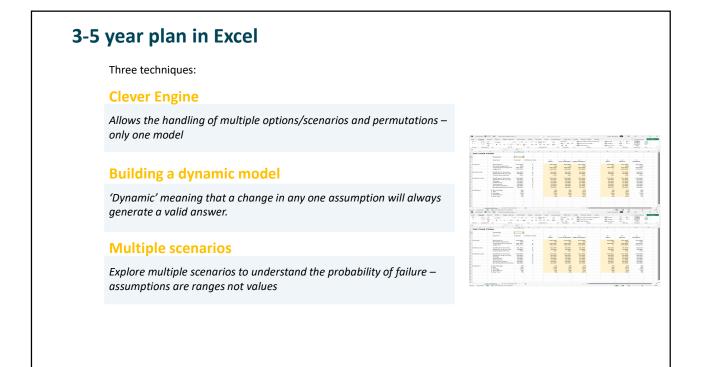
Efficient Are we using our resources effectively Budget to meet our Strategy?

Controlled Do we ensure we manage risks and prevent losses Monthly Accounts / Risk Review

We need to be able to forecast with confidence (not accuracy)







# The Flaw in Single Point Assumptions

#### **Cricket**

This afternoon we need 227 runs to win. Anything less is a failure.

### **Sales Target**

Your bonus target is £100,000 for next quarter Is £99,900 a failure and deserves no reward?

#### **Inflation**

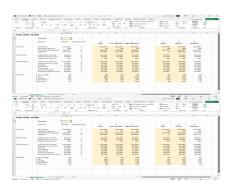
Current UK inflation is 10.4%

What will it be next year? – A range is far more real than a value

Still not convinced? - What will legacy income be next year....



### **The Care Team Model**





Best way is to have a go yourself
Need help? Just email me at:
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