#### ICAEW KNOW-HOW FINANCIAL REPORTING FACULTY



### *IFRS 17 Insurance Contracts for non-insurers*

20 October 2022

This webinar will commence shortly .....

## Introduction



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## Today's presenters



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Q&A	
You asked: What happens when I raise my hand?	18:03
Molly Parker answered: I can take you off of mute.	18:04
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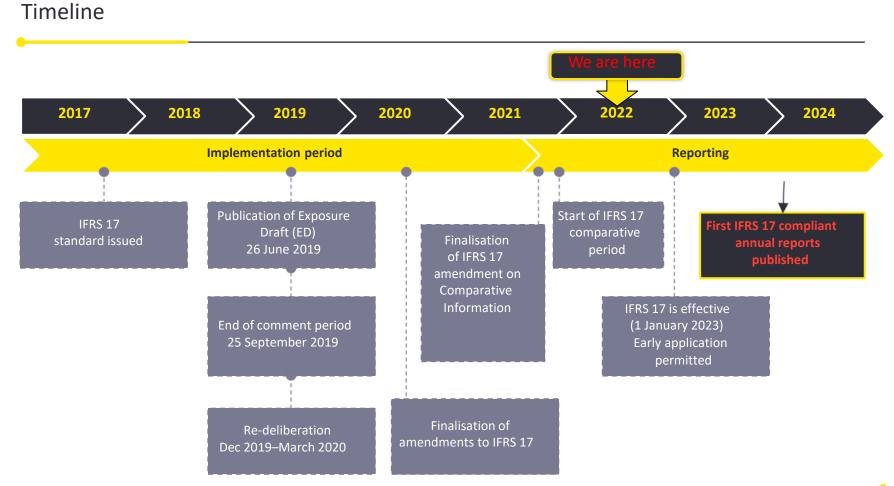
## **Contents**

- 1. IFRS 17 overview
- 2. Definition of an insurance contract
- 3. Scope exemptions or exceptions
  - Policyholders (groups)
  - Warranties
  - Fixed fee service contracts
  - Guarantees/sureties
  - Financial guarantee contracts
  - Credit card (or similar) contracts that provide insurance coverage
  - Loan contracts that transfer insurance risk only on settlement of policyholder's obligation
- 4. IFRS 17 Measurement approaches
- 5. Transition

### 1. IFRS 17 overview

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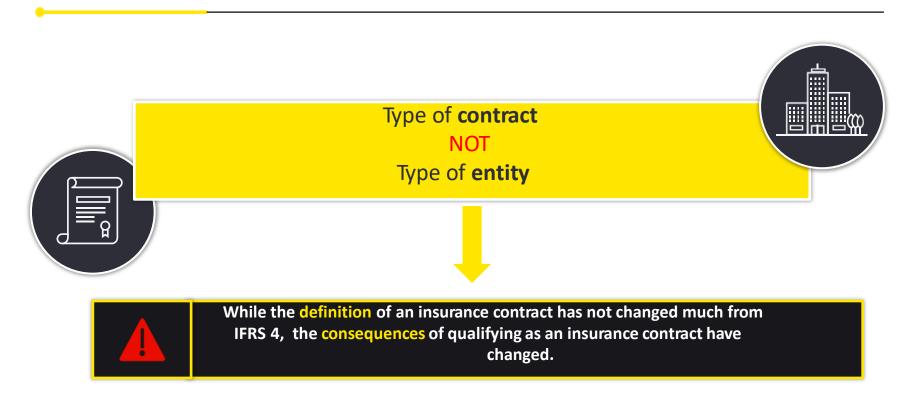
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#### **IFRS 17 overview**



### Polling question

Will your entity be required to apply IFRS 17?

1) Yes

2) No

3) Not sure

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- Effective for accounting periods beginning 1 January 2023
- Retrospective adoption (including comparatives)
- Recognition, measurement and disclosure for insurance contracts
- Previous practice of 'grandfathered' local GAAP not permitted
- ▶ If within scope must follow IFRS 17 unless exemptions or exceptions

## **2. Definition of an insurance contract**

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#### Definition of insurance contract

Overview

An insurance contract is '<u>a contract</u> under which one party <u>(the issuer)</u> accepts significant insurance risk from another party <u>(the policyholder)</u> by agreeing to compensate the policyholder if a specified uncertain future event (the insured event) <u>adversely</u> affects the policyholder'.

IFRS 17 typically applies to the issuer, and not the holder, of insurance contracts.

#### Definition of insurance contract

#### Detailed analysis



#### Insurance contract

- Issuer
- Significant insurance risk
- Policyholder
- Specified uncertain future event
- Adversely affects the policyholder
- Right to obtain compensation from the issuer under the contract



#### Significant insurance risk

- Commercial substance "a visible economic effect"
- Assessed on a contract-bycontract basis
- Not based on likelihood of event



#### Specified uncertain future event

- Uncertainty at inception of the contract over at least one of the following:
  - the probability that an insured event will occur;
  - when it will occur; or
  - how much the insurer will need to pay if it occurs

#### What is insurance risk?

'Insurance risk' is a risk, **other than financial risk**, that is transferred from the policyholder to the issuer of a contract.

Insurance Risk	Financial Risk	
• Death	Interest rates	
• Injury	Prices of financial instruments	
Illness or disability	Price of gold (or commodities)	The issuer <b>accepts</b> risk from the
<ul> <li>Loss of property due to theft or damage</li> </ul>	<ul> <li>Indices of prices or rates</li> </ul>	policyholder that t policyholder was
<ul> <li>Damage of property due to weather</li> </ul>	Credit ratings	already exposed to
<ul> <li>Loss of property while travelling</li> </ul>	Foreign currency exchange rates	
<ul> <li>Change in a "non-financial variable" in a contract</li> </ul>	<ul> <li>Change in any other variable, except for a non-financial variable in a contract</li> </ul>	

## **3. Scope exemptions or exceptions**

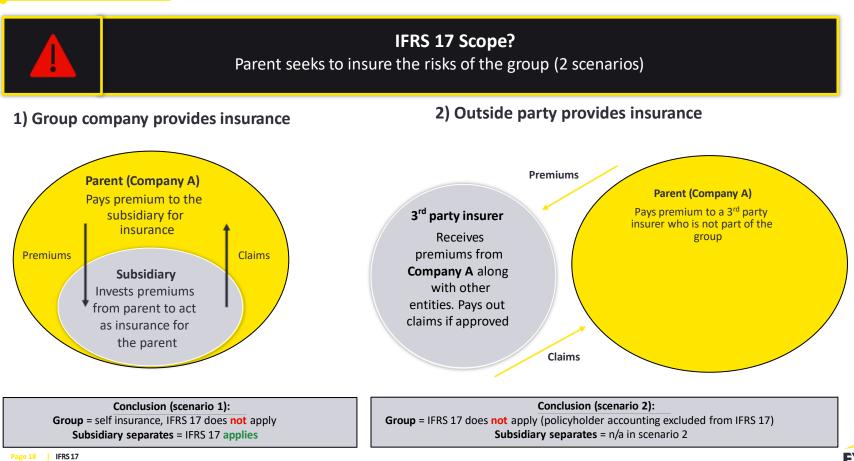
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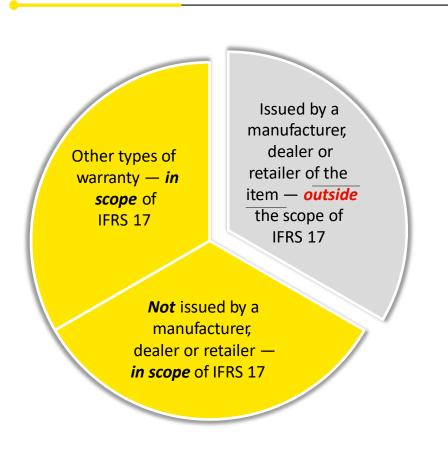
- Policyholders (groups)
- Product warranties
- Fixed fee service contracts
- Guarantees/sureties
- Financial guarantee contracts
- Credit card (or similar) contracts that provide insurance coverage
- > Loan contracts that transfer insurance risk only on settlement of policyholder's obligation

- Accounting by policyholders of direct insurance contracts (e.g. motor, employers liability) is excluded from the scope of IFRS 17.
- Other IFRSs include requirements that may apply, for example:
  - IAS 37 requirements for reimbursements from insurance contracts held that cover expenditure required to settle a provision
  - ▶ IAS 16 reimbursement under insurance contracts held that provide coverage for the impairment or loss of PPE
  - ▶ IAS 8 hierarchy applies when developing an accounting standard if no specific IFRS applies

#### Policyholder accounting – self insurance









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'Warranties provided by a manufacturer, dealer or retailer in connection with the sale of its goods or services to a customer are outside the scope of IFRS 17'

- > Judgement may be needed to determine whether the scope exclusion applies:
  - What is considered a manufacturer, dealer or retailer? Since these terms are not defined, it might not be clear whether, for example, a service provider can also apply the scope exclusion to any warranties it provides.
  - How close does the connection to the sale of goods need to be? For example, it is likely that a warranty sold separately at or near the time that the goods or services are provided would be considered 'in connection', but what if the warranty is separately sold at a later date?
  - What if there is more than one party involved in providing the goods or services and the warranty? Assume, for example, that a manufacturer's customer is a retailer for specific goods (i.e., the retailer is the principal for goods sold to end-consumers but it provides warranties to the end-consumers (i.e., the retailer's customers) for which the retailer is an agent. In such a situation, could the manufacturer apply the scope exclusion even if it is provided several months after the initial sale to the retailer?

For warranties within the scope of IFRS 15, while the standard notes that the nature of a warranty can vary significantly across industries and contracts, it identifies two types of warranties:

- Warranties that promise the customer that the delivered product is as specified in the contract (called 'assurance-type warranties')
- Warranties that provide a service to the customer in addition to assurance that the delivered product is as specified in the contract (called 'service-type warranties')

#### Fixed-fee service contracts

Level of service depends on an uncertain event but fee is fixed. **Definition of an insurance contract met**. However, the **primary purpose** is the provision of services for a fixed fee.

IFRS 17 permits entities a choice to apply IFRS 15, but only if specified conditions are met.

The conditions are:



The entity may make that choice contract by contract, but the choice is irrevocable.

Examples of fixed fee service contracts stated in IFRS 17 are roadside assistance and maintenance contracts in which the service provider agrees to repair specified equipment after a malfunction.

#### Guarantees or sureties

#### Performance bonds (also surety bonds)

- They are guarantees that are dependent on an entity's ability to perform a service. Consists of an entity guaranteeing to compensate if another party (e.g. contractor) is unable to perform per the contract.
- These guarantees are commonly seen in the construction and mining industry.

#### Further examples that may meet the definition of insurance contracts:

- Hotel management services companies often have a guarantee to pay out a minimum income to hotel owners or investors.
- Retail or transport companies have an obligation to compensate the customer in the event of loss or damage to property during transportation.

#### **EBITDA** guarantee

The TRG meeting from September 2018 discussed whether IFRS 17 would apply to, among others, service contracts including a form of EBITDA guarantee. (Agenda paper no. 11, Log S33)

- The submission described a specific fact pattern of an entity that provides hotel management services. The service fee that the entity charges is determined as a percentage of gross hotel revenue. The entity also guarantees the hotel owner a specified level of EBITDA. To the extent that the actual hotel EBITDA is below the specified level, the entity is obligated to make payments to the hotel owner. The amount payable under the guarantee may exceed the amount of the service fee receivable. The submission asks whether the guarantee provided by the entity is within the scope of IFRS 17.
- The IASB Staff noted a contract is assessed against the definition of an insurance contract and the scope requirements of IFRS 17. The definition of an insurance contract in IFRS 17 is the same as the definition of an insurance contract in IFRS 4, with clarifications to the related guidance in Appendix B of IFRS 4. When assessing whether the contract meets the definition of an insurance contract, an assessment is made as to whether the contract transfers significant insurance risk. When assessing whether an insurance contract is within the scope of IFRS 17, an assessment is made as to whether any of the scope exclusions of IFRS 17 are applicable. IFRS 17 includes a scope exclusion for warranties provided by a manufacturer, dealer or retailer in connection with the sale of its services to a customer and also excludes contractual obligations contingent on the future use of a non-financial item (for example, contingent payments), as stated in IFRS 17 paragraph 7.

A financial guarantee contract is a contract that requires the issuer to make <u>specified payments</u> to reimburse the holder for a loss it incurs because a <u>specified debtor</u> fails to make payments when due in accordance with the original or modified terms of a debt instrument.

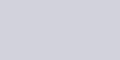
- These contracts transfer credit risk and may have various legal forms such as a guarantee, some types of letter of credit, a credit default contract or an insurance contract.
- These contracts are excluded from the scope of IFRS 17 unless the issuer has previously asserted explicitly that it regards such contracts as insurance contracts and has used accounting applicable to insurance contracts. If previously asserted that these are insurance contracts, the issuer may apply either IFRS 17 or IAS 32, IFRS 7 and IFRS 9 to such contracts. Irrevocable contract-by-contract election.



#### Financial guarantee contracts

Consider previous election regarding accounting for financial guarantee contracts (FGC) made under IFRS 4

An entity which had not previously asserted explicitly that it regards such contracts as insurance contracts or which had not previously used IFRS 4, but IAS 39 or IFRS 9 instead may not reconsider its previous election (either implicitly or explicitly made). Likely that insurers will be able to apply IFRS 17 to FGC



Unlikely that non-insurers will be able to apply IFRS 17 to FGC



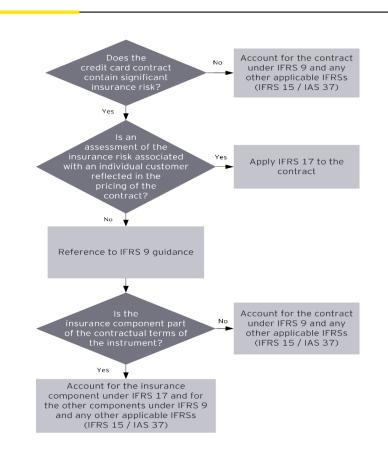
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#### Credit card (or similar) contracts that provide insurance coverage

- These are excluded from the scope of IFRS 17 if, and only if, the entity does not reflect an assessment of the insurance risk associated with the individual customer in setting the price. If excluded within the scope of IFRS 9 and other contracts.
- However, if the insurance component is a contractual term of such a financial instrument (rather than, say, required by local legislation) IFRS 9 requires an entity to separate and apply IFRS 17 to the insurance component.
- > Example of such a contract that provides insurance coverage is where the entity:
  - Must refund the customer for claims against a supplier in respect of misrepresentation or breach of the purchase agreement (e.g. if goods defective or if supplier fails to deliver) if supplier does not rectify; and
  - > Is entitled to be indemnified by the supplier for any loss suffered in satisfying its liability with the customer
- In addition, the customer can claim from entity an amount in excess of the amount paid using the credit card (e.g. full purchase price even though only partly paid on credit card)

#### Credit card (or similar) contracts that provide insurance coverage





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#### Credit card (or similar) contracts that provide insurance coverage

Examples of other types of insurance coverage:

- Insurance coverage sold by a credit card company as an agent (e.g. travel, roadside assistance)
- Insurance coverage that a credit card issuer sells to its customers as a principal which meets the conditions for a fixed-fee service contract
- Insurance coverage which provides for the settlement of the customer's obligation created by the contract (see next slide)

Loan contracts that transfer insurance risk only on settlement of policyholder's obligation

IFRS 17 permits an irrevocable accounting policy choice at portfolio level between IFRS 17 and IFRS 9 for such loan contracts.

Examples of such contracts from IASB staff paper:

- Loans (e.g. mortgages) where the outstanding balance is waived on death of the borrower and the consideration for the life cover is part of the overall interest rate charged on the loan
- Lifetime mortgages (e.g. equity release mortgages) where entity's recourse is limited to the mortgaged property. If the property is sold for less than the mortgage balance (when the customer dies or moves into long-term care) then the loss is borne by the entity

Student loan contracts where repayments are income and/or life contingent and may not be repaid at all

- Employers' assets and liabilities arising from employee benefit plans and retirement benefit obligations reported by defined benefit retirement plans. IAS 19 applies.
- Contractual rights or obligations contingent on future use of, or right to use, a non-financial item (for example, some licence fees, royalties, variable and other contingent lease payments and similar items). IFRS 15, 16 and IAS 38 apply.
- Residual value guarantees provided by the manufacturer, dealer or retailer and lessees' residual value guarantees embedded in a lease. IFRS 15 and 16 apply. However, stand-alone residual value guarantees that transfer insurance risk are within the scope of IFRS 17.
- Contingent consideration payable or receivable in a business combination. This is measured at fair value at the acquisition date with subsequent measurement of non-equity consideration included in profit of loss. IFRS 3 applies.

## 4. IFRS 17 Measurement approaches

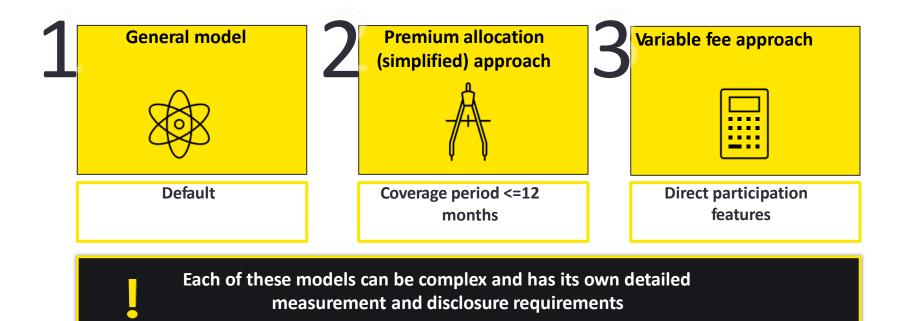
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- Overview of the measurement models
- Compare general model to premium allocation approach
- Applicability of the premium allocation approach

#### Measurement

#### Measurement models



#### Measurement

#### General model compared to the simplified PAA

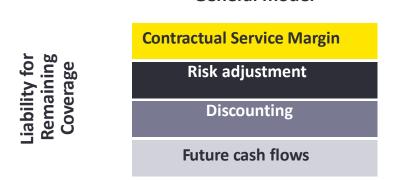
**Key points** 

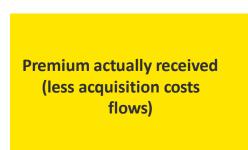
Optional for each group of insurance contracts that meet the eligibility criteria

**General model** 

- No reassessment of eligibility criteria once determined on inception
- Main advantage no separate identification of components (building blocks of the general model)

A comparison of the general model with the premium allocation approach on initial recognition



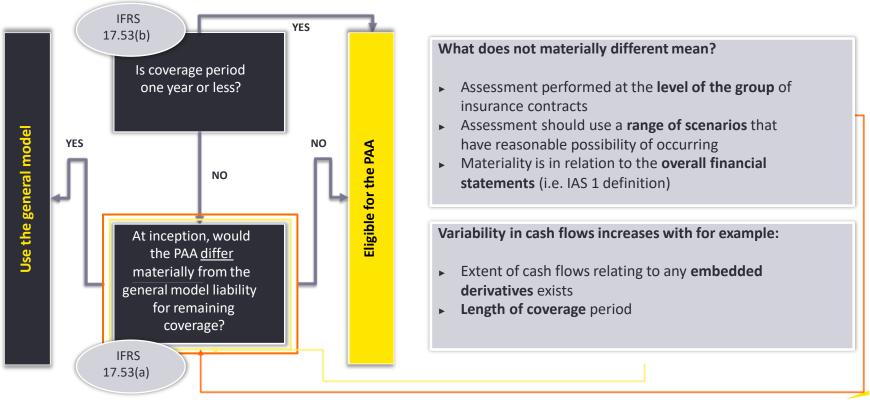


PAA

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#### Premium allocation approach

Eligibility: Who can apply the premium allocation approach?



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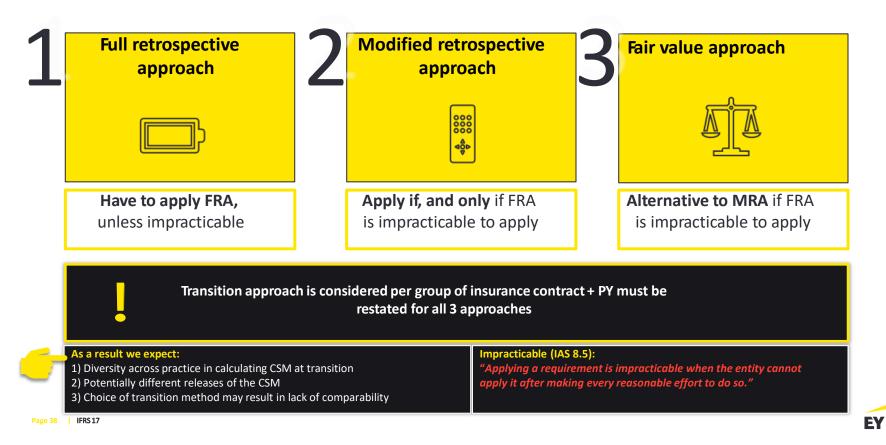
# 5. Transition & 2022 Disclosures

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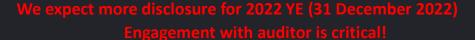
#### Transition

#### Approaches [IFRS17.C3]



#### IAS 8 Disclosure requirements – 2022 YE

Per IAS 8.31 an entity is required to include a discussion of the impact that initial application of the IFRS is expected to have on the entity's financial statements



Impact may include directional disclosures for example "increase in liabilities and decrease in profits" etc, even if the exact quantum is not known.

## Ask a question and access resources

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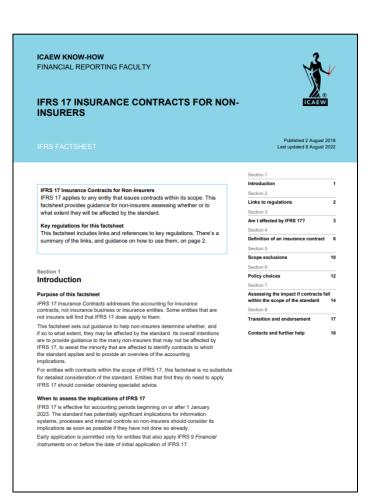
- IFRS (icaew.com/frfifrs)
- IFRS 17 Insurance Contracts (icaew.com/ifrs17)

#### Factsheets (icaew.com/frffactsheets)

 IFRS 17 Insurance Contracts for Noninsurers

#### By All Accounts (icaew.com/byallaccounts)

 Insurance contracts for non-insurers (Jan 21 edition)



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## **Questions**



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